Community Impact Report 2023





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Community Impact Report 2023



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Our Footprint



About Tri Counties Bank



Tri Counties Bank provides a unique brand of Service With Solutions[®] for communities throughout California with a breadth of personal, small business and commercial banking services, plus an extensive branch network, more than 40,000 surcharge-free ATMs nationwide, and advanced mobile and online banking.

Tri Counties Bank participates in the Cities for Financial Empowerment (CFE) Fund's Bank On program that seeks to ensure that everyone has access to a safe and affordable checking account. In late 2022, to better serve our customers, Tri Counties Bank eliminated multiple overdraft-related fees, including the non-sufficient funds (NSF) fee.

Tri Counties Bank has a long history of investing in the financial success and well-being of our communities. We are committed to making a positive impact in all of the communities in which we do business. We demonstrate this commitment through the following:

- Community development investments, donations, and loans
- Volunteering
- Event sponsorships
- Scholarships

Tri Counties Bank's active part in the communities we serve helps keep them a great place to live. In 2024, we are kicking off a year-long campaign leading up to our 50th anniversary in March 2025. We look forward to decades more of community partnerships that create opportunities for success and prosperity across our footprint.

Our Mission

Tri Counties Bank exists for only one purpose: Improving the financial success and well-being of our shareholders, customers, communities and employees.



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2023 At a Glance



11,323

Volunteer hours – of which 3,611 qualified for CRA (Community Reinvestment Act*)



729

Financial Literacy hours



40

Unique volunteers – of which more than 200 volunteered for CRA-qualified activities



\$1.5 million

Donations and sponsorships, with more than \$800,000 qualifying for CRA



359

Organizations impacted – of which 125 qualified for CRA



More 30%

Percentage of home loans to minority or low-to-moderate income (LMI) borrowers



\$285 million

Small business and small farm loans



\$134 million

Small business and small farm loans in majority-minority census tracts



\$1.7 million

Down Payment Assistance accessed by customers – of which \$184,582 Tri Counties Bank provided in grant funding



More \$230 million

Community Development Loans



\$103 million

to create or refurbish 407 units of affordable housing



\$110,000

Scholarships awarded to 80 high school seniors committed to pursuing higher education

^{*}The Community Reinvestment Act is a federal law designed to encourage commercial banks and savings associations to help meet the needs of borrowers in all segments of their communities, including low- and moderate-income neighborhoods.

Forward



Our success is contingent upon, and a reflection of, the successful economic growth and vitality of each of the communities we serve. Each year, we work hard to provide a wider range of financial resources and services with the goal of reaching those who may have traditionally been neglected by other banks. To this end, in 2023, Tri Counties Bank continued to demonstrate our leadership by:

- Collaborating with community partners to develop and fully fund a Down Payment Assistance Program for low- and moderate-income borrowers throughout our branch footprint.
- Creating a Homeownership Access Program specifically focused on increasing homeownership in
 historically disadvantaged Black and Hispanic communities throughout California, and partnering with
 Self Help Enterprises to offer a unique mortgage loan that recognizes the sweat equity contributions of
 homeowners.
- Partnering with 3CORE (the economic development district that serves a three-county area by providing business financing and collaboration in economic development) to create a support network through the "Tri Counties Bank/3CORE Minority Owned Business Campaign", providing mentorship and customized technical assistance to minority business owners.
- Partnering with CHIP, American Red Cross, Fannie Mae and North Valley Community Foundation to create
 an innovative model that will bring affordable rental units to areas that have been devastated by natural
 disasters.
- Partnering with the FHLB to provide 39 grants totaling \$2.2 million to fund affordable housing and down payment assistance to home buyers.

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Rick SmithPresident, CEO and Chairman of the Board

Bankwide Initiatives



Down Payment Assistance Program

The California Housing Finance Agency (CalHFA) offers down payment assistance programs for qualified first-time homebuyers in California. As an approved CalHFA lender, Tri Counties Bank is proud to offer down payment solutions for customers who meet CalHFA program requirements.



Homeownership Access Program

Tri Counties Bank partnered with California Black Chamber of Commerce, Greater Sacramento Urban League, NeighborWorks, and California Capital, among others, to launch the Homeownership Access Program, a special purpose credit program that offers a lender credit up to \$7,500 for homes in majority Black and Hispanic communities.

Community Reinvestment Act (CRA) Volunteer Ambassador Program

The CRA Volunteer Ambassador Program is designed to increase employee participation in volunteerism and assist in identifying CRA-qualified volunteer opportunities throughout the Bank's CRA Assessment Area.

Ambassadors represent our retail banking regions: Northern, Greater Chico, San Francisco Bay Area, Sacramento Valley and Central Valley.

Tis The Season Community Food Drive

The annual Tri Counties Bank Tis The Season Community Food Drive is an opportunity for the general public, local merchants, schools, and other organizations in the community to meet the overwhelming need for

food throughout California.
All donations stay local and assist The Salvation Army with refilling their pantries after the holiday season so they can continue to feed families throughout the year.

In 2023, more than 29,000 pounds of nonperishable pantry items were collected in 29 counties throughout California. Five pounds of food equates to one meal for a family of four, so the food collected totals 5,800 meals for a family of four.



Scholarship Program

Our Scholarship Program awards \$110,000 annually to students who demonstrate interest in public service, community engagement, and business entrepreneurship.

Sixty \$1,500 scholarships are awarded to students with a Student Aid Index of 0 or less, and a minimum GPA of 2.5; and twenty \$1,000 scholarships for students with a cumulative GPA of 3.0 or higher.

Applications are open to graduating high school seniors pursuing higher education at trade schools, community colleges, and four-year colleges and universities.

In 2023, 650 applications were submitted and 80 students from 21 counties were awarded with scholarships.

Dear Ms. Sheehan, and Tri Counties Bank, Thank you for awarding me with the It was extremely generous and greatly appreciated. I plan on applying your scholarship you selected me out of so many applicants. I MJUHSD Scholarship Night. I appreciated the award me that she made to come from Chico to a checking account; I will definitely apply that you do to support our community Sincerely.

Sincerely, Elsie



^ Letter from Scholarship Awardee, Elsie, bound for UC Davis

< Illustration by Scholarship Awardee, Joye, headed to Butte College



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In 2023, we celebrated the volunteerism of Susana Bravo, Executive Assistant to the Chief Community Banking Officer, with our first-ever CRA Volunteer of the Year Award.

Susana is an advisory board member of the UC Davis Children's Miracle Network (CMN) where the majority of patients come from disadvantaged families. In 2022, between serving at CMN and reviewing scholarship applications for the Tri Counties Bank Scholarship Program, Susana logged 243 CRA-qualified volunteer hours.

Honoring exemplary volunteerism by our team members

Area Focus: Chico



Tri Counties Bank was founded in Chico in 1975 and has since grown to a become a leading California community bank. We operate seven branches in Butte County and the area has has consistently been one of our most important markets. Our enduring presence in the community has allowed us to forge solid relationships that we support through funding for affordable housing, wildfire disaster response and recovery, and small business development.

3CORE

In partnership with 3CORE, Tri Counties Bank funded a minority-owned business campaign that provides personalized one-on-one support for minority small business owners. By listening intently and tailoring assistance to each specific business's needs, 3CORE created the *Minority Owned Business Campaign* that provides a support network of mentorship, customized technical assistance engagements, and strategic financial assistance.



Jesus Center

Each month, volunteers from Tri Counties Bank teach financial literacy at the Jesus Center, a homeless services agency in Chico. The organization offers programs and services that are designed to be trauma-sensitive. They use a multi-layered approach to unhoused participants, including providing shelter, transitional housing, and employment services. Their *Pathways* program helps ensure individuals are provided with opportunities for personal growth and ending their homelessness.



Contributing toward creating opportunities in Butte County

Community Housing Improvement Program (CHIP)

In 2022, Fannie Mae (FNMA) and CHIP, a local non-profit affordable housing developer, faced a challenge: FNMA owned real estate properties in Paradise - the town most affected by the deadly 2018 Camp Fire disaster - without homes on them. The developer wanted to build affordable rental units, but FNMA was unable to finance a loan to a not-for-profit organization.

FNMA and CHIP reached out to Tri Counties Bank to discuss solutions and together we created a program that made this idea a possibility. The properties will be used as affordable rental properties in Paradise, where many affordable rentals had been destroyed in the fire. This completely new and innovative process became a pilot program for FNMA, who plans to roll out similar loan programs in other disaster-affected zones across the country.

Additionally, Tri Counties Bank assisted CHIP with an AHEAD (Access to Housing and Economic Assistance for Development) grant application through the Federal Home Loan Bank of San Francisco. Tri Counties Bank's participation led to a \$50,000 grant for the organization.

November 17, 2023

Drew Costa Tri Counties Bank 525 Salem Street Chico, CA 95928

We are so grateful for the \$50,000 AHEAD grant and the \$5,000 donation. Your support bolsters our confidence that the lasting impact we make in our communities will be felt by many at a time when affordable housing projects in the region are so badly needed. We feel incredibly honored to have your support that will allow our Self-Help Homeownership program to continue to develop the talent it needs to make the dream of homeownership a reality for lowincome households in the North Valley.

Since 1973, CHIP has focused on improving the health of its communities through the construction of multi-family and senior rental housing, the building Self-Help homes, and the offering of housing services. Donors like yourself have made it possible to supply the region with 835 rental units and create homeownership opportunities for more than 2,000 families.

Thank you on behalf of CHIP, and thank you on behalf of the individuals and families who will have the chance to find healthy, affordable housing in the region.

Sincerely,

Seana O'Shaughnessy

President/CEO Community Housing Improvement Program

cc: Phillip Aviles, Annette Mariottini, Danna Prater, Megan Sheehan

COMMUNITY HOUSING IMPROVEMENT PROGRAM 1001 WILLOW STREET CHICO, CA 95928

CHIPHOUSING.ORG (530) 891-6931 (888) 912-4463 TOLL-FREE (530) 896-2261 TTY

NeighborWorks

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Area Focus: Sacramento



Tri Counties Bank serves the Greater Sacramento Region with branches in Sacramento, Placer, Yolo, Yuba, and Sutter Counties. This diverse State Capital region includes urban neighborhoods, a rapidly-growing business community, and is surrounded by critical agricultural areas. The area has become one of Tri Counties Bank's largest markets. Over the years, we have developed deep connections through meaningful engagement with our customers and communities.

CLTRE

In 2023, Tri Counties Bank partnered with CLTRE, a nonprofit based in Sacramento that provides access to small business training and access to homeownership.

CLTRE received grant funding from the City of Sacramento to provide down payments in the form of a forgivable loan, as well as credit repair to a cohort of 25 potential homeowners from predominantly minority communities of Sacramento.

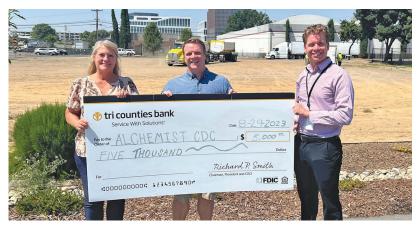


Funding from the City was in response to the construction of the UC Davis Medical business park, known as Aggie Square, to mitigate possible gentrification and displacement, especially in minority neighborhoods.

Tri Counties Bank sponsored and participated in CLTRE's homeownership program and will combine their down payment grant with programs uniquely offered by Tri Counties Bank, including the *Homeownership Access Program*, which provides closing costs reimbursement when the collateral is in Black and Hispanic communities. Both CLTRE's program and Tri Counties Bank's initiatives aim to close the gap in minority homeownership, both in Sacramento and California as a whole.

FIPO/Promise Zone

Since 2018, Tri Counties Bank has participated in Sacramento Promise Zone's Financial Institution Collaborative, a unique and innovative initiative that brings together different financial institutions in the Sacramento region to pool grant dollars and maximize the impact of one community development organization. Organizations are chosen that tackle long-standing issues in the Promise Zone, a HUD-designated geographic area within the City of Sacramento that has had persistent unemployment, underemployment, lack of housing access, and low educational attainment.



Contributing to the creation of a new public market space in Sacramento

Tri Counties Bank first participated in 2018, helping fund Alchemist CDC's kitchen incubator program, which provided food-based startup firms with access to commercial kitchen space and business education. In 2023, Alchemist CDC was again the recipient of the collaborative's grant, with the intent of funding its public market space that will provide a permanent commercial kitchen and pop-up restaurant space for incubator participants. The new market space will be part of a rejuvenated River District north of the city core and adjacent to an affordable housing complex.

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CityStart

The City of Sacramento became the recipient for the Cities for Financial Empowerment Fund (CFE) CityStart initiative to bring together in one place stakeholders, including government entities, non-profits, business chambers, and banks, to discuss opportunities to close the Black wealth gap in Sacramento.

CityStart aims to create a repository of all programs that work to build wealth in the Black community through housing, small business development, and job creation. Tri Counties Bank has been a participant in the initiative since its launch.



Area Focus: Central Valley



Tri Counties Bank serves California's Central Valley from Stanislaus County to Kern County. The Central Valley is noted for agricultural production and is the source of more than half of the nation's fruits, nuts, and vegetables. The region is a host to several diverse communities and includes the metropolitan areas of Modesto, Fresno, and Bakersfield.

Kern County Hispanic Chamber of Commerce (KCHCC) Small Business Academy

Tri Counties Bank's funding supported cohorts for a 12-week comprehensive academy covering topics such as finance, payroll, marketing, social media, human resources, and legal services.

Participants learned how to create a business plan, file for incorporation, understand legal and tax requirements, how to manage financials, and implement strategies for marketing and networking. KCHCC members with expertise in the targeted areas were part of the training sessions. The training thus provided access to existing businesses and helped build mentoring networks for entrepreneurs.



Our contribution helped launch 23 new businesses in Kern County

Self-Help Enterprises (SHE)

In 2022, Tri Counties Bank partnered with SHE, an affordable housing developer and homeownership counseling agency, to take on the distinct challenges that clients face when obtaining financing in urban areas where 100 percent USDA financing is not available.

Tri Counties Bank worked to develop a unique product for the non-profit that would recognize the homeowners' actual participation in their home's construction. This "sweat equity" is the time taken to build the home, which is used in place of a cash down payment, and reducing the price of the home. In 2023, we took our partnership with SHE one step further by offering a grant of \$150,000 for down payment assistance for low- and moderate-income borrowers in the Central Valley.

Community Action Partnership of Kern (CAPK)

Tri Counties Bank sponsored the CAPK VITA (Volunteer Income Tax Assistance) program in Kern County. We placed VITA volunteers in two branches for free tax preparation services that help working households and individuals access Earned Income Tax Credits.



Community Action Partnership of Kern

FOUNDATION

December 5, 2023

BOARD OF DIRECTORS Kevin Burton

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CAPK STAFF Jeremy T. Tobias

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Louis Gill

Vice President Chief Program Officer

Tracy Webster

Chief Financial Officer

Pritika Ram

Secretary Chief Business Development Officer Rosa Pereirra Community Development Officer Tri Counties Bank 205 River Park Circle Fresno, CA 93720

Letter of Support: Tri Counties Bank and CAPK Volunteer Income Tax Assistance (VITA) Program Re:

I am writing to express our sincere gratitude for Tri Counties Bank's support of the Community Action Partnership of Kern (CAPK) Volunteer Income Tax Assistance (VITA) program. Your generous donation of \$25,000.00 for both 2023 & 2024 has been and will continue to be a crucial factor in ensuring the success and impact of our program.

CAPK's VITA program is dedicated to providing no-cost tax preparation and efiling services to low and moderate-income individuals and families within Kern County. The assistance we offer extends beyond the basic tax preparation, as we actively work to help eligible clients take advantage of the Earned Income Tax Credit (EITC), thereby maximizing their tax returns and contributing to the overall enhancement of the local economy.

The support provided by Tri Counties Bank has been significant in allowing us to reach and assist thousands of residents in Kern County. From October 2022 to September 2023, our VITA program processed over 6,000 tax returns, resulting in over \$7 million in refunds. This accomplishment reflects the tangible impact of your contribution on the lives of the individuals and families we serve.

Looking ahead to 2024, CAPK's VITA program is actively engaged in expanding its reach to rural communities in Kern County, with the aim of increasing our client base and extending our services to those in need. The ongoing support from Tri Counties Bank will certainly play a crucial role in our efforts to provide quality tax assistance to low-income individuals and foster financial stability within our community.

Once again, thank you for your commitment to making a positive difference in the lives of Kern County residents. We value the partnership we have with Tri Counties Bank and look forward to continuing our collaborative efforts to support our community's economic well-being.

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Sincerely,

Catherine Anspach **Director of Development**

> 5005 Business Park North, Bakersfield, CA 93309 • (661) 336-5236 / Fax (661) 322-2237 Tax I.D. # 86-1249865 www.capkfoundation.org

Bailey Ave Inc.

Tri Counties Bank contributed to the Web Grant Program, enabling the organization to create a web presence for small businesses in Kern County. The program provides credit towards the creation of engaging websites built by experts, bridging the technology gap, and helping small business owners and non-profits connect with their audiences.



Dear Tri Counties Bank,

I hope this letter finds you well. On behalf of Bailey Ave Inc., I wanted to express our deepest gratitude for your invaluable partnership in our Web Grant Program this year. Your unwavering support has been instrumental in our mission to empower small businesses in the Kern County region through technology, and we are truly honored to have you as our partner.

Thanks to Tri Counties Bank's generous contribution, we were able to make a significant impact in 2023 by providing professional websites to 10 deserving small businesses in our community. These websites have not only enhanced their online presence but also facilitated their growth and success in the digital age. Your commitment to the betterment of our local businesses is truly commendable, and we look forward to continuing our partnership with Tri Counties Bank in the years to come. Together, we can make a lasting difference in our community's economic landscape.

Thank you once again for your unwavering support, and please know that your dedication to the prosperity of Kern County businesses has made a profound difference. We are proud to have Tri Counties Bank as our partner, and we eagerly anticipate the positive impact we can create together in the future.

Warm regards,

Anthony Bailey Consultant Bailey Ave Inc. anthony@baileyave.com 661-859-3139



This contribution helped toward the creation of websites for small businesses and non-profits

Area Focus: Far Northern California



Tri Counties Bank serves the North State from Siskiyou County to Tehama County, an expansive area known for tremendous natural beauty as well as vibrant agricultural sectors. Tri Counties Bank supports business development, homeownership access, and response initiatives to natural disasters in this area that also includes some of our largest markets.

United Way of Northern California (UWNC) NorCal Wildfire Fund

Tri Counties Bank has a long history of partnering with the UWNC on initiatives like disaster recovery and COVID relief. In 2023, we worked together with UNWC to raise funds for wildfire relief efforts in the North State. Tri Counties Bank opened an account for donors with an initial contribution of \$15,000, and partnered with the organization in fundraising events. UWNC has helped hundreds of wildfire disaster–affected households through their *Emergency Financial Assistance Program* and *RV Assistance Program*.

Siskiyou Economic Development Corporation (EDC)



Yreka's 1915 Carnegie Library Building will be transformed into a community asset

Tri Counties Bank provided \$10,000 toward the Yreka Carnegie Rehabilitation Project to refurbish the historic Carnegie Library building in downtown Yreka. The space will be transformed into an inspirational and high-performing community asset. Funds will be used to convert the space into offices for the local Small Business **Development Center and** Siskiyou EDC, as well as provide meeting and event space for the community. Tri Counties Bank's donation helped attract other donors and construction is set to begin February 2024.

Area Focus: San Francisco Bay Area



Tri Counties Bank has branches across the Bay Area, including San Francisco, San Mateo, Sonoma, and Contra Costa Counties. While the Bay Area is best known for technology business, it also includes a large agricultural sector and several semirural communities. Tri Counties Bank has branches and Commercial Banking Centers to address the needs of urban centers like downtown San Francisco as well as small coastal towns like Pescadero and Half Moon Bay. In each community, we continue to support small business development, access to capital, and affordable housing initiatives.

South San Francisco Library Parks and Recreation Center

Tri Counties Bank participated in the South San Francisco Public Library Foundation's capital campaign to build a new Library | Parks and Recreation Center.

The project features several new amenities for the community, including a high tech Discovery Center, Teen Zone, and study and meeting rooms, alongside Parks and Recreation's fitness and dance studios, classrooms, teaching kitchen, and large banquet and event spaces. The Center also features a 1.3-acre park and playground.







Baden Station Apartments

The Bank originated a \$16,300,000 construction-topermanent loan for the building of a 36-unit multi-family complex with a low-income housing tax credit in a moderate-income tract.

The project will offer studio and one-, two-, and three-bedroom units with income restrictions:

- Two units leased to formerly homeless clients
- 10 units for extremely low-income households
- 18 units for the intellectually/developmentally disabled

South San Francisco has the highest number of developmentally disabled residents in San Mateo County. This project is the first of its kind to address the needs of this population.



San Francisco Housing Development Corporation (SFHDC)

Tri Counties Bank donated \$20,000 to SFHDC's capital campaign to renovate a former check cashing/payday lender storefront into a marketplace for products made and sold by Black entrepreneurs, enabling them to share in the cost of rent

and staffing. Funding supported essential renovations and created ADA accessibility.

In The Black is a Black-led brick-and-mortar and online marketplace established by SFHDC's Fillmore Small Business Empowerment Hub ("The Hub"). The Hub was founded to assist neighborhood entrepreneurs to obtain technical

assistance related to business plans, licenses and permits, marketing and communications, and renting affordable spaces.

The marketplace provides affordable retail space to nearly 20 Black-owned businesses in San Francisco's Fillmore District.



Organizations Supported in 2023

Through our CRA Grants program, Tri Counties Bank supports organizations that promote economic development, provide services to low-income communities, and develop affordable housing opportunities in our retail footprint.

3CORE, Inc.	California Veterans Assistance Foundation	Eureka Women's Club
Abundant Grace Coastside Worker	CASA of Kern County	FaithWorks Community Coalition, Inc.
African American Network of Kern County	CASA of Tulare County	Family Fellowship Church
Alchemist CDC	Catalyst Mentoring	Far Northern Coordinating Council on Developmental Disabilities DBA Northern Regional Center
AMP Ministries DBA Hands in the Community	Catholic Charities of the Diocese of Santa Rosa	
Angels of Grace Inc.	CenCal Sports	Food for People, The Food Bank for Humboldt County
Arcata Economic Development Corporation	Center for Fathers & Families	Foothill House of Hospitality
Arranque Empresarial	Center for Human Services	Fresno CDFI DBA Access Plus Capital
Arrowhead Club	Central California Food Bank	Fresno Center For New Americans
Ayudando Latinos A Sonar (ALAS)	Central California Legal Services	Fresno Metro Black Chamber of Commerce
Bailey Ave Inc. Foundation	Centro Community Partners	Fresno Rescue Mission
Bakersfield ARC	Chico Community Scholarship Association	Fresno Youth Golf Association
Bakersfield City School District Education Foundation	Chico Economic Planning Corporation DBA Chico Start	Friends of the Round Valley Public Library
Bakersfield College Foundation	Children First Campaign	Garden Pathways
Bakersfield Women's Business Conference	Chowchilla Sober Grad	Girls Inc. of the Northern Sacramento Valley
Big Brothers Big Sisters of Central California	Coastside Adult Day Health Center	Give Disaster Resources
Big Brothers Big Sisters of Nevada County and North Lake Tahoe	Community Action Agency of Butte County	Goodwill Industries of South Central California
Big Brothers Big Sisters of Greater	Community Action Partnership of Kern	Greater Bakersfield Chamber of Commerce
Sacramento	Community Foundation of the North State	Greater Lamont Chamber of Commerce
Boys & Girls Club of Tulare County DBA	Community Housing Improvement Program	Greater Sacramento Urban League
B&GC of the Sequoias	Community Resource Project, Inc.	Gustine Unlimited Scholarship Trust
Boys & Girls Clubs of the North Valley	Community Revitalization and Development Corporation	Organization
Boys & Girls Clubs of Greater Sacramento	·	Habitat for Humanity Golden Empire
Boys & Girls Clubs of Kern County	Discovery Counseling Center of the San Ramon Valley	Habitat for Humanity of Butte County
Bright Futures for Youth	Downtown Chico Business Association	Habitat for Humanity of Fresno
Butte Community College Foundation	Dreams and Hope for the Children	Habitat for Humanity of Greater Sacramento
California Black Chamber of Commerce	Economic Development Corporation of Shasta County	Habitat for Humanity of Sonoma County
California Coalition for Rural Housing		Habitat for Humanity of Tulare County
California Farmworker Foundation	ENDUE Foundation	Habitat for Humanity of Yuba Sutter

Foundation

California State University Bakersfield

ERV Community Center Foundation

Henrietta Weill Memorial Child Guidance Petaluma Ecumenical Properties DBA PEP The Heal Project Clinic Housina The Mission at Kern County Hill Country Community Clinic Phase2Careers The Open Door Network Housing and Opportunity Foundation of Placer Community Foundation The Salvation Army, Fresno Corps Kern Puente de la Costa Sur The Salvation Army, Del Oro Division Housing Leadership Council of San Mateo Rebuilding Together Peninsula County The Salvation Army, Golden State Division Ridgeview High School Humboldt Senior Resource Center, Inc. TLCS Inc. DBA Hope Cooperative Rio Dell Volunteer Fire Department International Association of Lions Clubs TMC Community Capital 99187 Crescent City River City Food Bank TMC Development Working Solutions Jefferson Economic Development Institute Roderick Hayfork Senior Nutrition Center Totes4Teens JJ's Legacy Rural Community Assistance Corporation Transformations by Bakersfield Angels Jesus Center Sacramento Children's Home **Trinity Hope House** Kern Black Chamber Foundation Sacramento Cottage Housing, Inc. True North Housing Alliance Kern Community Foundation DBA Kern Sacramento Metro Chamber Alliance of Nonprofits Trust for Conservation Innovation DBA San Francisco Housing Development Multiplier Kern Community Tennis Association Corporation Tulare County Foundation for Ag Education Kern County Hispanic Chamber of Second Harvest of the Greater Valley & Youth Commerce Business Education Foundation Self-Help Enterprises **Turtle Bay Exploration Park** Kern Economic Development Foundation Senior Coastsiders United Way California Capital Region La Luz Center Shasta Women's Refuge Inc. DBA One Safe United Way of Kern County Live Again Fresno Place United Way of Northern California Marin City Health and Wellness Center Sheriffs And You Foundation **Unseen Heros for Creative Community** Mayers Intermountain Healthcare Sierra Nevada Memorial Hospital Development Foundation Foundation Valley Sierra Small Business Development McFarland USA Foundation Siskiyou County Arts Council Mercy Foundation North Valley Small Business Development Siskiyou County Job Council Corporation Mercy House Living Centers Siskiyou Family YMCA **Vineland School District** Middletown Senior Center South Modesto Businesses United West Enterprise Center DBA West Company **Mountain Top Athletics** South San Francisco Public Library Foundation Wind Youth Services Nevada County Superintendent of Schools Southwest Fresno Development Women's Empowerment North Valley Housing Trust Corporation Y-Empowerment Inc. Northern Valley Catholic Social Service Spirit Peers for Independence & Recovery, Youth 2 Leaders Education Foundation Inc. DBA SPIRIT Peer Empowerment Center **OASIS Center International** Yuba Sutter Economic Development Orlie's Shoe Drive Superior California Economic Development Corporation Pacifica Resource Center Table of Plenty Half Moon Bay (HMB) The First Tee of Greater Sacramento **Paradise Rotary** Pennies on Purpose The Gathering Inn

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Tri Counties Bank Awards and Recognition

We are proud to be honored in the communities we serve.



Sacramento Business Journal
C-Suite Awards
Daniel Bailey, EVP and Chief Banking Officer

alifornia Black



S&P Global Market Intelligence #10 Community Bank with \$3–10 billion in assets 2023

Enterprise Record Chico

Readers' Choice: Best Bank

2019-2023

Readers'



Sacramento Business Journal Most Admired CEOs 2023 Rick Smith, President and CEO 2023



Style Magazine Readers' Choice Roseville, Granite Bay and Rocklin 2011–2023



Chico News & Review Readers' Choice: Best Bank 2008–2019, 2022, 2023



Appeal-Democrat Marysville Favorite Bank: 2019, 2021, 2023 Favorite Banker: Amy Briscoe, 2020 Heather Peña, 2023



Habitat for Humanity of Greater Sacramento Hammy Award: Finance Partner 2022



Sacramento Business Journal Corporate Citizenship Corporate Champion for Basic Needs 2022



Formstack:
Practically Genius Awards
Creative Digital Innovation of the Year





Record Searchlight Best Bank in the North State 2015, 2016, 2018, 2022



Raymond James
Community Bankers Cup Award
Top 10% of Community Banks
2019, 2021, 2022



Auburn Journal Best Bank 2019–2022



Forbes Magazine Best-In-State Bank 2021



Mt. Shasta Herald Best Banker: Barry Stacy 2019, 2020



The Union Grass Valley

Best of Nevada County

2011-2022

Colusa County Pioneer Review Best Bank 2019, 2020, 2021



Times-Standard
Best of the North Coast
2020

Gallery



David Brown, FLE, AVP, Fair Lending Compliance Manager, teaches youth financial literacy at The Salvation Army's after-school program in Sacramento.



Delano Branch team members Maria G. Flores, Senior Teller; Nancy Guajardo, Senior Banker; and Elvia Rodriguez-Armendariz, Branch Manager; along with Alfredo Fletcher, Home Mortgage Community Specialist, connect with the community at the California Farmworker Foundation's *Día de la Familia*.





Tri Counties Bank was a sponsor of the United Way of Kern County Anniversary Gala to honor 60 years of supporting the community through education, health, and economic resilience. In attendance were Turlock Assistant Branch Manager, Sue Purewal; Bakersfield Grand Island Village Assistant Branch Manager, Susie Medina; and Bakersfield-based Commercial Credit Analyst, Ryan Langford, and Business Development Manager Joe Garcia, AVP.

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