

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

**FORM 10-Q**

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

for the quarterly period ended: **September 30, 2013**

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

for the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number: **000-10661**

**TriCo Bancshares**

(Exact Name of Registrant as Specified in Its Charter)

**CALIFORNIA**  
(State or Other Jurisdiction  
of Incorporation or Organization)

**94-2792841**  
(I.R.S. Employer  
Identification Number)

**63 Constitution Drive**  
**Chico, California 95973**  
(Address of Principal Executive Offices)(Zip Code)

**(530) 898-0300**  
(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, non-accelerated filer, or a smaller reporting company. See definitions of "accelerated filer", "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding for each of the issuer's classes of common stock, as of the latest practical date:

Common stock, no par value: 16,076,662 shares outstanding as of November 1, 2013

TriCo Bancshares

FORM 10-Q  
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## **FORWARD-LOOKING STATEMENTS**

This report on Form 10-Q contains forward-looking statements about TriCo Bancshares (the “Company”) that are subject to the protection of the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on the current knowledge and belief of the Company’s management (“Management”) and include information concerning the Company’s possible or assumed future financial condition and results of operations. When you see any of the words “believes”, “expects”, “anticipates”, “estimates”, or similar expressions, it may mean the Company is making forward-looking statements. A number of factors, some of which are beyond the Company’s ability to predict or control, could cause future results to differ materially from those contemplated. The reader is directed to the Company’s annual report on Form 10-K for the year ended December 31, 2012, and Part II, Item 1A of this report for further discussion of factors which could affect the Company’s business and cause actual results to differ materially from those suggested by any forward-looking statement made in this report. Such Form 10-K and this report should be read to put any forward-looking statements in context and to gain a more complete understanding of the risks and uncertainties involved in the Company’s business. Any forward-looking statement may turn out to be wrong and cannot be guaranteed. The Company does not intend to update any forward-looking statement after the date of this report.

## PART I – FINANCIAL INFORMATION

### Item 1. Financial Statements

#### TRICO BANCSHARES CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share data; unaudited)

	At September 30, 2013	At December 31, 2012
Assets:		
Cash and due from banks	\$69,173	\$81,086
Cash at Federal Reserve and other banks	471,977	667,813
Cash and cash equivalents	541,150	748,899
Investment securities:		
Available for sale	115,215	163,027
Held to maturity	193,262	-
Restricted equity securities	9,163	9,647
Loans held for sale	3,247	12,053
Loans	1,657,051	1,564,823
Allowance for loan losses	(39,340)	(42,648)
Total loans, net	1,617,711	1,522,175
Foreclosed assets, net	4,140	7,498
Premises and equipment, net	31,246	26,985
Cash value of life insurance	51,919	50,582
Accrued interest receivable	6,450	6,636
Goodwill	15,519	15,519
Other intangible assets, net	935	1,092
Mortgage servicing rights	6,049	4,552
Indemnification asset	861	1,997
Other assets	35,239	38,607
Total assets	\$2,632,106	\$2,609,269
Liabilities and Shareholders' Equity:		
Liabilities:		
Deposits:		
Noninterest-bearing demand	\$656,266	\$684,833
Interest-bearing	1,637,045	1,604,869
Total deposits	2,293,311	2,289,702
Accrued interest payable	937	1,036
Reserve for unfunded commitments	2,875	3,615
Other liabilities	33,667	35,122
Other borrowings	14,626	9,197
Junior subordinated debt	41,238	41,238
Total liabilities	2,386,654	2,379,910
Commitments and contingencies (Note 18)		
Shareholders' equity:		
Common stock, no par value: 50,000,000 shares authorized; issued and outstanding:		
16,076,662 at September 30, 2013	89,054	
16,000,838 at December 31, 2012		85,561
Retained earnings	156,266	141,639
Accumulated other comprehensive income, net of tax	132	2,159
Total shareholders' equity	245,452	229,359
Total liabilities and shareholders' equity	\$2,632,106	\$2,609,269

See accompanying notes to unaudited condensed consolidated financial statements.

**TRICO BANCSHARES**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**

(In thousands, except per share data; unaudited)

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2013	2012	2013	2012
Interest and dividend income:				
Loans, including fees	\$25,123	\$25,530	\$73,078	\$76,251
Debt securities:				
Taxable	1,742	1,443	4,022	4,790
Tax exempt	172	108	423	323
Dividends	121	12	257	39
Interest bearing cash at				
Federal Reserve and other banks	378	372	1,318	1,170
Total interest and dividend income	<u>27,536</u>	<u>27,465</u>	<u>79,098</u>	<u>82,573</u>
Interest expense:				
Deposits	854	1,106	2,634	3,367
Other borrowings	1	395	3	1,602
Junior subordinated debt	314	333	936	1,003
Total interest expense	<u>1,169</u>	<u>1,834</u>	<u>3,573</u>	<u>5,972</u>
Net interest income	26,367	25,631	75,525	76,601
(Benefit from) provision for loan losses	<u>(393)</u>	<u>532</u>	<u>(887)</u>	<u>7,899</u>
Net interest income after provision for loan losses	<u>26,760</u>	<u>25,099</u>	<u>76,412</u>	<u>68,702</u>
Noninterest income:				
Service charges and fees	6,662	5,783	19,284	17,890
Gain on sale of loans	1,083	1,430	4,967	4,317
Commissions on sale of non-deposit investment products	692	803	2,294	2,464
Increase in cash value of life insurance	531	450	1,337	1,350
Other	159	661	1,594	1,948
Total noninterest income	<u>9,127</u>	<u>9,127</u>	<u>29,476</u>	<u>27,969</u>
Noninterest expense:				
Salaries and related benefits	12,861	12,362	38,712	37,614
Other	10,755	13,228	30,014	35,258
Total noninterest expense	<u>23,616</u>	<u>25,590</u>	<u>68,726</u>	<u>72,872</u>
Income before income taxes	12,271	8,636	37,162	23,799
Provision for income taxes	<u>4,910</u>	<u>3,616</u>	<u>14,999</u>	<u>9,527</u>
Net income	<u>\$7,361</u>	<u>\$5,020</u>	<u>\$22,163</u>	<u>\$14,272</u>
Earnings per share:				
Basic	\$0.46	\$0.31	\$1.38	\$0.89
Diluted	\$0.45	\$0.31	\$1.37	\$0.89

See accompanying notes to unaudited condensed consolidated financial statements.

**TRICO BANCSHARES**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
(In thousands; unaudited)

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2013	2012	2013	2012
Net income	\$7,361	\$5,020	\$22,163	\$14,272
Other comprehensive income (loss), net of tax:				
Unrealized holding gains (losses) on securities arising during the period	83	98	(2,027)	(176)
Other comprehensive income (loss)	83	98	(2,027)	(176)
Comprehensive income	<u>\$7,444</u>	<u>\$5,118</u>	<u>\$20,136</u>	<u>\$14,096</u>

**TRICO BANCSHARES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**  
(In thousands, except share and per share data; unaudited)

	Shares of Common Stock	Common Stock	Retained Earnings	Accumulated Other Comprehensive Income	Total
Balance at December 31, 2011	15,978,958	\$84,079	\$128,551	\$3,811	\$216,441
Net income			14,272		14,272
Other comprehensive loss				(176)	(176)
Stock option expense		800			800
Stock options exercised	17,000	204			204
Tax benefit of stock options exercised		21			21
Repurchase of common stock	(3,065)	(16)	(32)		(48)
Dividends paid (\$0.27 per share)			(4,317)		(4,317)
Balance at September 30, 2012	<u>15,992,893</u>	<u>\$85,088</u>	<u>\$138,474</u>	<u>\$3,635</u>	<u>\$227,197</u>
Balance at December 31, 2012	16,000,838	\$85,561	\$141,639	\$2,159	\$229,359
Net income			22,163		22,163
Other comprehensive loss				(2,027)	(2,027)
Stock option vesting		849			849
Stock option forfeiture		(22)			(22)
Stock options exercised	248,765	3,240			3,240
Tax benefit of stock options exercised		356			356
Repurchase of common stock	(172,941)	(930)	(2,560)		(3,490)
Dividends paid (\$0.31 per share)			(4,976)		(4,976)
Balance at September 30, 2013	<u>16,076,662</u>	<u>\$89,054</u>	<u>\$156,266</u>	<u>\$132</u>	<u>\$245,452</u>

See accompanying notes to unaudited condensed consolidated financial statements.

**TRICO BANCSHARES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(In thousands; unaudited)

	For the nine months ended September 30,	
	2013	2012
Operating activities:		
Net income	\$22,163	\$14,272
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation of premises and equipment, and amortization	3,229	3,221
Amortization of intangible assets	157	157
(Benefit from) provision for loan losses	(887)	7,899
Amortization of investment securities premium, net	597	907
Originations of loans for resale	(123,834)	(162,082)
Proceeds from sale of loans originated for resale	136,421	160,286
Gain on sale of loans	(4,967)	(4,317)
Change in market value of mortgage servicing rights	(311)	1,513
Provision for losses on foreclosed assets	620	1,520
Gain on sale of foreclosed assets	(1,479)	(364)
Loss on disposal of fixed assets	12	404
Increase in cash value of life insurance	(1,337)	(1,350)
Gain on life insurance death benefit	-	(600)
Stock option vesting expense	849	800
Stock option excess tax benefits	(356)	(21)
Change in:		
Interest receivable	186	(326)
Interest payable	(99)	(535)
Reserve for unfunded commitments	(740)	(185)
Other assets and liabilities, net	3,408	9,563
Net cash from operating activities	33,632	30,762
Investing activities:		
Proceeds from maturities of investment securities available for sale	43,768	58,395
Purchases of investment securities available for sale	-	(13,815)
Proceeds from maturities of investment securities held to maturity	1,629	-
Purchases of investment securities held to maturity	(194,942)	-
Redemption of restricted equity securities, net	484	963
Loan principal (increases) decreases, net	(39,986)	(40,098)
Loans purchased	(62,698)	-
Proceeds from sale of foreclosed assets	12,252	11,281
Improvements of foreclosed assets	-	(474)
Proceeds from sale of premises and equipment	9	33
Purchases of premises and equipment	(6,771)	(7,077)
Life insurance proceeds	706	1,611
Net cash (used in) provided from investing activities	(245,549)	10,819
Financing activities:		
Net increase in deposits	3,609	11,103
Net change in other borrowings	5,429	(63,277)
Stock option excess tax benefits	356	21
Repurchase of common stock	(501)	(48)
Dividends paid	(4,976)	(4,317)
Exercise of stock options	251	156
Net cash provided (used) in financing activities	4,168	(56,362)
Net change in cash and cash equivalents	(207,749)	(14,781)
Cash and cash equivalents at beginning of period	748,899	637,275
Cash and cash equivalents at end of period	\$541,150	\$622,494
Supplemental disclosure of noncash activities:		
Loans transferred to other real estate owned	\$8,035	\$5,816
Change in unrealized net gain on securities available for sale	\$(3,498)	\$(304)
Market value of shares tendered by employees in-lieu of cash to pay for exercise options and/or related taxes	\$3,490	\$48
Supplemental disclosure of cash flow activity:		
Cash paid for interest expense	\$3,672	\$6,507
Cash paid for income taxes	\$15,110	\$7,320

See accompanying notes to unaudited condensed consolidated financial statements.

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### Note 1 – Summary of Significant Accounting Policies

#### Description of Business

TriCo Bancshares is a California corporation organized to act as a bank holding company for Tri Counties Bank (the “Bank”). The Bank is a state-chartered financial institution that is engaged in the general commercial banking business in the California counties of Butte, Contra Costa, Del Norte, Fresno, Glenn, Kern, Lake, Lassen, Madera, Mendocino, Merced, Napa, Nevada, Placer, Sacramento, Shasta, Siskiyou, Stanislaus, Sutter, Tehama, Tulare, Yolo and Yuba. Tri Counties Bank currently operates from 41 traditional branches and 24 in-store branches. The Company also formed two subsidiary business trusts, TriCo Capital Trust I and TriCo Capital Trust II (collectively, the Trusts), to issue trust preferred securities.

#### Basis of Presentation

The following unaudited condensed financial statements of the Company have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to those rules and regulations, although the Company believes that the disclosures made are adequate to make the information not misleading. In the opinion of Management, all adjustments, consisting solely of normal recurring adjustments, considered necessary for a fair presentation of results for the interim periods presented have been included. These interim condensed consolidated financial statements should be read in conjunction with the financial statements and related notes contained in the Company’s 2012 Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 18, 2013.

The condensed consolidated financial statements include the accounts of the Company and its wholly-owned financial subsidiary, Tri Counties Bank. All significant intercompany balances and transactions have been eliminated. TriCo Capital Trust I and TriCo Capital Trust II, which were formed solely for the purpose of issuing trust preferred securities, are unconsolidated subsidiaries as the Company is not the primary beneficiary of the trusts and they are not considered variable interest entities. Operating results for the three and nine months ended September 30, 2013 are not necessarily indicative of the results that may be expected for the year ending December 31, 2013. Certain amounts in the consolidated financial statements for the year ended December 31, 2012 and for the three and nine months ended September 30, 2012 may have been reclassified to conform to the presentation of the condensed consolidated financial statements in 2013.

#### Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires Management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. On an on-going basis, the Company evaluates its estimates, including those related to the adequacy of the allowance for loan losses, investments, intangible assets, income taxes and contingencies. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The allowance for loan losses, indemnification asset, foreclosed assets, goodwill and other intangible assets, income taxes, fair value of assets acquired and liabilities assumed in business combinations, the valuation of securities available-for-sale, and the valuation of mortgage servicing rights are the only accounting estimates that materially affect the Company’s consolidated financial statements.

As described in Note 2, the Bank assumed the banking operations of two failed financial institutions from the FDIC under whole bank purchase agreements. The acquired assets and assumed liabilities were measured at estimated fair value values under the acquisition method of accounting. The Company made significant estimates and exercised significant judgment in accounting for the acquisitions. The Company determined loan fair values based on loan file reviews, loan risk ratings, appraised collateral values, expected cash flows and historical loss factors. Foreclosed assets were primarily valued based on appraised values of the repossessed loan collateral. An identifiable intangible was also recorded representing the fair value of the core deposit customer base based on an evaluation of the cost of such deposits relative to alternative funding sources. The fair value of time deposits and borrowings were determined based on the present value of estimated future cash flows using current rates as of the acquisition date.

#### Significant Group Concentration of Credit Risk

The Company grants agribusiness, commercial, consumer, and residential loans to customers located throughout the northern San Joaquin Valley, the Sacramento Valley and northern mountain regions of California. The Company has a diversified loan portfolio within the business segments located in this geographical area. The Company currently classifies all its operation into one business segment that it denotes as community banking.

#### Cash and Cash Equivalents

For purposes of the consolidated statements of cash flows, cash and cash equivalents include cash on hand, amounts due from banks, and federal funds sold. Net cash flows are reported for loan and deposit transactions and other borrowings.



### **Investment Securities**

The Company classifies its debt and marketable equity securities into one of three categories: trading, available for sale or held to maturity. Trading securities are bought and held principally for the purpose of selling in the near term. Held to maturity securities are those securities which the Company has the ability and intent to hold until maturity. These securities are carried at cost adjusted for amortization of premium and accretion of discount, computed by the effective interest method over their contractual lives. All other securities not included in trading or held to maturity are classified as available for sale. Available for sale securities are recorded at fair value. Unrealized gains and losses, net of the related tax effect, on available for sale securities are reported as a separate component of other accumulated comprehensive income in shareholders' equity until realized. Premiums and discounts are amortized or accreted over the life of the related investment security as an adjustment to yield using the effective interest method. Dividend and interest income are recognized when earned. Realized gains and losses are derived from the amortized cost of the security sold. During the nine months ended September 30, 2013, and the year ended December 31, 2012, the Company did not have any securities classified as trading. During the three months ended March 31, 2013, and the year ended December 31, 2012, the Company did not have any securities classified as held to maturity.

The Company assesses other-than-temporary impairment ("OTTI") based on whether it intends to sell a security or if it is likely that the Company would be required to sell the security before recovery of the amortized cost basis of the investment, which may be maturity. For debt securities, if we intend to sell the security or it is likely that we will be required to sell the security before recovering its cost basis, the entire impairment loss would be recognized in earnings as an OTTI. If we do not intend to sell the security and it is not likely that we will be required to sell the security but we do not expect to recover the entire amortized cost basis of the security, only the portion of the impairment loss representing credit losses would be recognized in earnings. The credit loss on a security is measured as the difference between the amortized cost basis and the present value of the cash flows expected to be collected. Projected cash flows are discounted by the original or current effective interest rate depending on the nature of the security being measured for potential OTTI. The remaining impairment related to all other factors, the difference between the present value of the cash flows expected to be collected and fair value, is recognized as a charge to other comprehensive income ("OCI"). Impairment losses related to all other factors are presented as separate categories within OCI. The accretion of the amount recorded in OCI increases the carrying value of the investment and does not affect earnings. If there is an indication of additional credit losses the security is re-evaluated according to the procedures described above. No OTTI losses were recognized during the nine months ended September 30, 2013, and the year ended December 31, 2012.

### **Restricted Equity Securities**

Restricted equity securities represent the Company's investment in the stock of the Federal Home Loan Bank of San Francisco ("FHLB") and are carried at par value, which reasonably approximates its fair value. While technically these are considered equity securities, there is no market for the FHLB stock. Therefore, the shares are considered as restricted investment securities. Management periodically evaluates FHLB stock for other-than-temporary impairment. Management's determination of whether these investments are impaired is based on its assessment of the ultimate recoverability of cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of cost is influenced by criteria such as (1) the significance of any decline in net assets of the FHLB as compared to the capital stock amount for the FHLB and the length of time this situation has persisted, (2) commitments by the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLB, (3) the impact of legislative and regulatory changes on institutions and, accordingly, the customer base of the FHLB, and (4) the liquidity position of the FHLB.

As a member of the FHLB system, the Company is required to maintain a minimum level of investment in FHLB stock based on specific percentages of its outstanding mortgages, total assets, or FHLB advances. The Company may request redemption at par value of any stock in excess of the minimum required investment. Stock redemptions are at the discretion of the FHLB.

### **Loans Held for Sale**

Loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or fair value, as determined by aggregate outstanding commitments from investors of current investor yield requirements. Net unrealized losses are recognized through a valuation allowance by charges to noninterest income.

Mortgage loans held for sale are generally sold with the mortgage servicing rights retained by the Company. Gains or losses on the sale of loans that are held for sale are recognized at the time of the sale and determined by the difference between net sale proceeds and the net book value of the loans less the estimated fair value of any retained mortgage servicing rights.

### **Loans and Allowance for Loan Losses**

Loans originated by the Company, i.e., not purchased or acquired in a business combination, are referred to as originated loans. Originated loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at the principal amount outstanding, net of deferred loan fees and costs. Loan origination and commitment fees and certain direct loan origination costs are deferred, and the net amount is amortized as an adjustment of the related loan's yield over the actual life of the loan. Originated loans on which the accrual of interest has been discontinued are designated as nonaccrual loans.

Originated loans are placed in nonaccrual status when reasonable doubt exists as to the full, timely collection of interest or principal, or a loan becomes contractually past due by 90 days or more with respect to interest or principal and is not well secured and in the process of collection. When an originated loan is placed on nonaccrual status, all interest previously accrued but not collected is reversed. Income on such loans is then recognized only to the extent that cash is received and where the future collection of principal is probable. Interest accruals are resumed on such loans only when they are brought fully current with respect to interest and principal and when, in the judgment of Management, the loan is estimated to be fully collectible as to both principal and interest.

An allowance for loan losses for originated loans is established through a provision for loan losses charged to expense. The allowance is maintained at a level which, in Management's judgment, is adequate to absorb probable incurred credit losses inherent in the loan portfolio as of the balance sheet date. Originated loans and deposit related overdrafts are charged against the allowance for loan losses when Management believes that the collectability of the principal is unlikely or, with respect to consumer installment loans, according to an established delinquency schedule. The allowance is an amount that Management believes will be adequate to absorb probable losses inherent in existing loans and leases, based on evaluations of the collectability, impairment and prior loss experience of loans and leases. The evaluations take into consideration such factors as changes in the nature and size of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that may affect the borrower's ability to pay. The Company defines an originated loan as impaired when it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired originated loans are measured based on the present value of expected future cash flows discounted at the loan's original effective interest rate. As a practical expedient, impairment may be measured based on the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. When the measure of the impaired loan is less than the recorded investment in the loan, the impairment is recorded through a valuation allowance.

In situations related to originated loans where, for economic or legal reasons related to a borrower's financial difficulties, the Company grants a concession for other than an insignificant period of time to the borrower that the Company would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). The Company strives to identify borrowers in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where the Company grants the borrower new terms that result in the loan being classified as a TDR, the Company measures any impairment on the restructuring as noted above for impaired loans. TDR loans are classified as impaired until they are fully paid off or charged off. Loans that are in nonaccrual status at the time they become TDR loans, remain in nonaccrual status until the borrower demonstrates a sustained period of performance which the Company generally believes to be six consecutive months of payments, or equivalent. Otherwise, TDR loans are subject to the same nonaccrual and charge-off policies as noted above with respect to their restructured principal balance.

Credit risk is inherent in the business of lending. As a result, the Company maintains an allowance for loan losses to absorb losses inherent in the Company's originated loan portfolio. This is maintained through periodic charges to earnings. These charges are included in the Consolidated Statements of Income as provision for loan losses. All specifically identifiable and quantifiable losses are immediately charged off against the allowance. However, for a variety of reasons, not all losses are immediately known to the Company and, of those that are known, the full extent of the loss may not be quantifiable at that point in time. The balance of the Company's allowance for originated loan losses is meant to be an estimate of these unknown but probable losses inherent in the portfolio.

The Company formally assesses the adequacy of the allowance for originated loan losses on a quarterly basis. Determination of the adequacy is based on ongoing assessments of the probable risk in the outstanding originated loan portfolio, and to a lesser extent the Company's originated loan commitments. These assessments include the periodic re-grading of credits based on changes in their individual credit characteristics including delinquency, seasoning, recent financial performance of the borrower, economic factors, changes in the interest rate environment, growth of the portfolio as a whole or by segment, and other factors as warranted. Loans are initially graded when originated. They are re-graded as they are renewed, when there is a new loan to the same borrower, when identified facts demonstrate heightened risk of nonpayment, or if they become delinquent. Re-grading of larger problem loans occurs at least quarterly. Confirmation of the quality of the grading process is obtained by independent credit reviews conducted by consultants specifically hired for this purpose and by various bank regulatory agencies.

The Company's method for assessing the appropriateness of the allowance for originated loan losses includes specific allowances for impaired originated loans and leases, formula allowance factors for pools of credits, and allowances for changing environmental factors (e.g., interest rates, growth, economic conditions, etc.). Allowance factors for loan pools were based on historical loss experience by product type and prior risk rating.

During the three months ended March 31, 2012, management changed some of the assumptions utilized in the Allowance for Loan Losses estimate calculation. These changes were intended to more accurately reflect the current risk in the loan portfolio and to better estimate the losses inherent but not yet quantifiable. These changes included the conversion to a historical loss migration analysis intended to better determine the appropriate formula reserve ratio by loan category and risk rating, the addition of an environmental factor related to the delinquency rate of loans not classified as impaired by loan category, the elimination of an unspecified reserve allocation previously intended to account for imprecision inherent in the overall calculation, and the reclassification of risk rating of certain consumer loans based on current credit score in an attempt to better identify the risk in the portfolio. The financial effect of these changes resulted in a net reduction in the calculated Allowance for Loan Losses of \$1,388,000 during the three months ended March 31, 2012. Allowances for impaired loans are based on analysis of individual credits. Allowances for changing environmental factors are Management's best estimate of the probable impact these changes have had on the originated loan portfolio as a whole. The allowance for originated loans is included in the allowance for loan losses.

During the three months ended March 31, 2013, the Company changed the method it uses to estimate net sale proceeds from real estate collateral sales when calculating the allowance for loan losses associated with impaired real estate collateral dependent loans. Previously, the Company used the greater of fifteen percent or actual estimated selling costs. Currently, the Company uses the actual estimated selling costs, and an adjustment to appraised value based on the age of the appraisal. These changes are intended to more accurately reflect the estimated net sale proceeds from the sale of impaired collateral dependent real estate loans. This change in methodology resulted in the allowance for loan losses as of March 31, 2013 being \$494,000 more than it would have been without this change in methodology.

During the three months ended June 30, 2013, the Company modified its loss migration analysis methodology used to determine the formula allowance factors. When the Company originally established its loss migration analysis methodology during the quarter ended March 31, 2012, it reviewed the loss experience of each quarter over the previous three years in order to calculate an annualized loss rate by loan category and risk rating. The use of three years of loss experience data was originally used because that was the extent of the detailed loss data, by loan category and risk rating that was available at the time. This three year historical look-back period was used until the quarter ended June 30, 2013. Starting with the quarter ended June 30, 2013, the Company will review all available detailed loss experience data, and not limit it to the most recent three years of historical loss data. This change is intended to more accurately reflect the risk inherent in the loan portfolio by considering historical loss data for all years as the data for new periods becomes available. This change in methodology resulted in the allowance for loan losses as of June 30, 2013 being \$1,314,000 more than it would have been without this change in methodology.

During the three months ended September 30, 2013, the Company modified its methodology used to determine the allowance for changing environmental factors. Previously, the Company compared the current value of each environmental factor to a fixed baseline value. The deviation of the current value from the baseline value was then multiplied by a conversion factor to determine the required allowance related to each environmental factor. As of September 30, 2013, the Company replaced the fixed baseline values with average baseline values derived from historical averages, and adjusted the conversion factors. This change is intended to more accurately reflect the risk inherent in the portfolio by recognizing that baseline, or normal, levels for environmental factors may change over time. This change in methodology resulted in the allowance for loan losses as of September 30, 2013 being \$1,665,000 more than it would have been without this change in methodology.

Loans purchased or acquired in a business combination are referred to as acquired loans. Acquired loans are valued as of the acquisition date in accordance with Financial Accounting Standards Board Accounting Standards Codification (“FASB ASC”) Topic 805, *Business Combinations*. Loans acquired with evidence of credit deterioration since origination for which it is probable that all contractually required payments will not be collected are referred to as purchased credit impaired (PCI) loans. PCI loans are accounted for under FASB ASC Topic 310-30, *Loans and Debt Securities Acquired with Deteriorated Credit Quality*. Under FASB ASC Topic 805 and FASB ASC Topic 310-30, PCI loans are recorded at fair value at acquisition date, factoring in credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for loan losses is not carried over or recorded as of the acquisition date. Fair value is defined as the present value of the future estimated principal and interest payments of the loan, with the discount rate used in the present value calculation representing the estimated effective yield of the loan. Default rates, loss severity, and prepayment speed assumptions are periodically reassessed and our estimate of future payments is adjusted accordingly. The difference between contractual future payments and estimated future payments is referred to as the nonaccretable difference. The difference between estimated future payments and the present value of the estimated future payments is referred to as the accretable yield. The accretable yield represents the amount that is expected to be recorded as interest income over the remaining life of the loan. If after acquisition, the Company determines that the estimated future cash flows of a PCI loan are expected to be more than originally estimated, an increase in the discount rate (effective yield) would be made such that the newly increased accretable yield would be recognized, on a level yield basis, over the remaining estimated life of the loan. If, after acquisition, the Company determines that the estimated future cash flows of a PCI loan are expected to be less than previously estimated, the discount rate would first be reduced until the present value of the reduced cash flow estimate equals the previous present value however, the discount rate may not be lowered below its original level at acquisition. If the discount rate has been lowered to its original level and the present value has not been sufficiently lowered, an allowance for loan loss would be established through a provision for loan losses charged to expense to decrease the present value to the required level. If the estimated cash flows improve after an allowance has been established for a loan, the allowance may be partially or fully reversed depending on the improvement in the estimated cash flows. Only after the allowance has been fully reversed may the discount rate be increased. PCI loans are put on nonaccrual status when cash flows cannot be reasonably estimated. PCI loans on nonaccrual status are accounted for using the cost recovery method or cash basis method of income recognition. PCI loans are charged off when evidence suggests cash flows are not recoverable. Foreclosed assets from PCI loans are recorded in foreclosed assets at fair value with the fair value at time of foreclosure representing cash flow from the loan. ASC 310-30 allows PCI loans with similar risk characteristics and acquisition time frame to be “pooled” and have their cash flows aggregated as if they were one loan. The Company elected to use the “pooled” method of ASC 310-30 for PCI – other loans in the acquisition of certain assets and liabilities of Granite Community Bank (“Granite”) and Citizens Bank of Northern California (“Citizens”).

Acquired loans that are not PCI loans are referred to as purchased not credit impaired (PNCI) loans. PNCI loans are accounted for under FASB ASC Topic 310-20, *Receivables – Nonrefundable Fees and Other Costs*, in which interest income is accrued on a level-yield basis for performing loans. For income recognition purposes, this method assumes that all contractual cash flows will be collected, and no allowance for loan losses is established at the time of acquisition. Post-acquisition date, an allowance for loan losses may need to be established for acquired loans through a provision charged to earnings for credit losses incurred subsequent to acquisition. Under ASC 310-20, the loss would be measured based on the probable shortfall in relation to the contractual note requirements, consistent with our allowance for loan loss policy for similar loans.

When referring to PNCI and PCI loans we will use the terms “nonaccretable difference”, “accretable yield”, or “purchase discount”. Nonaccretable difference is the difference between undiscounted contractual cash flows due and undiscounted cash flows we expect to collect, or put another way, it is the undiscounted contractual cash flows we do not expect to collect. Accretable yield is the difference between undiscounted cash flows we expect to collect and the value at which we have recorded the loan on our financial statements. On the date of acquisition, all purchased loans are recorded on our consolidated financial statements at estimated fair value. Purchase discount is the difference between the estimated fair value of loans on the date of acquisition and the principal amount owed by the borrower, net of charge offs, on the date of acquisition. We may also refer to “discounts to principal balance of loans owed, net of charge-offs”. Discounts to principal balance of loans owed, net of charge-offs is the difference between principal balance of loans owed, net of charge-offs, and loans as recorded on our financial statements. Discounts to principal balance of loans owed, net of charge-offs arise from purchase discounts, and equal the purchase discount on the acquisition date.

Loans are also categorized as “covered” or “noncovered”. Covered loans refer to loans covered by a Federal Deposit Insurance Corporation (“FDIC”) loss sharing agreement. Noncovered loans refer to loans not covered by a FDIC loss sharing agreement.

#### **Foreclosed Assets**

Foreclosed assets include assets acquired through, or in lieu of, loan foreclosure. Foreclosed assets are held for sale and are initially recorded at fair value less estimated costs to sell at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, management periodically performs valuations and the assets are carried at the lower of carrying amount or fair value less cost to sell. Revenue and expenses from operations and changes in the valuation allowance are included in other noninterest expense. Gain or loss on sale of foreclosed assets is included in noninterest income. Foreclosed assets that are not subject to a FDIC loss-share agreement are referred to as noncovered foreclosed assets.

Foreclosed assets acquired through FDIC-assisted acquisitions that are subject to a FDIC loss-share agreement, and all assets acquired via foreclosure of covered loans are referred to as covered foreclosed assets. Covered foreclosed assets are reported exclusive of expected reimbursement cash flows from the FDIC. Foreclosed covered loan collateral is transferred into covered foreclosed assets at the loan’s carrying value, inclusive of the acquisition date fair value discount.

Covered foreclosed assets are initially recorded at estimated fair value less estimated costs to sell on the acquisition date based on similar market comparable valuations less estimated selling costs. Any subsequent valuation adjustments due to declines in fair value will be charged to noninterest expense, and will be mostly offset by noninterest income representing the corresponding increase to the FDIC indemnification asset for the offsetting loss reimbursement amount. Any recoveries of previous valuation adjustments will be credited to noninterest expense with a corresponding charge to noninterest income for the portion of the recovery that is due to the FDIC.

#### **Premises and Equipment**

Land is carried at cost. Land improvements, buildings and equipment, including those acquired under capital lease, are stated at cost less accumulated depreciation and amortization. Depreciation and amortization expenses are computed using the straight-line method over the estimated useful lives of the related assets or lease terms. Asset lives range from 3-10 years for furniture and equipment and 15-40 years for land improvements and buildings.

#### **Goodwill and Other Intangible Assets**

Goodwill represents the excess of costs over fair value of net assets of businesses acquired. Goodwill and other intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but instead tested for impairment at least annually. Intangible assets with estimable useful lives are amortized over their respective estimated useful lives to their estimated residual values, and reviewed for impairment.

The Company has an identifiable intangible asset consisting of core deposit intangibles (CDI). CDI are amortized over their respective estimated useful lives, and reviewed for impairment.

#### **Impairment of Long-Lived Assets and Goodwill**

Long-lived assets, such as premises and equipment, and purchased intangibles subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset. Assets to be disposed of would be separately presented in the balance sheet and reported at the lower of the carrying amount or fair value less costs to sell, and are no longer depreciated. The assets and liabilities of a disposed group classified as held for sale would be presented separately in the appropriate asset and liability sections of the consolidated balance sheet.

As of December 31 of each year, goodwill is tested for impairment, and is tested for impairment more frequently if events and circumstances indicate that the asset might be impaired. An impairment loss is recognized to the extent that the carrying amount exceeds the asset’s fair value. This determination is made at the reporting unit level. The Company may choose to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events or circumstances, the Company determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then goodwill is deemed not to be impaired.

However, if the Company concludes otherwise, or if the Company elected not to first assess qualitative factors, then the Company performs the first step of a two-step impairment test by calculating the fair value of the reporting unit and comparing the fair value with the carrying amount of the reporting unit. Second, if the carrying amount of the reporting unit exceeds its fair value, an impairment loss is recognized for any excess of the carrying amount of the reporting unit's goodwill over the implied fair value of that goodwill. The implied fair value of goodwill is determined by allocating the fair value of the reporting unit in a manner similar to a purchase price allocation. The residual fair value after this allocation is the implied fair value of the reporting unit goodwill. Currently, and historically, the Company is comprised of only one reporting unit that operates within the business segment it has identified as "community banking". Goodwill was not impaired as of December 31, 2012 because the fair value of the reporting unit exceeded its carrying value.

#### **Mortgage Servicing Rights**

Mortgage servicing rights (MSR) represent the Company's right to a future stream of cash flows based upon the contractual servicing fee associated with servicing mortgage loans. Our MSR arise from residential mortgage loans that we originate and sell, but retain the right to service the loans. The net gain from the retention of the servicing right is included in gain on sale of loans in noninterest income when the loan is sold. Fair value is based on market prices for comparable mortgage servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. The valuation model incorporates assumptions that market participants would use in estimating future net servicing income, such as the cost to service, the discount rate, the custodial earnings rate, an inflation rate, ancillary income, prepayment speeds and default rates and losses. Servicing fees are recorded in noninterest income when earned.

We account for MSR at fair value. The determination of fair value of our MSR requires management judgment because they are not actively traded. The determination of fair value for MSR requires valuation processes which combine the use of discounted cash flow models and extensive analysis of current market data to arrive at an estimate of fair value. The cash flow and prepayment assumptions used in our discounted cash flow model are based on empirical data drawn from the historical performance of our MSR, which we believe are consistent with assumptions used by market participants valuing similar MSR, and from data obtained on the performance of similar MSR. The key assumptions used in the valuation of MSR include mortgage prepayment speeds and the discount rate. These variables can, and generally will, change from quarter to quarter as market conditions and projected interest rates change. The key risks inherent with MSR are prepayment speed and changes in interest rates. The Company uses an independent third party to determine fair value of MSR.

#### **Indemnification Asset**

The Company accounts for amounts receivable under loss-share agreements with the FDIC as indemnification assets in accordance with FASB ASC Topic 805, *Business Combinations*. FDIC indemnification assets are initially recorded at fair value, based on the discounted value of expected future cash flows under the loss-share agreements. The difference between the fair value and the undiscounted cash flows the Company expects to collect from the FDIC will be accreted into noninterest income over the life of the FDIC indemnification asset. FDIC indemnification assets are reviewed quarterly and adjusted for any changes in expected cash flows based on recent performance and expectations for future performance of the covered portfolios. These adjustments are measured on the same basis as the related covered loans and covered other real estate owned. Any increases in cash flow of the covered assets over those expected will reduce the FDIC indemnification asset and any decreases in cash flow of the covered assets under those expected will increase the FDIC indemnification asset. Increases and decreases to the FDIC indemnification asset are recorded as adjustments to noninterest income.

#### **Reserve for Unfunded Commitments**

The reserve for unfunded commitments is established through a provision for losses – unfunded commitments charged to noninterest expense. The reserve for unfunded commitments is an amount that Management believes will be adequate to absorb probable losses inherent in existing commitments, including unused portions of revolving lines of credits and other loans, standby letters of credits, and unused deposit account overdraft privilege. The reserve for unfunded commitments is based on evaluations of the collectability, and prior loss experience of unfunded commitments. The evaluations take into consideration such factors as changes in the nature and size of the loan portfolio, overall loan portfolio quality, loan concentrations, specific problem loans and related unfunded commitments, and current economic conditions that may affect the borrower's or depositor's ability to pay.

During the three months ended June 30, 2013, the Company modified the methodology employed to estimate potential losses on unfunded commitments. Similar to the Allowance for Loan and Lease Losses, the Company performs a migration analysis of historical loss experience. Prior to this quarter, the loss experience of each quarter over the previous three years was reviewed in order to calculate an annualized loss rate by loan category. Going forward, the Company has chosen to review all loss experience available since the conversion to a loss migration analysis. This change is intended to more accurately reflect the risk inherent in the unfunded commitments and appropriately consider all losses incurred in prior years. This change in methodology resulted in the reserve for unfunded commitments as of June 30, 2013 being \$335,000 more than it would have been without this change in methodology.

#### **Income Taxes**

The Company's accounting for income taxes is based on an asset and liability approach. The Company recognizes the amount of taxes payable or refundable for the current year, and deferred tax assets and liabilities for the future tax consequences that have been recognized in its financial statements or tax returns. The measurement of tax assets and liabilities is based on the provisions of enacted tax laws. A valuation allowance, if needed, reduces deferred tax assets to the expected amount most likely to be realized. Realization of deferred tax assets is dependent upon the generation of a sufficient level of future taxable income and recoverable taxes paid in prior years. Although realization is not assured, management believes it is more likely than not that all of the deferred tax assets will be realized. Interest and/or penalties related to income taxes are reported as a component of noninterest income.

**Off-Balance Sheet Credit Related Financial Instruments**

In the ordinary course of business, the Company has entered into commitments to extend credit, including commitments under credit card arrangements, commercial letters of credit, and standby letters of credit. Such financial instruments are recorded when they are funded.

**Geographical Descriptions**

For the purpose of describing the geographical location of the Company's loans, the Company has defined northern California as that area of California north of, and including, Stockton; central California as that area of the state south of Stockton, to and including, Bakersfield; and southern California as that area of the state south of Bakersfield.

**Reclassifications**

Certain amounts reported in previous consolidated financial statements have been reclassified to conform to the presentation in this report. These reclassifications did not affect previously reported net income or total shareholders' equity.

**Recent Accounting Pronouncements**

FASB issued Accounting Standards Update ("ASU") No. 2012-06, *Business Combinations (Topic 805): Subsequent Accounting for an Indemnification Asset Recognized at the Acquisition Date as a Result of a Government-Assisted Acquisition of a Financial Institution*. ASU 2012-06 requires that when a reporting entity recognizes an indemnification asset (in accordance with Subtopic 805-20) as a result of a government-assisted acquisition of a financial institution and subsequently a change in the cash flows expected to be collected on the indemnification asset occurs (as a result of a change in cash flows expected to be collected on the assets subject to indemnification), the reporting entity should subsequently account for the change in the measurement of the indemnification asset on the same basis as the change in the assets subject to indemnification. Any amortization of changes in value should be limited to the contractual term of the indemnification agreement (that is, the lesser of the term of the indemnification agreement and the remaining life of the indemnified assets). The Company adopted this Standard on January 1, 2013, and the adoption did not have a significant impact on the Company's consolidated financial statements.

FASB issued ASU No. 2013-02, *Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income*. ASU 2013-02 amends recent guidance related to the reporting of comprehensive income to enhance the reporting of reclassifications out of accumulated other comprehensive income. The Company adopted this Standard on January 1, 2013, and the adoption did not have a significant impact on the Company's consolidated financial statements.

**Note 2 - Business Combinations**

On September 23, 2011, the California Department of Financial Institutions closed Citizens Bank of Northern California ("Citizens"), Nevada City, California and appointed the FDIC as receiver. That same date, the Bank assumed the banking operations of Citizens from the FDIC under a whole bank purchase and assumption agreement without loss sharing.

On May 28, 2010, the Office of the Comptroller of the Currency closed Granite Community Bank ("Granite"), Granite Bay, California and appointed the FDIC as receiver. That same date, the Bank assumed the banking operations of Granite from the FDIC under a whole bank purchase and assumption agreement with loss sharing. Under the terms of the loss sharing agreement, the FDIC will cover a substantial portion of any future losses on loans, related unfunded loan commitments, other real estate owned (OREO)/foreclosed assets and accrued interest on loans for up to 90 days. The FDIC will absorb 80% of losses and share in 80% of loss recoveries on the covered assets acquired from Granite. The loss sharing arrangements for non-single family residential and single family residential loans are in effect for 5 years and 10 years, respectively, and the loss recovery provisions are in effect for 8 years and 10 years, respectively, from the acquisition date.

**Note 3 - Investment Securities**

The amortized cost and estimated fair values of investments in debt and equity securities are summarized in the following tables:

September 30, 2013			
Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
(in thousands)			
<u>Securities Available for Sale</u>			
Obligations of U.S. government corporations and agencies	\$100,629	\$4,970	\$(198)
Obligations of states and political subdivisions	7,777	128	-
Corporate debt securities	1,873	36	-
Total securities available for sale	<u>\$110,279</u>	<u>\$5,134</u>	<u>\$(198)</u>
			<u>\$115,215</u>
<u>Securities Held to Maturity</u>			
Obligations of U.S. government corporations and agencies	\$180,612	\$1,299	\$(2,905)
Obligations of states and political subdivisions	12,650	-	(1,415)
Total securities available for sale	<u>\$193,262</u>	<u>\$1,299</u>	<u>\$(4,320)</u>
			<u>\$190,241</u>
December 31, 2012			
Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
(in thousands)			
<u>Securities Available for Sale</u>			
Obligations of U.S. government corporations and agencies	\$143,633	\$8,068	-
Obligations of states and political subdivisions	9,098	323	-
Corporate debt securities	1,862	43	-
Total securities available for sale	<u>\$154,593</u>	<u>\$8,434</u>	<u>-</u>
			<u>\$163,027</u>

The Company had no investment securities held to maturity at December 31, 2012.

No investment securities were sold during the nine months ended September 30, 2013 or the year ended December 31, 2012. Investment securities with an aggregate carrying value of \$66,442,000 and \$66,911,000 at September 30, 2013 and December 31, 2012, respectively, were pledged as collateral for specific borrowings, lines of credit and local agency deposits.

### Note 3 - Investment Securities (continued)

The amortized cost and estimated fair value of debt securities at September 30, 2013 by contractual maturity are shown below. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. At September 30, 2013, obligations of U.S. government corporations and agencies with a cost basis totaling \$281,241,000 consist almost entirely of mortgage-backed securities whose contractual maturity, or principal repayment, will follow the repayment of the underlying mortgages. For purposes of the following table, the entire outstanding balance of these mortgage-backed securities issued by U.S. government corporations and agencies is categorized based on final maturity date. At September 30, 2013, the Company estimates the average remaining life of these mortgage-backed securities issued by U.S. government corporations and agencies to be approximately 5.6 years. Average remaining life is defined as the time span after which the principal balance has been reduced by half.

Investment Securities (In thousands)	Available for Sale		Held to Maturity	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
Due in one year	\$2,554	\$2,594	-	-
Due after one year through five years	4,514	4,699	-	-
Due after five years through ten years	34,963	36,190	-	-
Due after ten years	68,248	71,732	\$193,262	\$190,241
Totals	<u>\$110,279</u>	<u>\$115,215</u>	<u>\$193,262</u>	<u>\$190,241</u>

Gross unrealized losses on investment securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, were as follows:

	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
September 30, 2013:						
Investment Securities Available for Sale:						
Obligations of U.S. government corporations and agencies	\$10,962	\$(198)	-	-	\$10,962	\$(198)
Obligations of states and political subdivisions	-	-	-	-	-	-
Corporate debt securities	-	-	-	-	-	-
Total Investment Securities Available for Sale	<u>\$10,962</u>	<u>\$(198)</u>	<u>-</u>	<u>-</u>	<u>\$10,962</u>	<u>\$(198)</u>
Investment Securities Held to Maturity:						
Obligations of U.S. government corporations and agencies	\$69,193	\$(2,905)	-	-	\$69,193	\$(2,905)
Obligations of states and political subdivisions	11,235	(1,415)	-	-	11,235	(1,415)
Total Investment Securities Held to Maturity	<u>\$80,428</u>	<u>\$(4,320)</u>	<u>-</u>	<u>-</u>	<u>\$80,428</u>	<u>\$(4,320)</u>

At December 31, 2012, the Company had no investment securities with gross unrealized losses.

Obligations of U.S. government corporations and agencies: Unrealized losses on investments in obligations of U.S. government corporations and agencies are caused by interest rate increases. The contractual cash flows of these securities are guaranteed by U.S. Government Sponsored Entities (principally Fannie Mae and Freddie Mac). It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell and more likely than not will not be required to sell these securities, these investments are not considered other-than-temporarily impaired. At September 30, 2013, 10 debt securities representing obligations of U.S. government corporations and agencies had unrealized losses with aggregate depreciation of 3.73% from the Company's amortized cost basis.

Obligations of states and political subdivisions: The unrealized losses on investments in obligations of states and political subdivisions were caused by increases in required yields by investors in these types of securities. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell and more likely than not will not be required to sell these securities, these investments are not considered other-than-temporarily impaired. At September 30, 2013, 14 debt securities representing obligations of states and political subdivisions had unrealized losses with aggregate depreciation of 11.19% from the Company's amortized cost basis.



**Note 4 – Loans**

A summary of loan balances follows (in thousands):

	September 30, 2013				
	Originated	PNCI	PCI - Cash basis	PCI - Other	Total
Mortgage loans on real estate:					
Residential 1-4 family	\$128,974	\$61,808	-	\$6,347	\$197,129
Commercial	801,570	62,104	-	30,672	894,346
Total mortgage loan on real estate	930,544	123,912	-	37,019	1,091,475
Consumer:					
Home equity lines of credit	321,512	14,367	\$6,452	4,017	346,348
Home equity loans	12,845	281	49	555	13,730
Auto Indirect	1,351	-	-	-	1,351
Other	26,106	2,101	-	75	28,282
Total consumer loans	361,814	16,749	6,501	4,647	389,711
Commercial	126,034	775	25	6,782	133,616
Construction:					
Residential	26,369	-	-	1,232	27,601
Commercial	14,074	-	-	574	14,648
Total construction	40,443	-	-	1,806	42,249
Total loans, net of deferred loan fees	<u>\$1,458,835</u>	<u>\$141,436</u>	<u>\$6,526</u>	<u>\$50,254</u>	<u>\$1,657,051</u>
Total principal balance of loans owed, net of charge-offs	\$1,462,146	\$150,042	\$17,398	\$62,239	\$1,691,825
Unamortized net deferred loan fees (Discounts) premiums, net, to principal balance	(3,311)				(3,311)
of loans owed, net of charge-offs	-	(8,606)	(10,872)	(11,985)	(31,463)
Total loans, net of unamortized deferred loan fees	<u>\$1,458,835</u>	<u>\$141,436</u>	<u>\$6,526</u>	<u>\$50,254</u>	<u>\$1,657,051</u>
Noncovered loans	\$1,458,835	\$141,436	\$6,526	\$19,685	\$1,626,482
Covered loans	-	-	-	30,569	30,569
Total loans, net of unamortized deferred loan fees	<u>\$1,458,835</u>	<u>\$141,436</u>	<u>\$6,526</u>	<u>\$50,254</u>	<u>\$1,657,051</u>
Allowance for loan losses	<u>\$(32,307)</u>	<u>\$(2,800)</u>	<u>\$(899)</u>	<u>\$(3,334)</u>	<u>\$(39,340)</u>

**Note 4 – Loans (continued)**

A summary of loan balances follows (in thousands):

	December 31, 2012				
	Originated	PNCI	PCI - Cash basis	PCI - Other	Total
Mortgage loans on real estate:					
Residential 1-4 family	\$121,255	\$5,413	-	\$5,016	\$131,684
Commercial	775,124	72,090	\$1,289	29,943	878,446
Total mortgage loan on real estate	896,379	77,503	1,289	34,959	1,010,130
Consumer:					
Home equity lines of credit	311,671	16,788	7,612	5,954	342,025
Home equity loans	13,011	342	49	155	13,557
Auto Indirect	3,816	-	-	-	3,816
Other	24,263	2,418	-	32	26,713
Total consumer loans	352,761	19,548	7,661	6,141	386,111
Commercial	125,122	869	22	9,515	135,528
Construction:					
Residential	11,877	-	-	6,582	18,459
Commercial	11,196	-	-	3,399	14,595
Total construction	23,073	-	-	9,981	33,054
Total loans, net of deferred loan fees	<u>\$1,397,335</u>	<u>\$97,920</u>	<u>\$8,972</u>	<u>\$60,596</u>	<u>\$1,564,823</u>
Total principal balance of loans owed, net of charge-offs	\$1,400,147	\$111,286	\$20,621	\$75,277	\$1,607,331
Unamortized net deferred loan fees (Discounts) premiums, net, to principal balance of loans owed, net of charge-offs	(2,812)	-	-	-	(2,812)
Total loans, net of unamortized deferred loan fees	<u>\$1,397,335</u>	<u>\$97,920</u>	<u>\$8,972</u>	<u>\$60,596</u>	<u>\$1,564,823</u>
Noncovered loans	\$1,397,335	\$97,920	\$8,972	\$18,708	\$1,522,935
Covered loans	-	-	-	41,888	41,888
Total loans, net of unamortized deferred loan fees	<u>\$1,397,335</u>	<u>\$97,920</u>	<u>\$8,972</u>	<u>\$60,596</u>	<u>\$1,564,823</u>
Allowance for loan losses	<u>\$(35,769)</u>	<u>\$(1,969)</u>	<u>\$(1,054)</u>	<u>\$(3,856)</u>	<u>\$(42,648)</u>

The following is a summary of the change in accretable yield for PCI – other loans during the periods indicated (in thousands):

	Three months ended Sept. 30,		Nine months ended Sept. 30,	
	2013	2012	2013	2012
Change in accretable yield:				
Balance at beginning of period	\$19,727	\$23,732	\$22,337	\$25,145
Accretion to interest income	(1,656)	(2,037)	(4,847)	(5,921)
Reclassification from nonaccretable difference	1,850	2,385	2,431	4,856
Balance at end of period	<u>\$19,921</u>	<u>\$24,080</u>	<u>\$19,921</u>	<u>\$24,080</u>

Throughout these consolidated financial statements, and in particular in this Note 4 and Note 5, when we refer to “Loans” or “Allowance for loan losses” we mean all categories of loans, including Originated, PNCI, PCI – cash basis, and PCI - other. When we are not referring to all categories of loans, we will indicate which we are referring to – Originated, PNCI, PCI – cash basis, or PCI - other.

**Note 5 – Allowance for Loan Losses**

The following tables summarize the activity in the allowance for loan losses, and ending balance of loans, net of unearned fees for the periods indicated.

Allowance for Loan Losses – Three months ended September 30, 2013										
(In thousands)	RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
	Resid.	Comm.	Lines	Loans	Indirect	Consum.		Resid.	Comm.	
Beginning balance	\$3,231	\$8,764	\$18,710	\$1,109	\$114	\$567	\$4,929	\$1,288	\$887	\$39,599
Charge-offs	(4)	(23)	(331)	(30)	(9)	(239)	(318)	-	(31)	(985)
Recoveries	154	295	304	3	34	199	108	2	20	1,119
(Benefit) provision	(190)	704	(871)	(50)	(58)	7	(234)	157	142	(393)
Ending balance	\$3,191	\$9,740	\$17,812	\$1,032	\$81	\$534	\$4,485	\$1,447	\$1,018	\$39,340

Allowance for Loan Losses – As of and nine months ended September 30, 2013										
(In thousands)	RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
	Resid.	Comm.	Lines	Loans	Indirect	Consum.		Resid.	Comm.	
Beginning balance	\$3,523	\$8,782	\$21,367	\$1,155	\$243	\$696	\$4,703	\$1,400	\$779	\$42,648
Charge-offs	(46)	(1,712)	(1,843)	(56)	(67)	(724)	(1,143)	(20)	(92)	(5,703)
Recoveries	345	965	809	29	180	601	244	63	46	3,282
(Benefit) provision	(631)	1,705	(2,521)	(96)	(275)	(39)	681	4	285	(887)
Ending balance	\$3,191	\$9,740	\$17,812	\$1,032	\$81	\$534	\$4,485	\$1,447	\$1,018	\$39,340
Ending balance:										
Individ. evaluated for impairment	\$623	\$1,446	\$1,554	\$49	\$2	\$6	\$678	\$91	\$9	\$4,458
Loans pooled for evaluation	\$2,235	\$7,748	\$15,259	\$983	\$79	\$521	\$2,450	\$723	\$653	\$30,649
Loans acquired with deteriorated credit quality	\$333	\$546	\$999	-	-	\$7	\$1,358	\$633	\$356	\$4,233

Loans, net of unearned fees – As of September 30, 2013										
(In thousands)	RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
	Resid.	Comm.	Lines	Loans	Indirect	Consum.		Resid.	Comm.	
Ending balance:										
Total loans	\$197,129	\$894,346	\$346,348	\$13,730	\$1,351	\$28,282	\$133,616	\$27,601	\$14,648	\$1,657,051
Individ. evaluated for impairment	\$7,013	\$69,373	\$7,664	\$551	\$66	\$94	\$3,333	\$2,872	\$252	\$91,218
Loans pooled for evaluation	\$183,769	\$794,301	\$328,215	\$12,575	\$1,285	\$28,113	\$123,476	\$23,497	\$13,822	\$1,509,053
Loans acquired with deteriorated credit quality	\$6,347	\$30,672	\$10,469	\$604	-	\$75	\$6,807	\$1,232	\$574	\$56,780

Allowance for Loan Losses – As of and year ended December 31, 2012										
(In thousands)	RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
	Resid.	Comm.	Lines	Loans	Indirect	Consum.		Resid.	Comm.	
Beginning balance	\$2,404	\$13,217	\$18,258	\$1,101	\$215	\$932	\$6,545	\$1,817	\$1,425	\$45,914
Charge-offs	(1,558)	(3,457)	(8,042)	(385)	(83)	(1,202)	(1,251)	(406)	(100)	(16,484)
Recoveries	147	1,020	398	100	215	860	643	412	-	3,795
Provision (benefit)	2,530	(1,998)	10,753	339	(104)	106	(1,234)	(423)	(546)	9,423
Ending balance	\$3,523	\$8,782	\$21,367	\$1,155	\$243	\$696	\$4,703	\$1,400	\$779	\$42,648
Ending balance:										
Individ. evaluated for impairment	\$631	\$515	\$2,264	\$81	\$5	\$47	\$840	\$11	\$111	\$4,505
Loans pooled for evaluation	\$2,526	\$8,026	\$17,862	\$995	\$238	\$649	\$2,342	\$430	\$165	\$33,233
Loans acquired with deteriorated credit quality	\$366	\$241	\$1,241	\$79	-	-	\$1,521	\$959	\$503	\$4,910

**Note 5 – Allowance for Loan Losses (continued)**

(In thousands)	Loans, net of unearned fees – As of December 31, 2012									
	RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
	Resid.	Comm.	Lines	Loans	Indirect	Consum.		Resid.	Comm.	
Ending balance:										
Total loans	\$131,684	\$878,446	\$342,025	\$13,557	\$3,816	\$26,713	\$135,528	\$18,459	\$14,595	\$1,564,823
Individ. evaluated for impairment	\$6,586	\$71,077	\$10,056	\$528	\$197	\$121	\$8,562	\$3,596	\$607	\$101,330
Loans pooled for evaluation	\$120,082	\$776,137	\$318,403	\$12,825	\$3,619	\$26,560	\$117,429	\$8,281	\$10,589	\$1,393,925
Loans acquired with deteriorated credit quality	\$5,016	\$31,232	\$13,566	\$204	-	\$32	\$9,537	\$6,582	\$3,399	\$69,568

(In thousands)	Allowance for Loan Losses – Three months ended September 30, 2012									
	RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
	Resid.	Comm.	Lines	Loans	Indirect	Consum.		Resid.	Comm.	
Beginning balance	\$3,458	\$9,566	\$21,602	\$1,159	\$433	\$621	\$5,694	\$1,679	\$1,637	\$45,849
Charge-offs	(370)	(340)	(1,636)	(12)	(12)	(280)	(625)	-	(93)	(3,368)
Recoveries	-	181	160	6	72	211	91	412	-	1,133
Provision (benefit)	492	630	1,176	100	(161)	132	(389)	(802)	(646)	532
Ending balance	\$3,580	\$10,037	\$21,302	\$1,253	\$332	\$684	\$4,771	\$1,289	\$898	\$44,146

(In thousands)	Allowance for Loan Losses – As of and nine months ended September 30, 2012									
	RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
	Resid.	Comm.	Lines	Loans	Indirect	Consum.		Resid.	Comm.	
Beginning balance	\$2,404	\$13,217	\$18,258	\$1,101	\$215	\$932	\$6,545	\$1,817	\$1,425	\$45,914
Charge-offs	(918)	(2,008)	(6,739)	(170)	(83)	(928)	(1,202)	(362)	(68)	(12,478)
Recoveries	27	999	307	15	171	653	227	412	-	2,811
Provision	2,067	(2,171)	9,476	307	29	27	(799)	(578)	(459)	7,899
Ending balance	\$3,580	\$10,037	\$21,302	\$1,253	\$332	\$684	\$4,771	\$1,289	\$898	\$44,146
Ending balance:										
Individ. evaluated for impairment	\$794	\$1,234	\$2,140	\$174	\$9	\$45	\$773	\$40	\$550	\$5,759
Loans pooled for evaluation	\$2,415	\$8,239	\$17,899	\$999	\$324	\$640	\$2,445	\$465	\$81	\$33,507
Loans acquired with deteriorated credit quality	\$371	\$564	\$1,263	\$79	-	-	\$1,553	\$783	\$267	\$4,880

(In thousands)	Loans, net of unearned fees – As of September 30, 2012									
	RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
	Resid.	Comm.	Lines	Loans	Indirect	Consum.		Resid.	Comm.	
Ending balance:										
Total loans	\$134,041	\$873,391	\$342,898	\$14,270	\$5,067	\$26,609	\$145,469	\$18,332	\$15,570	\$1,575,647
Individ. evaluated for impairment	\$9,285	\$68,887	\$9,946	\$683	\$260	\$136	\$8,696	\$4,126	\$6,955	\$108,974
Loans pooled for evaluation	\$118,702	\$771,971	\$318,987	\$13,383	\$4,807	\$26,450	\$124,487	\$6,448	\$5,089	\$1,390,324
Loans acquired with deteriorated credit quality	\$6,054	\$32,533	\$13,965	\$204	-	\$23	\$12,286	\$7,758	\$3,526	\$76,349

**Note 5 – Allowance for Loan Losses (continued)**

As part of the on-going monitoring of the credit quality of the Company's loan portfolio, management tracks certain credit quality indicators including, but not limited to, trends relating to (i) the level of criticized and classified loans, (ii) net charge-offs, (iii) non-performing loans, and (iv) delinquency within the portfolio.

The Company utilizes a risk grading system to assign a risk grade to each of its loans. Loans are graded on a scale ranging from Pass to Loss. A description of the general characteristics of the risk grades is as follows:

- *Pass* – This grade represents loans ranging from acceptable to very little or no credit risk. These loans typically meet most if not all policy standards in regard to: loan amount as a percentage of collateral value, debt service coverage, profitability, leverage, and working capital.
- *Special Mention* – This grade represents “Other Assets Especially Mentioned” in accordance with regulatory guidelines and includes loans that display some potential weaknesses which, if left unaddressed, may result in deterioration of the repayment prospects for the asset or may inadequately protect the Company's position in the future. These loans warrant more than normal supervision and attention.
- *Substandard* – This grade represents “Substandard” loans in accordance with regulatory guidelines. Loans within this rating typically exhibit weaknesses that are well defined to the point that repayment is jeopardized. Loss potential is, however, not necessarily evident. The underlying collateral supporting the credit appears to have sufficient value to protect the Company from loss of principal and accrued interest, or the loan has been written down to the point where this is true. There is a definite need for a well defined workout/rehabilitation program.
- *Doubtful* – This grade represents “Doubtful” loans in accordance with regulatory guidelines. An asset classified as Doubtful has all the weaknesses inherent in a loan classified Substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. Pending factors include proposed merger, acquisition, or liquidation procedures, capital injection, perfecting liens on additional collateral, and financing plans.
- *Loss* – This grade represents “Loss” loans in accordance with regulatory guidelines. A loan classified as Loss is considered uncollectible and of such little value that its continuance as a bankable asset is not warranted. This classification does not mean that the loan has absolutely no recovery or salvage value, but rather that it is not practical or desirable to defer writing off the loan, even though some recovery may be affected in the future. The portion of the loan that is graded loss should be charged off no later than the end of the quarter in which the loss is identified.

The following tables present ending loan balances by loan category and risk grade as of the dates indicated:

Credit Quality Indicators – As of September 30, 2013										
(In thousands)	RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
	Resid.	Comm.	Lines	Loans	Indirect	Consumer		Resid.	Comm.	
Originated loans:										
Pass	\$120,824	\$731,319	\$308,997	\$11,827	\$1,051	\$25,462	\$121,901	\$22,205	\$13,268	\$1,356,854
Special mention	968	20,660	2,731	217	157	529	740	98	520	26,620
Substandard	7,182	49,591	9,784	801	143	115	3,393	4,066	286	75,361
Total Originated loans	\$128,974	\$801,570	\$321,512	\$12,845	\$1,351	\$26,106	\$126,034	\$26,369	\$14,074	\$1,458,835
PNCI loans:										
Pass	\$61,123	\$55,446	\$13,466	\$281	-	\$2,039	\$450	-	-	\$132,805
Special mention	-	3,060	177	-	-	24	325	-	-	3,586
Substandard	685	3,598	724	-	-	38	-	-	-	5,045
Total PNCI loans	\$61,808	\$62,104	\$14,367	\$281	-	\$2,101	\$775	-	-	\$141,436
PCI loans	\$6,347	\$30,672	\$10,469	\$604	-	\$75	\$6,807	\$1,232	\$574	\$56,780
Total loans	\$197,129	\$894,346	\$346,348	\$13,730	\$1,351	\$28,282	\$133,616	\$27,601	\$14,648	\$1,657,051

Credit Quality Indicators – As of December 31, 2012										
(In thousands)	RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
	Resid.	Comm.	Lines	Loans	Indirect	Consumer		Resid.	Comm.	
Originated loans:										
Pass	\$108,946	\$686,593	\$291,701	\$11,892	\$2,949	\$23,154	\$113,595	\$7,744	\$10,221	\$1,256,795
Special mention	3,122	21,184	6,955	555	531	958	3,224	285	356	37,170
Substandard	9,187	67,347	13,015	564	336	151	8,303	3,848	619	103,370
Total Originated loans	\$121,255	\$775,124	\$311,671	\$13,011	\$3,816	\$24,263	\$125,122	\$11,877	\$11,196	\$1,397,335
PNCI loans:										
Pass	\$4,968	\$64,917	\$15,915	\$342	-	\$2,240	\$848	-	-	\$89,230
Special mention	-	5,249	193	-	-	104	21	-	-	5,567
Substandard	436	1,924	680	-	-	74	-	-	-	3,114
Loss	9	-	-	-	-	-	-	-	-	9
Total PNCI loans	\$5,413	\$72,090	\$16,788	\$342	-	\$2,418	\$869	-	-	\$97,920
PCI loans	\$5,016	\$31,232	\$13,566	\$204	-	\$32	\$9,537	\$6,582	\$3,399	\$69,568
Total loans	\$131,684	\$878,446	\$342,025	\$13,557	\$3,816	\$26,713	\$135,528	\$18,459	\$14,595	\$1,564,823

## **Note 5 – Allowance for Loan Losses (continued)**

Consumer loans, whether unsecured or secured by real estate, automobiles, or other personal property, are primarily susceptible to three primary risks; non-payment due to income loss, over-extension of credit and, when the borrower is unable to pay, shortfall in collateral value. Typically non-payment is due to loss of job and will follow general economic trends in the marketplace driven primarily by rises in the unemployment rate. Loss of collateral value can be due to market demand shifts, damage to collateral itself or a combination of the two.

Problem consumer loans are generally identified by payment history of the borrower (delinquency) or significant changes in the borrower's credit rating. Current credit scores are obtained for all consumer loans on a quarterly basis, and risk ratings are adjusted appropriately. The Bank manages its consumer loan portfolios by monitoring delinquency and contacting borrowers to encourage repayment, suggesting modifications if appropriate, and, when continued scheduled payments become unrealistic, initiating repossession or foreclosure through appropriate channels. Collateral values may be determined by appraisals obtained through Bank approved, licensed appraisers, qualified independent third parties, public value information (blue book values for autos), sales invoices, or other appropriate means. Appropriate valuations are obtained at initiation of the credit and periodically (every 3-12 months depending on collateral type) once repayment is questionable and the loan has been classified.

Commercial real estate loans generally fall into two categories, owner-occupied and non-owner occupied. Loans secured by owner occupied real estate are primarily susceptible to changes in the business conditions of the related business. This may be driven by, among other things, industry changes, geographic business changes, changes in the individual fortunes of the business owner, and general economic conditions and changes in business cycles. These same risks apply to commercial loans whether secured by equipment or other personal property or unsecured. Losses on loans secured by owner occupied real estate, equipment, or other personal property generally are dictated by the value of underlying collateral at the time of default and liquidation of the collateral. When default is driven by issues related specifically to the business owner, collateral values tend to provide better repayment support and may result in little or no loss. Alternatively, when default is driven by more general economic conditions, underlying collateral generally has devalued more and results in larger losses due to default. Loans secured by non-owner occupied real estate are primarily susceptible to risks associated with swings in occupancy or vacancy and related shifts in lease rates, rental rates or room rates. Most often these shifts are a result of changes in general economic or market conditions or overbuilding and resultant over-supply. Losses are dependent on value of underlying collateral at the time of default. Values are generally driven by these same factors and influenced by interest rates and required rates of return as well as changes in occupancy costs.

Construction loans, whether owner occupied or non-owner occupied commercial real estate loans or residential development loans, are not only susceptible to the related risks described above but the added risks of construction itself including cost over-runs, mismanagement of the project, or lack of demand or market changes experienced at time of completion. Again, losses are primarily related to underlying collateral value and changes therein as described above.

Problem commercial loans are generally identified by periodic review of financial information which may include financial statements, tax returns, rent rolls and payment history of the borrower (delinquency). Based on this information the Bank may decide to take any of several courses of action including demand for repayment, additional collateral or guarantors, and, when repayment becomes unlikely through borrower's income and cash flow, repossession or foreclosure of the underlying collateral.

Collateral values may be determined by appraisals obtained through Bank approved, licensed appraisers, qualified independent third parties, public value information (blue book values for autos), sales invoices, or other appropriate means. Appropriate valuations are obtained at initiation of the credit and periodically (every 3-12 months depending on collateral type) once repayment is questionable and the loan has been classified.

Once a loan becomes delinquent and repayment becomes questionable, a Bank collection officer will address collateral shortfalls with the borrower and attempt to obtain additional collateral. If this is not forthcoming and payment in full is unlikely, the Bank will estimate its probable loss, using a recent valuation as appropriate to the underlying collateral less estimated costs of sale, and charge the loan down to the estimated net realizable amount. Depending on the length of time until ultimate collection, the Bank may revalue the underlying collateral and take additional charge-offs as warranted. Revaluations may occur as often as every 3-12 months depending on the underlying collateral and volatility of values. Final charge-offs or recoveries are taken when collateral is liquidated and actual loss is known. Unpaid balances on loans after or during collection and liquidation may also be pursued through lawsuit and attachment of wages or judgment liens on borrower's other assets.

**Note 5 – Allowance for Loan Losses (continued)**

The following table shows the ending balance of current, past due, and nonaccrual originated loans by loan category as of the date indicated:

Analysis of Past Due and Nonaccrual Originated Loans – As of September 30, 2013										
(In thousands)	RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
	Resid.	Comm.	Lines	Loans	Indirect	Consumer		Resid.	Comm.	
Originated loan balance:										
Past due:										
30-59 Days	\$184	\$5,323	\$3,258	\$67	\$38	\$28	\$372	\$107	\$49	\$9,426
60-89 Days	1,023	2,887	987	90	-	2	939	232	198	6,358
> 90 Days	176	7,234	2,007	254	40	10	125	19	68	9,933
Total past due	1,383	15,444	6,252	411	78	40	1,436	358	315	25,717
Current	127,591	786,126	315,260	12,434	1,273	26,066	124,598	26,011	13,759	1,433,118
Total Originated loans	\$128,974	\$801,570	\$321,512	\$12,845	\$1,351	\$26,106	\$126,034	\$26,369	\$14,074	\$1,458,835
> 90 Days and still accruing	-	-	-	-	-	-	-	-	-	-
Nonaccrual loans	\$4,353	\$38,241	\$6,098	\$490	\$59	\$28	\$1,152	\$2,588	\$252	\$53,261

The following table shows the ending balance of current, past due, and nonaccrual PNCI loans by loan category as of the date indicated:

Analysis of Past Due and Nonaccrual PNCI Loans – As of September 30, 2013										
(In thousands)	RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
	Resid.	Comm.	Lines	Loans	Indirect	Consumer		Resid.	Comm.	
PNCI loan balance:										
Past due:										
30-59 Days	-	\$514	-	-	-	-	-	-	-	\$514
60-89 Days	-	1,883	\$38	-	-	-	-	-	-	1,921
> 90 Days	-	10	-	-	-	-	-	-	-	10
Total past due	-	2,407	38	-	-	-	-	-	-	2,445
Current	\$61,808	59,697	14,329	\$281	-	\$2,101	\$775	-	-	138,991
Total PNCI loans	\$61,808	\$62,104	\$14,367	\$281	-	\$2,101	\$775	-	-	\$141,436
> 90 Days and still accruing	-	-	-	-	-	-	-	-	-	-
Nonaccrual loans	\$265	\$800	\$494	-	-	\$38	-	-	-	\$1,597

**Note 5 – Allowance for Loan Losses (continued)**

The following table shows the ending balance of current, past due, and nonaccrual originated loans by loan category as of the date indicated:

Analysis of Past Due and Nonaccrual Originated Loans – As of December 31, 2012										
(In thousands)	RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
	Resid.	Comm.	Lines	Loans	Indirect	Consumer		Resid.	Comm.	
Originated loan balance:										
Past due:										
30-59 Days	\$1,702	\$2,695	\$3,371	\$67	\$77	\$67	\$1,848	\$309	-	\$10,136
60-89 Days	278	1,578	819	33	40	40	138	-	-	2,926
> 90 Days	674	13,829	3,395	217	79	14	4,782	42	\$94	23,126
Total past due	2,654	18,102	7,585	317	196	121	6,768	351	94	36,188
Current	118,601	757,022	304,086	12,694	3,620	24,142	118,354	11,526	11,102	1,361,147
Total Originated loans	\$121,255	\$775,124	\$311,671	\$13,011	\$3,816	\$24,263	\$125,122	\$11,877	\$11,196	\$1,397,335
> 90 Days and still accruing	-	-	-	-	-	-	-	-	-	-
Nonaccrual loans	\$4,781	\$37,220	\$8,486	\$465	\$174	\$49	\$6,750	\$3,312	\$532	\$61,769

The following table shows the ending balance of current, past due, and nonaccrual PNCI loans by loan category as of the date indicated:

Analysis of Past Due and Nonaccrual PNCI Loans – As of December 31, 2012										
(In thousands)	RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
	Resid.	Comm.	Lines	Loans	Indirect	Consumer		Resid.	Comm.	
PNCI loan balance:										
Past due:										
30-59 Days	\$1,024	\$500	\$124	-	-	\$31	-	-	-	\$1,679
60-89 Days	-	-	63	-	-	-	-	-	-	63
> 90 Days	43	148	157	-	-	-	-	-	-	348
Total past due	1,067	648	344	-	-	31	-	-	-	2,090
Current	4,346	71,442	16,444	\$342	-	2,387	\$869	-	-	95,830
Total PNCI loans	\$5,413	\$72,090	\$16,788	\$342	-	\$2,418	\$869	-	-	\$97,920
> 90 Days and still accruing	-	-	-	-	-	-	-	-	-	-
Nonaccrual loans	\$113	\$1,218	\$403	-	-	\$42	-	-	-	\$1,776

Impaired Originated and PNCI loans are those where management has concluded that it is probable that the borrower will be unable to pay all amounts due under the contractual terms.

The following tables show the recorded investment (financial statement balance), unpaid principal balance, average recorded investment, and interest income recognized for impaired Originated and PNCI loans, segregated by those with no related allowance recorded and those with an allowance recorded for the periods indicated.

Impaired Originated Loans – As of September 30, 2013										
(In thousands)	RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
	Resid.	Comm.	Lines	Loans	Indirect	Consumer		Resid.	Comm.	
With no related allowance recorded:										
Recorded investment	\$4,195	\$61,418	\$3,938	\$442	\$61	\$19	\$1,161	\$2,588	\$68	\$73,890
Unpaid principal	\$6,320	\$67,314	\$7,445	\$1,131	\$135	\$32	\$1,182	\$7,345	\$68	\$90,972
Average recorded investment	\$3,911	\$61,375	\$4,543	\$415	\$120	\$19	\$2,802	\$1,837	\$137	\$75,159
Interest income recognized	\$246	\$2,644	\$268	\$21	\$10	\$2	\$61	\$81	\$1	\$3,334
With an allowance recorded:										
Recorded investment	\$2,468	\$6,990	\$3,232	\$109	\$5	\$9	\$2,158	\$284	\$184	\$15,439
Unpaid principal	\$2,510	\$7,670	\$3,703	\$161	\$7	\$10	\$3,063	\$284	\$426	\$17,834
Related allowance	\$480	\$1,293	\$1,350	\$49	\$2	\$3	\$678	\$91	\$9	\$3,955
Average recorded investment	\$2,304	\$5,568	\$3,722	\$126	\$19	\$12	\$2,519	\$1,438	\$242	\$15,950
Interest income recognized	\$93	\$388	\$109	\$8	-	\$1	\$155	\$14	\$16	\$784



**Note 5 – Allowance for Loan Losses (continued)**

The following tables show the recorded investment (financial statement balance), unpaid principal balance, average recorded investment, and interest income recognized for impaired Originated and PNCI loans, segregated by those with no related allowance recorded and those with an allowance recorded for the periods indicated.

		Impaired PNCI Loans – As of September 30, 2013									
		RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
(In thousands)		Resid.	Comm.	Lines	Loans	Indirect	Consumer		Resid.	Comm.	
With no related allowance recorded:											
Recorded investment		-	\$800	\$290	-	-	\$38	\$14	-	-	\$1,142
Unpaid principal		-	\$2,893	\$342	-	-	\$46	\$14	-	-	\$3,295
Average recorded investment		-	\$1,088	\$367	-	-	\$30	\$4	-	-	\$1,489
Interest income recognized		-	\$154	\$19	-	-	\$4	-	-	-	\$177
With an allowance recorded:											
Recorded investment		\$350	\$165	\$204	-	-	\$28	-	-	-	\$747
Unpaid principal		\$366	\$165	\$214	-	-	\$28	-	-	-	\$773
Related allowance		\$193	\$133	\$179	-	-	\$10	-	-	-	\$515
Average recorded investment		\$276	\$292	\$121	-	-	\$40	-	-	-	\$729
Interest income recognized		\$18	\$7	\$9	-	-	\$1	-	-	-	\$35

		Impaired Originated Loans – As of December 31, 2012									
		RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
(In thousands)		Resid.	Comm.	Lines	Loans	Indirect	Consumer		Resid.	Comm.	
With no related allowance recorded:											
Recorded investment		\$3,520	\$66,031	\$4,241	\$361	\$163	\$19	\$4,238	\$3,554	\$284	\$82,411
Unpaid principal		\$5,349	\$70,709	\$6,691	\$781	\$311	\$40	\$4,613	\$8,227	\$484	\$97,205
Average recorded investment		\$6,329	\$61,299	\$4,311	\$329	\$263	\$42	\$7,500	\$3,505	\$517	\$84,095
Interest income recognized		\$71	\$2,513	\$58	\$1	\$3	-	\$73	\$20	\$10	\$2,749
With an allowance recorded:											
Recorded investment		\$2,867	\$3,258	\$5,412	\$167	\$34	\$30	\$4,324	\$42	\$323	\$16,457
Unpaid principal		\$3,432	\$3,556	\$7,103	\$396	\$51	\$32	\$4,992	\$42	\$523	\$20,127
Related allowance		\$603	\$352	\$2,237	\$81	\$5	\$12	\$840	\$11	\$111	\$4,252
Average recorded investment		\$3,890	\$7,841	\$6,331	\$317	\$102	\$49	\$2,800	\$1,543	\$6,570	\$29,443
Interest income recognized		\$67	\$129	\$103	\$16	\$1	\$1	\$100	\$6	\$5	\$428

**Note 5 – Allowance for Loan Losses (continued)**

The following tables show the recorded investment (financial statement balance), unpaid principal balance, average recorded investment, and interest income recognized for impaired PNCI and Originated loans, segregated by those with no related allowance recorded and those with an allowance recorded for the periods indicated.

		Impaired PNCI Loans – As of December 31, 2012									
		RE Mortgage		Home Equity		Auto	Other		Construction		
(In thousands)		Resid.	Comm.	Lines	Loans	Indirect	Consumer	C&I	Resid.	Comm.	Total
With no related allowance recorded:											
Recorded investment		-	\$1,468	\$365	-	-	-	-	-	-	\$1,833
Unpaid principal		-	\$3,452	\$586	-	-	-	-	-	-	\$4,038
Average recorded investment		\$16	\$2,097	\$308	\$11	-	\$31	\$11	-	-	\$2,474
Interest income recognized		-	\$133	\$5	-	-	-	-	-	-	\$138
With an allowance recorded:											
Recorded investment		\$199	\$320	\$38	-	-	\$72	-	-	-	\$629
Unpaid principal		\$225	\$331	\$41	-	-	\$76	-	-	-	\$673
Related allowance		\$28	\$163	\$27	-	-	\$35	-	-	-	\$253
Average recorded investment		\$213	\$121	\$148	-	-	\$43	-	-	-	\$525
Interest income recognized		\$9	\$12	\$1	-	-	\$2	-	-	-	\$24

		Impaired Originated Loans – As of September 30, 2012									
		RE Mortgage		Home Equity		Auto	Other		Construction		
(In thousands)		Resid.	Comm.	Lines	Loans	Indirect	Consumer	C&I	Resid.	Comm.	Total
With no related allowance recorded:											
Recorded investment		\$5,971	\$58,397	\$4,262	\$390	\$207	\$32	\$6,907	\$3,879	\$524	\$80,569
Unpaid principal		\$8,638	\$67,181	\$7,183	\$866	\$375	\$52	\$7,753	\$9,010	\$864	\$101,922
Average recorded investment		\$6,857	\$60,994	\$4,331	\$314	\$289	\$47	\$8,143	\$3,434	\$554	\$84,963
Interest income Recognized		\$41	\$1,178	\$36	\$4	\$3	-	\$43	\$19	\$8	\$1,332
With an allowance recorded:											
Recorded investment		\$2,895	\$7,428	\$4,981	\$293	\$53	\$31	\$1,789	\$247	\$6,431	\$24,148
Unpaid principal		\$3,401	\$8,482	\$6,712	\$555	\$74	\$33	\$1,826	\$295	\$6,544	\$27,922
Related allowance		\$610	\$1,068	\$2,009	\$174	\$9	\$8	\$773	\$40	\$550	\$5,241
Average recorded investment		\$2,934	\$6,755	\$4,527	\$261	\$90	\$39	\$1,359	\$1,529	\$6,463	\$23,957
Interest income Recognized		\$77	\$145	\$61	\$6	\$1	-	\$72	\$3	\$287	\$652

**Note 5 – Allowance for Loan Losses (Continued)**

The following tables show the recorded investment (financial statement balance), unpaid principal balance, average recorded investment, and interest income recognized for impaired PNCI loans, segregated by those with no related allowance recorded and those with an allowance recorded for the periods indicated.

(In thousands)	Impaired PNCI Loans – As of September 30, 2012									
	RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
	Resid.	Comm.	Lines	Loans	Indirect	Consumer		Resid.	Comm.	
With no related allowance recorded:										
Recorded investment	\$63	\$2,739	\$287	-	-	-	-	-	-	\$3,089
Unpaid principal	\$63	\$4,769	\$319	-	-	-	-	-	-	\$5,151
Average recorded Investment	\$11	\$2,095	\$302	\$15	-	\$41	\$15	-	-	\$2,479
Interest income Recognized	\$3	\$130	\$8	-	-	-	-	-	-	\$141
With an allowance recorded:										
Recorded investment	\$356	\$323	\$416	-	-	\$73	-	-	-	\$1,168
Unpaid principal	\$359	\$334	\$418	-	-	\$77	-	-	-	\$1,188
Related allowance	\$184	\$165	\$132	-	-	\$37	-	-	-	\$518
Average recorded Investment	\$192	\$54	\$122	-	-	\$33	-	-	-	\$401
Interest income Recognized	\$10	\$10	\$17	-	-	\$1	-	-	-	\$38

At September 30, 2013, \$54,551,000 of Originated loans were TDR and classified as impaired. The Company had obligations to lend \$50,000 of additional funds on these TDR as of September 30, 2013. At September 30, 2013, \$928,000 of PNCI loans and \$87,000 of PCI loans were TDR and classified as impaired. The Company had no obligations to lend additional funds on these TDR as of September 30, 2013.

At December 31, 2012, \$57,223,000 of Originated loans were TDR and classified as impaired. The Company had obligations to lend \$137,000 of additional funds on these TDR as of December 31, 2012. At December 31, 2012, \$950,000 of PNCI loans were TDR and classified as impaired. The Company had no obligations to lend additional funds on these TDR as of December 31, 2012.

The following table shows certain information regarding Troubled Debt Restructurings (TDRs) that occurred during the period indicated:

(In thousands)	TDR Information for the Three Months Ended September 30, 2013									
	RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
	Resid.	Comm.	Lines	Loans	Indirect	Consum.		Resid.	Comm.	
Number	4	1	3	-	-	-	5	-	-	13
Pre-modification outstanding principal balance	\$607	\$25	\$480	-	-	-	\$113	-	-	\$1,225
Post-modification outstanding principal balance	\$607	\$26	\$482	-	-	-	\$114	-	-	\$1,229
Financial impact due to troubled debt restructure taken as additional provision	-	\$4	\$27	-	-	-	\$30	-	-	\$61
Number that defaulted during the period	-	3	2	-	-	-	-	-	-	5
Recorded investment of TDRs that defaulted during the period	-	\$674	\$100	-	-	-	-	-	-	\$774
Financial impact due to the default of previous troubled debt restructure taken as charge-offs or additional provisions	-	-	\$7	-	-	-	-	-	-	\$7

**Note 5 – Allowance for Loan Losses (Continued)**

The following tables show certain information regarding TDRs that occurred during the periods indicated:

(In thousands)	TDR Information for the Nine Months Ended September 30, 2013									
	RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
	Resid.	Comm.	Lines	Loans	Indirect	Consum.		Resid.	Comm.	
Number	6	7	10	-	-	-	7	-	-	30
Pre-modification out-standing principal balance	\$1,039	\$4,580	\$1,062	-	-	-	\$221	-	-	\$6,902
Post-modification out-standing principal balance	\$1,043	\$4,581	\$1,069	-	-	-	\$222	-	-	\$6,915
Financial impact due to troubled debt restructure taken as additional provision	\$151	\$26	\$220	-	-	-	\$88	-	-	\$485
Number that defaulted during the period	2	7	2	-	-	-	3	1	-	15
Recorded investment of TDRs that defaulted during the period	\$181	\$1,065	\$100	-	-	-	\$1,297	\$73	-	\$3,256
Financial impact due to the default of previous troubled debt restructure taken as charge-offs or additional provisions	\$(3)	-	\$7	-	-	-	-	\$5	-	\$9

(Dollars in thousands)	TDR Information for the Three Months Ended September 30, 2012									
	RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
	Resid.	Comm.	Lines	Loans	Indirect	Consum.		Resid.	Comm.	
Number	1	4	2	-	-	-	2	1	-	10
Pre-modification out-standing principal balance	\$101	\$609	\$146	-	-	-	\$249	\$86	-	\$1,191
Post-modification out-standing principal balance	\$101	\$609	\$150	-	-	-	\$249	\$97	-	\$1,206
Financial Impact due to troubled debt restructure taken as additional provision	-	\$154	-	-	-	-	\$158	-	-	\$312
Number that defaulted during the period	-	1	2	-	-	-	-	-	2	5
Recorded investment of TDRs that defaulted during the period	-	\$625	\$169	-	-	-	-	-	\$217	\$1,011
Financial Impact due to the default of previous troubled debt restructure taken as charge-offs or additional provisions	-	-	-	-	-	-	-	-	-	-

## Note 5 – Allowance for Loan Losses (Continued)

The following table shows certain information regarding TDRs that occurred during the period indicated:

(In thousands)	TDR Information for the Nine Months Ended September 30, 2012									
	RE Mortgage		Home Equity		Auto	Other	C&I	Construction		Total
	Resid.	Comm.	Lines	Loans	Indirect	Consum.		Resid.	Comm.	
Number	4	14	10	-	-	1	3	3	-	35
Pre-modification out-standing principal balance	\$822	\$3,220	\$1,398	-	-	\$38	\$498	\$317	-	\$6,293
Post-modification out-standing principal balance	\$842	\$3,182	\$1,471	-	-	\$38	\$498	\$328	-	\$6,359
Financial impact due to troubled debt restructure taken as additional provision	\$(11)	\$212	\$60	-	-	-	\$158	-	-	\$419
Number that defaulted during the period	1	8	3	1	-	-	2	1	3	19
Recorded investment of TDRs that defaulted during the period	\$112	\$4,303	\$443	\$46	-	-	\$1,124	\$97	\$256	\$6,381
Financial impact due to the default of previous troubled debt restructure taken as charge-offs or additional provisions	-	-	\$(13)	\$(1)	-	-	\$50	-	-	\$36

Modifications classified as Troubled Debt Restructurings can include one or a combination of the following:

- Rate modifications
- Term extensions
- Interest only modifications, either temporary or long-term
- Payment modifications
- Collateral substitutions/additions

For all new Troubled Debt Restructurings, an impairment analysis is conducted. If the loan is determined to be collateral dependent, an additional amount of impairment will be calculated based on the difference between estimated collectible value and the current carrying balance of the loan. This difference could result in an increased provision and is typically charged off. If the asset is determined not to be collateral dependent, the impairment is measured on the net present value difference between the estimated cash flows of the restructured loan and the cash flows which would have been received under the original terms. The effect of this could result in a requirement for additional provision to the reserve. The effect of these required provisions for the period are indicated above.

Typically if a TDR defaults during the period, the loan is then considered collateral dependent and, if it was not already considered collateral dependent, an appropriate provision will be reserved or charge will be taken. The additional provisions required resulting from default of previously modified TDR's are noted above.

## Note 6 – Foreclosed Assets

A summary of the activity in the balance of foreclosed assets follows (in thousands):

	Nine months ended September 30, 2013			Nine months ended September 30, 2012		
	Noncovered	Covered	Total	Noncovered	Covered	Total
Beginning balance, net	\$5,957	\$1,541	\$7,498	\$13,268	\$3,064	\$16,332
Additions/transfers from loans	7,542	493	8,035	5,657	633	6,290
Dispositions/sales	(10,004)	(769)	10,773	(10,073)	(844)	(10,917)
Valuation adjustments	(539)	(81)	(620)	(1,059)	(461)	(1,520)
Ending balance, net	\$2,956	\$1,184	\$4,140	\$7,793	\$2,392	\$10,185
Ending valuation allowance	\$(587)	\$(340)	\$(927)	\$(1,385)	\$(846)	\$(2,231)
Ending number of foreclosed assets	26	5	31	42	8	50
Proceeds from sale of foreclosed assets	\$11,383	\$869	\$12,252	\$10,271	\$1,010	\$11,281
Gain (loss) on sale of foreclosed assets	\$1,379	\$100	\$1,479	\$198	\$166	\$364

**Note 7 - Premises and Equipment**

Premises and equipment were comprised of:

	September 30, 2013	December 31, 2012
	(In thousands)	
Land & land improvements	\$5,922	\$5,929
Buildings	30,082	23,090
Furniture and equipment	27,590	25,877
	<u>63,594</u>	<u>54,896</u>
Less: Accumulated depreciation	(32,393)	(32,101)
	<u>31,201</u>	<u>22,795</u>
Construction in progress	45	4,190
Total premises and equipment	<u>\$31,246</u>	<u>\$26,985</u>

Depreciation expense for premises and equipment amounted to \$1,014,000 and \$820,000 for the three months ended September 30, 2013 and 2012, respectively. Depreciation expense for premises and equipment amounted to \$2,489,000 and \$2,450,000 for the nine months ended September 30, 2013 and 2012, respectively.

**Note 8 – Cash Value of Life Insurance**

A summary of the activity in the balance of cash value of life insurance follows (in thousands):

	Nine months ended September 30,	
	2013	2012
Beginning balance	\$50,582	\$50,403
Increase in cash value of life insurance	1,337	1,350
Gain on life insurance death benefit	-	600
Death benefit	-	(1,611)
Ending balance	<u>\$51,919</u>	<u>\$50,742</u>
End of period death benefit	\$95,206	\$95,132
Number of policies owned	133	136
Insurance companies used	6	6
Current and former employees and directors covered	36	37

As of September 30, 2013, the Bank was the owner and beneficiary of 133 life insurance policies, issued by six life insurance companies, covering 36 current and former employees and directors. These life insurance policies are recorded on the Company's financial statements at their reported cash (surrender) values. As a result of current tax law and the nature of these policies, the Bank records any increase in cash value of these policies as nontaxable noninterest income. If the Bank decided to surrender any of the policies prior to the death of the insured, such surrender may result in a tax expense related to the life-to-date cumulative increase in cash value of the policy. If the Bank retains such policies until the death of the insured, the Bank would receive nontaxable proceeds from the insurance company equal to the death benefit of the policies. The Bank has entered into Joint Beneficiary Agreements (JBAs) with certain of the insureds that for certain of the policies provide some level of sharing of the death benefit, less the cash surrender value, among the Bank and the beneficiaries of the insured upon the receipt of death benefits. See Note 15 of these consolidated financial statements for additional information on JBAs.

**Note 9 - Goodwill and Other Intangible Assets**

The following table summarizes the Company's goodwill intangible as of the dates indicated.

	September 30,			December 31,
(In thousands)	2013	Additions	Reductions	2012
Goodwill	<u>\$15,519</u>	-	-	<u>\$15,519</u>

The following table summarizes the Company's core deposit intangibles as of the dates indicated.

	September 30,			December 31,
(In thousands)	2013	Additions	Reductions	2012
Core deposit intangibles	\$1,460	-	-	\$1,460
Accumulated amortization	(525)	-	\$(157)	(368)
Core deposit intangibles, net	<u>\$935</u>	-	<u>\$(157)</u>	<u>\$1,092</u>

**Note 9 - Goodwill and Other Intangible Assets (continued)**

The Company recorded additions to core deposit intangibles of \$898,000 and \$562,000 in conjunction with the Citizens and Granite acquisition on September 23, 2011 and May 28, 2010, respectively. The following table summarizes the Company's estimated core deposit intangible amortization (in thousands):

Years Ended	Estimated Core Deposit Intangible Amortization
2013	\$209
2014	209
2015	209
2016	209
2017	209
2018	47

**Note 10 - Mortgage Servicing Rights**

The following tables summarize the activity in, and the main assumptions we used to determine the fair value of mortgage servicing rights for the periods indicated (in thousands):

	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Mortgage servicing rights:				
Balance at beginning of period	\$5,571	\$4,757	\$4,552	\$4,603
Additions	298	409	1,187	1,395
Change in fair value	180	(681)	310	(1,513)
Balance at end of period	<u>\$6,049</u>	<u>\$4,485</u>	<u>\$6,049</u>	<u>\$4,485</u>
Servicing, late and ancillary fees received	\$428	\$389	\$1,261	\$1,140
Balance of loans serviced at:				
Beginning of period	\$682,176	\$628,674	\$666,512	\$598,185
End of period	\$683,910	\$642,110	\$683,910	\$642,110
Weighted-average prepayment speed (CPR)			11.0%	20.9%
Discount rate			10.0%	10.0%

The changes in fair value of MSR's that occurred during the three and nine months ended September 30, 2013 and 2012 were mainly due to principal reductions and changes in estimated life of the MSR's.

**Note 11 - Indemnification Asset**

A summary of the activity in the balance of indemnification asset follows (in thousands):

	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Beginning balance	\$1,441	\$4,046	\$1,997	\$4,405
Effect of actual covered losses and change in estimated future covered losses	(505)	(87)	(783)	241
Reimbursable expenses (revenue), net	51	2	(42)	12
Payments received	(126)	(1,476)	(311)	(2,173)
Ending balance	<u>\$861</u>	<u>\$2,485</u>	<u>\$861</u>	<u>\$2,485</u>

**Note 12 - Other Assets**

Other assets were comprised of (in thousands):

	September 30, 2013	December 31, 2012
Deferred tax asset, net	\$29,046	\$28,935
Prepaid expense including FDIC assessment and taxes	1,787	3,455
Software	1,347	1,550
Life insurance proceeds receivable	-	706
Advanced compensation	1,253	1,440
TriCo Capital Trust I & II	1,238	1,238
Miscellaneous other assets	568	1,283
Total other assets	<u>\$35,239</u>	<u>\$38,607</u>

**Note 13 - Deposits**

A summary of the balances of deposits follows (in thousands):

	September 30, 2013	December 31, 2012
Noninterest-bearing demand	\$656,266	\$684,833
Interest-bearing demand	524,897	503,465
Savings	811,182	762,924
Time certificates, \$100,000 and over	163,033	180,195
Other time certificates	137,933	158,285
Total deposits	<u>\$2,293,311</u>	<u>\$2,289,702</u>

Certificate of deposit balances of \$5,000,000 and \$5,000,000 from the State of California were included in time certificates, \$100,000 and over, at September 30, 2013 and December 31, 2012, respectively. The Bank participates in a deposit program offered by the State of California whereby the State may make deposits at the Bank's request subject to collateral and credit worthiness constraints. The negotiated rates on these State deposits are generally more favorable than other wholesale funding sources available to the Bank. Overdrawn deposit balances of \$1,255,000 and \$1,408,000 were classified as consumer loans at September 30, 2013 and December 31, 2012, respectively.

**Note 14 – Reserve for Unfunded Commitments**

The following tables summarize the activity in reserve for unfunded commitments for the periods indicated (in thousands):

	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Balance at beginning of period	\$3,210	\$2,590	\$3,615	\$2,740
Provision for losses – unfunded commitments	(335)	(35)	(740)	(185)
Balance at end of period	<u>\$2,875</u>	<u>\$2,555</u>	<u>\$2,875</u>	<u>\$2,555</u>

**Note 15 – Other Liabilities**

Other liabilities were comprised of (in thousands):

	September 30, 2013	December 31, 2012
Deferred compensation	\$7,158	\$7,738
Supplemental retirement	17,275	16,345
Joint beneficiary agreements	2,951	2,736
Accrued legal settlement	-	2,090
Miscellaneous other liabilities	6,283	6,213
Total other liabilities	<u>\$33,667</u>	<u>\$35,122</u>

**Note 16 - Other Borrowings**

A summary of the balances of other borrowings follows:  
(In thousands)

	September 30, 2013	December 31, 2012
Other collateralized borrowings, fixed rate, as of		
September 30, 2013 of 0.05% payable on October 1, 2013	\$14,626	\$9,197
Total other borrowings	<u>\$14,626</u>	<u>\$9,197</u>

The Company had \$14,626,000 and \$9,197,000 of other collateralized borrowings at September 30, 2013 and December 31, 2012, respectively. Other collateralized borrowings are generally overnight maturity borrowings from non-financial institutions that are collateralized by securities owned by the Company. As of September 30, 2013, the Company has pledged as collateral and sold under agreements to repurchase investment securities with fair value of \$19,105,000 under these other collateralized borrowings.

The Company maintains a collateralized line of credit with the Federal Home Loan Bank of San Francisco. Based on the FHLB stock requirements at September 30, 2013, this line provided for maximum borrowings of \$592,200,000 of which none was outstanding, leaving \$592,200,000 available. As of September 30, 2013, the Company has designated loans totaling \$1,084,690,000 as potential collateral under this collateralized line of credit with the FHLB.

The Company maintains a collateralized line of credit with the Federal Reserve Bank of San Francisco. As of September 30, 2013, this line provided for maximum borrowings of \$109,408,000 of which none was outstanding, leaving \$109,408,000 available. As of September 30, 2013, the Company has designated investment securities with fair value of \$50,000 and loans totaling \$139,198,000 as potential collateral under this collateralized line of credit with the FRB.

The Company has available unused correspondent banking lines of credit from commercial banks totaling \$10,000,000 for federal funds transactions at September 30, 2013.



**Note 17 – Junior Subordinated Debt**

On July 31, 2003, the Company formed a subsidiary business trust, TriCo Capital Trust I, to issue trust preferred securities. Concurrently with the issuance of the trust preferred securities, the trust issued 619 shares of common stock to the Company for \$1,000 per share or an aggregate of \$619,000. In addition, the Company issued a Junior Subordinated Debenture to the Trust in the amount of \$20,619,000. The terms of the Junior Subordinated Debenture are materially consistent with the terms of the trust preferred securities issued by TriCo Capital Trust I. Also on July 31, 2003, TriCo Capital Trust I completed an offering of 20,000 shares of cumulative trust preferred securities for cash in an aggregate amount of \$20,000,000. The trust preferred securities are mandatorily redeemable upon maturity on October 7, 2033 with an interest rate that resets quarterly at three-month LIBOR plus 3.05%. TriCo Capital Trust I has the right to redeem the trust preferred securities on or after October 7, 2008. The trust preferred securities were issued through an underwriting syndicate to which the Company paid underwriting fees of \$7.50 per trust preferred security or an aggregate of \$150,000. The net proceeds of \$19,850,000 were used to finance the opening of new branches, improve bank services and technology, repurchase shares of the Company's common stock under its repurchase plan and increase the Company's capital. The trust preferred securities have not been and will not be registered under the Securities Act of 1933, as amended, or applicable state securities laws and were sold pursuant to an exemption from registration under the Securities Act of 1933. The trust preferred securities may not be offered or sold in the United States absent registration or an applicable exemption from the registration requirements of the Securities Act of 1933, as amended, and applicable state securities laws.

The \$20,619,000 of junior subordinated debentures issued by TriCo Capital Trust I are reflected as junior subordinated debt in the consolidated balance sheets. The common stock issued by TriCo Capital Trust I are recorded in other assets in the consolidated balance sheets.

On June 22, 2004, the Company formed a second subsidiary business trust, TriCo Capital Trust II, to issue trust preferred securities. Concurrently with the issuance of the trust preferred securities, the trust issued 619 shares of common stock to the Company for \$1,000 per share or an aggregate of \$619,000. In addition, the Company issued a Junior Subordinated Debenture to the Trust in the amount of \$20,619,000. The terms of the Junior Subordinated Debenture are materially consistent with the terms of the trust preferred securities issued by TriCo Capital Trust II. Also on June 22, 2004, TriCo Capital Trust II completed an offering of 20,000 shares of cumulative trust preferred securities for cash in an aggregate amount of \$20,000,000. The trust preferred securities are mandatorily redeemable upon maturity on July 23, 2034 with an interest rate that resets quarterly at three-month LIBOR plus 2.55%. TriCo Capital Trust II has the right to redeem the trust preferred securities on or after July 23, 2009. The trust preferred securities were issued through an underwriting syndicate to which the Company paid underwriting fees of \$2.50 per trust preferred security or an aggregate of \$50,000. The net proceeds of \$19,950,000 were used to finance the opening of new branches, improve bank services and technology, repurchase shares of the Company's common stock under its repurchase plan and increase the Company's capital. The trust preferred securities have not been and will not be registered under the Securities Act of 1933, as amended, or applicable state securities laws and were sold pursuant to an exemption from registration under the Securities Act of 1933. The trust preferred securities may not be offered or sold in the United States absent registration or an applicable exemption from the registration requirements of the Securities Act of 1933, as amended, and applicable state securities laws.

The \$20,619,000 of junior subordinated debentures issued by TriCo Capital Trust II are reflected as junior subordinated debt in the consolidated balance sheets. The common stock issued by TriCo Capital Trust II is recorded in other assets in the consolidated balance sheets.

The debentures issued by TriCo Capital Trust I and TriCo Capital Trust II, less the common securities of TriCo Capital Trust I and TriCo Capital Trust II, continue to qualify as Tier 1 or Tier 2 capital under interim guidance issued by the Board of Governors of the Federal Reserve System (Federal Reserve Board). As of September 30, 2013, the interest rates on the junior subordinated debentures issued by TriCo Capital Trust I and II were 3.32% and 2.81%, respectively.

**Note 18 - Commitments and Contingencies**

*Restricted Cash Balances*— Reserves (in the form of deposits with the Federal Reserve Bank) of \$33,755,000 and \$31,594,000 were maintained to satisfy Federal regulatory requirements at September 30, 2013 and December 31, 2012, respectively. These reserves are included in cash and due from banks in the accompanying balance sheets.

*Lease Commitments*— The Company leases 48 sites under non-cancelable operating leases. The leases contain various provisions for increases in rental rates, based either on changes in the published Consumer Price Index or a predetermined escalation schedule. Substantially all of the leases provide the Company with the option to extend the lease term one or more times following expiration of the initial term.

**Note 18 - Commitments and Contingencies (continued)**

At December 31, 2012, future minimum commitments under non-cancelable operating leases with initial or remaining terms of one year or more are as follows:

	Operating Leases (In thousands)
2013	\$2,772
2014	2,417
2015	1,536
2016	954
2017	617
Thereafter	1,312
	<hr/>
Future minimum lease payments	<u>\$9,608</u>

Rent expense under operating leases was \$1,071,000 and \$1,054,000 during the three months ended September 30, 2013 and 2012, respectively. Rent expense under operating leases was \$3,257,000 and \$3,205,000 during the nine months ended September 30, 2013 and 2012, respectively.

*Financial Instruments with Off-Balance-Sheet Risk*— The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit, and deposit account overdraft privilege. Those instruments involve, to varying degrees, elements of risk in excess of the amount recognized in the balance sheet. The contract amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company's exposure to loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit written is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. The Company's exposure to loss in the event of nonperformance by the other party to the financial instrument for deposit account overdraft privilege is represented by the overdraft privilege amount disclosed to the deposit account holder.

The following table presents a summary of the Bank's commitments and contingent liabilities:

(In thousands)	September 30, 2013	December 31, 2012
Financial instruments whose amounts represent risk:		
Commitments to extend credit:		
Commercial loans	\$119,638	\$123,517
Consumer loans	356,850	369,467
Real estate mortgage loans	31,926	27,959
Real estate construction loans	22,003	36,311
Standby letters of credit	2,013	2,905
Deposit account overdraft privilege	70,424	69,675

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates of one year or less or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on Management's credit evaluation of the customer. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment, residential properties, and income-producing commercial properties.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support private borrowing arrangements. Most standby letters of credit are issued for one year or less. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Collateral requirements vary, but in general follow the requirements for other loan facilities.

Deposit account overdraft privilege amount represents the unused overdraft privilege balance available to the Company's deposit account holders who have deposit accounts covered by an overdraft privilege. The Company has established an overdraft privilege for certain of its deposit account products whereby all holders of such accounts who bring their accounts to a positive balance at least once every thirty days receive the overdraft privilege. The overdraft privilege allows depositors to overdraft their deposit account up to a predetermined level. The predetermined overdraft limit is set by the Company based on account type.

**Note 18 - Commitments and Contingencies (continued)**

*Legal Proceedings*—The Bank owns 10,214 shares of Class B common stock of Visa Inc. which are convertible into Class A common stock at a conversion ratio of 0.4206 per Class A share. As of September 30, 2013, the value of the Class A shares was \$191.10 per share. Utilizing the conversion ratio, the value of unredeemed Class A equivalent shares owned by the Company was \$821,000 as of September 30, 2013, and has not been reflected in the accompanying financial statements. The shares of Visa Class B common stock are restricted and may not be transferred. Visa Member Banks are required to fund an escrow account to cover settlements, resolution of pending litigation and related claims. If the funds in the escrow account are insufficient to settle all the covered litigation, Visa may sell additional Class A shares, use the proceeds to settle litigation, and further reduce the conversion ratio. If funds remain in the escrow account after all litigation is settled, the Class B conversion ratio will be increased to reflect that surplus.

On September 27, 2012, the Company announced that the Bank entered into a tentative settlement with a former employee who filed a class action lawsuit against the Bank in the Superior Court of California, Kern County on behalf of herself and a putative class of current and former Bank employees serving as assistant branch managers seeking undisclosed damages, alleging that the Bank improperly classified its assistant branch managers as exempt employees under California laws. The lawsuit alleges claims for: failure to pay overtime compensation; failure to provide meal periods; failure to provide rest periods; failure to provide accurate wage statements; failure to provide suitable seating; declaratory relief; accounting; and unfair business practices in violation of California Business and Professions Code section 17200. On September 26, 2012, after efforts to mediate the claim, the Bank and the former employee agreed to settle the case in an amount ranging from \$2,039,500 to \$2,500,000, depending primarily on the number of class participants who file claims, and pending final approval by the court, including determination of the method to allocate settlement payments among current and former employees who are members of the defined settlement class, and the portion of the total settlement allocable to attorney's fees and costs to plaintiff's counsel. On September 26, 2012, the Bank recorded a \$2,090,000 expense and accrued liability in anticipation of approval of this settlement by the court and estimated related payroll taxes. On May 7, 2013, the court preliminarily approved the settlement. On August 27, 2013, the court approved a final settlement agreement for \$2,429,000, and the Bank recorded an additional \$339,000 expense and accrued liability related to this matter. During September 2013, the Bank paid the settlement amount.

The Company is a defendant in other legal actions arising from normal business activities. Management believes, after consultation with legal counsel, that these actions are without merit or that the ultimate liability, if any, resulting from them will not materially affect the Company's consolidated financial position or results from operations.

*Other Commitments and Contingencies*—The Company has entered into employment agreements or change of control agreements with certain officers of the Company providing severance payments and accelerated vesting of benefits under supplemental retirement agreements to the officers in the event of a change in control of the Company and termination for other than cause or after a substantial and material change in the officer's title, compensation or responsibilities.

Mortgage loans sold to investors may be sold with servicing rights retained, with only the standard legal representations and warranties regarding recourse to the Bank. Management believes that any liabilities that may result from such recourse provisions are not significant.

**Note 19 – Shareholders' Equity****Dividends Paid**

The Bank paid to the Company cash dividends in the aggregate amounts of \$6,080,000 and \$6,872,000 during the nine months ended September 30, 2013 and 2012, respectively. The Bank is regulated by the FDIC and the State of California Department of Business Oversight. Absent approval from the Commissioner of Business Oversight of California, California banking laws generally limit the Bank's ability to pay dividends to the lesser of (1) retained earnings or (2) net income for the last three fiscal years, less cash distributions paid during such period.

**Shareholders' Rights Plan**

On June 25, 2001, the Company announced that its Board of Directors adopted and entered into a Shareholder Rights Plan designed to protect and maximize shareholder value and to assist the Board of Directors in ensuring fair and equitable benefit to all shareholders in the event of a hostile bid to acquire the Company. On July 8, 2011, the Company amended the Rights Plan to extend its maturity until July 10, 2021. The Company adopted this Rights Plan to protect shareholders from coercive or otherwise unfair takeover tactics. In general terms, the Rights Plan imposes a significant penalty upon any person or group that acquires 15% or more of the Company's outstanding common stock without approval of the Company's Board of Directors. The Rights Plan was not adopted in response to any known attempt to acquire control of the Company. Under the Rights Plan, a dividend of one Preferred Stock Purchase Right was declared for each common share held of record as of the close of business on July 10, 2001. No separate certificates evidencing the rights will be issued unless and until they become exercisable. The rights generally will not become exercisable unless an acquiring entity accumulates or initiates a tender offer to purchase 15% or more of the Company's common stock. In that event, each right will entitle the holder, other than the unapproved acquirer and its affiliates, to purchase either the Company's common stock or shares in an acquiring entity at one-half of market value. The rights' initial exercise price, which is subject to adjustment, is \$49.00 per right. The Company's Board of Directors generally will be entitled to redeem the rights at a redemption price of \$0.01 per right until an acquiring entity acquires a 15% position.

## Note 19 – Shareholders' Equity (continued)

### Stock Repurchase Plan

On August 21, 2007, the Board of Directors adopted a plan to repurchase, as conditions warrant, up to 500,000 shares of the Company's common stock on the open market. The timing of purchases and the exact number of shares to be purchased will depend on market conditions. The 500,000 shares authorized for repurchase under this stock repurchase plan represented approximately 3.2% of the Company's 15,814,662 outstanding common shares as of August 21, 2007. This stock repurchase plan has no expiration date. As of September 30, 2013, the Company had repurchased 166,600 shares under this plan.

### Stock Repurchased Under Equity Compensation Plans

During the nine months ended September 30, 2013, 172,941 shares of the Company's common stock with a market value of \$3,490,000 were tendered in lieu of cash to exercise options to purchase shares of the Company's stock and to pay income taxes related to such exercises as permitted by the Company's shareholder-approved equity compensation plans. The tendered shares were retired. The market value of tendered shares is the last market trade price at closing on the day an option is exercised. Stock repurchased under equity incentive plans are not counted in the total of stock repurchased under the stock repurchase plan announced August 21, 2007.

### Note 20 - Stock Options and Other Equity-Based Incentive Instruments

In March 2009, the Company's Board of Directors adopted the TriCo Bancshares 2009 Equity Incentive Plan (2009 Plan) covering officers, employees, directors of, and consultants to, the Company. The 2009 Plan was approved by the Company's shareholders in May 2009. The 2009 Plan allows for the granting of the following types of "stock awards" (Awards): incentive stock options, nonstatutory stock options, performance awards, restricted stock, restricted stock unit awards and stock appreciation rights. In May 2013, the Company's shareholders approved an amendment to the 2009 Plan increasing the maximum aggregate number of shares of TriCo's common stock which may be issued pursuant to or subject to Awards from 650,000 to 1,650,000. The number of shares available for issuance under the 2009 Plan is reduced by: (i) one share for each share of common stock issued pursuant to a stock option or a Stock Appreciation Right and (ii) two shares for each share of common stock issued pursuant to a Performance Award, a Restricted Stock Award or a Restricted Stock Unit Award. When Awards made under the 2009 Plan expire or are forfeited or cancelled, the underlying shares will become available for future Awards under the 2009 Plan. To the extent that a share of common stock pursuant to an Award that counted as two shares against the number of shares again becomes available for issuance under the 2009 Plan, the number of shares of common stock available for issuance under the 2009 Plan shall increase by two shares. Shares awarded and delivered under the 2009 Plan may be authorized but unissued, or reacquired shares. As of September 30, 2013, 710,500 options for the purchase of common shares remain outstanding, and 927,500 remain available for grant, under the 2009 Plan.

In May 2001, the Company adopted the TriCo Bancshares 2001 Stock Option Plan (2001 Plan) covering officers, employees, directors of, and consultants to, the Company. Under the 2001 Plan, the option exercise price cannot be less than the fair market value of the Common Stock at the date of grant except in the case of substitute options. Options for the 2001 Plan expire on the tenth anniversary of the grant date. Vesting schedules under the 2001 Plan are determined individually for each grant. As of September 30, 2013, 571,170 options for the purchase of common shares remain outstanding under the 2001 Plan. No new options may be granted under the 2001 Plan.

Stock option activity is summarized in the following table for the time period indicated:

	Number of Shares	Option Price per Share	Weighted Average Exercise Price	Weighted Average Fair Value on Date of Grant
Outstanding at December 31, 2012	1,393,935	\$12.60 to \$25.91	\$17.07	
Options granted	144,500	\$16.59 to \$19.46	\$19.31	\$8.91
Options exercised	(248,765)	\$12.60 to \$20.58	\$13.03	
Options forfeited	(8,000)	\$22.54 to \$25.91	\$24.23	
Outstanding at September 30, 2013	1,281,670	\$12.63 to \$25.91	\$18.06	

The following table shows the number, weighted-average exercise price, intrinsic value, and weighted average remaining contractual life of options exercisable, options not yet exercisable and total options outstanding as of September 30, 2013:

	Currently Exercisable	Currently Not Exercisable	Total Outstanding
Number of options	825,570	456,100	1,281,670
Weighted average exercise price	\$18.86	\$16.63	\$18.06
Intrinsic value (in thousands)	\$3,395	\$2,806	\$6,201
Weighted average remaining contractual term (yrs.)	4.0	8.5	5.6

The 456,100 options that are currently not exercisable as of September 30, 2013 are expected to vest, on a weighted-average basis, over the next 3.2 years, and the Company is expected to recognize \$2,806,000 of pre-tax compensation costs related to these options as they vest. The Company did not modify any option grants during 2012 or the nine months ended September 30, 2013.

**Note 21 - Noninterest Income and Expenses**

The components of other noninterest income were as follows (in thousands):

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2013	2012	2013	2012
Service charges on deposit accounts	\$3,353	\$3,617	\$9,770	\$10,788
ATM and interchange fees	2,132	1,877	6,240	5,722
Other service fees	562	567	1,683	1,740
Mortgage banking service fees	434	403	1,280	1,154
Change in value of mortgage servicing rights	181	(681)	311	(1,514)
Total service charges and fees	<u>6,662</u>	<u>5,783</u>	<u>19,284</u>	<u>17,890</u>
Gain on sale of loans	1,083	1,430	4,967	4,317
Commissions on sale of non-deposit investment products	692	803	2,294	2,464
Increase in cash value of life insurance	531	450	1,337	1,350
Change in indemnification asset	(461)	(94)	(876)	215
Gain on sale of foreclosed assets	313	419	1,479	364
Sale of customer checks	97	90	280	256
Lease brokerage income	75	80	273	228
Gain (loss) on disposal of fixed assets	2	(16)	(12)	(404)
Commission rebates	-	(17)	-	(51)
Gain on life insurance death benefit	-	-	-	600
Other	133	199	450	740
Total other noninterest income	<u>2,465</u>	<u>3,344</u>	<u>10,192</u>	<u>10,079</u>
Total noninterest income	<u>\$9,127</u>	<u>\$9,127</u>	<u>\$29,476</u>	<u>\$27,969</u>

The components of noninterest expense were as follows (in thousands):

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2013	2012	2013	2012
Base salaries, net of deferred loan origination costs	\$8,716	\$8,337	\$25,572	\$24,769
Incentive compensation	1,166	1,254	3,751	3,976
Benefits and other compensation costs	2,979	2,771	9,389	8,869
Total salaries and benefits expense	<u>12,861</u>	<u>12,362</u>	<u>38,712</u>	<u>37,614</u>
Occupancy	1,925	1,851	5,337	5,424
Equipment	1,089	1,138	3,036	3,381
Data processing and software	1,184	1,017	3,542	3,589
ATM network charges	626	529	1,801	1,628
Telecommunications	629	553	1,741	1,675
Postage	269	230	633	704
Courier service	217	270	639	715
Advertising	492	710	1,232	2,071
Assessments	572	590	1,721	1,786
Operational losses	137	171	376	430
Professional fees	741	832	1,885	1,946
Foreclosed assets expense	48	284	310	1,076
Provision for foreclosed asset losses	47	433	620	1,520
Change in reserve for unfunded commitments	(335)	(35)	(740)	(185)
Intangible amortization	53	52	157	157
Legal settlement	339	2,090	339	2,090
Other	2,722	2,513	7,385	7,251
Total other noninterest expense	<u>10,755</u>	<u>13,228</u>	<u>30,014</u>	<u>35,258</u>
Total noninterest expense	<u>\$23,616</u>	<u>\$25,590</u>	<u>\$68,726</u>	<u>\$72,872</u>

**Note 22 - Income Taxes**

The provisions for income taxes applicable to income before taxes differ from amounts computed by applying the statutory Federal income tax rates to income before taxes. The effective tax rate and the statutory federal income tax rate are reconciled for the periods indicated as follows:

	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Federal statutory income tax rate	35.0%	35.0%	35.0%	35.0%
State income taxes, net of federal tax benefit	6.7%	6.9%	6.7%	6.6%
Tax-exempt interest on municipal obligations	(0.5%)	(0.4%)	(0.4%)	(0.5%)
Increase in cash value of insurance policies	(1.5%)	(1.8%)	(1.3%)	(2.0%)
Other	0.3%	2.2%	0.4%	0.9%
Effective Tax Rate	<u>40.0%</u>	<u>41.9%</u>	<u>40.4%</u>	<u>40.0%</u>

**Note 23 – Earnings Per Share**

Basic earnings per share represents income available to common shareholders divided by the weighted-average number of common shares outstanding during the period. Diluted earnings per share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustments to income that would result from assumed issuance. Potential common shares that may be issued by the Company relate solely from outstanding stock options, and are determined using the treasury stock method. Earnings per share have been computed based on the following:

(in thousands)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Net income	\$7,361	\$5,020	\$22,163	\$14,272
Average number of common shares outstanding	16,074	15,993	16,035	15,989
Effect of dilutive stock options	156	59	117	61
Average number of common shares outstanding used to calculate diluted earnings per share	<u>16,230</u>	<u>16,052</u>	<u>16,152</u>	<u>16,050</u>
Options excluded from diluted earnings per share because the effect of these options was antidilutive	171	992	544	967

**Note 24 – Comprehensive Income**

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported as a separate component of the equity section of the balance sheet, such items, along with net income, are components of comprehensive income. The components of other comprehensive income and related tax effects are as follows:

(in thousands)	Three months ended September 30,		Nine months ended September 30	
	2013	2012	2013	2012
Unrealized holding gains (losses) on available-for-sale securities	\$144	\$168	\$(3,498)	\$(304)
Tax effect	(61)	(70)	1,471	128
Unrealized holding gains (losses) on available-for-sale securities, net of tax	<u>\$83</u>	<u>\$98</u>	<u>\$(2,027)</u>	<u>\$(176)</u>

The components of accumulated other comprehensive income, included in shareholders' equity, are as follows:

	September 30, 2013	December 31, 2012
	(In thousands)	
Net unrealized gains on available-for-sale securities	\$4,936	\$8,434
Tax effect	(2,076)	(3,547)
Unrealized holding gains on available-for-sale securities, net of tax	<u>2,860</u>	<u>4,887</u>
Pension liability	(3,806)	(3,806)
Tax effect	1,600	1,600
Pension liability, net of tax	<u>(2,206)</u>	<u>(2,206)</u>
Joint beneficiary agreement liability	(522)	(522)
Tax effect	-	-
Joint beneficiary agreement liability, net of tax	<u>(522)</u>	<u>(522)</u>
Accumulated other comprehensive income (loss)	<u>\$132</u>	<u>\$2,159</u>

**Note 25 - Retirement Plans**

The Company has supplemental retirement plans for current and former directors and key executives. These plans are non-qualified defined benefit plans and are unsecured and unfunded. The Company has purchased insurance on the lives of the participants and intends (but is not required) to use the cash values of these policies to pay the retirement obligations. The following table sets forth the net periodic benefit cost recognized for the plans:

(In thousands)	Three months ended		Nine months ended	
	September 30,		September 30,	
Net pension cost included the following components:	2013	2012	2013	2013
Service cost-benefits earned during the period	\$187	\$170	\$557	\$510
Interest cost on projected benefit obligation	161	172	482	515
Amortization of net obligation at transition	-	-	1	1
Amortization of prior service cost	39	38	115	115
Recognized net actuarial loss	73	72	218	216
Net periodic pension cost	<u>\$460</u>	<u>\$452</u>	<u>\$1,373</u>	<u>\$1,357</u>
Company contributions to pension plans	\$151	\$106	\$411	\$366
Pension plan payouts to participants	\$151	\$106	\$411	\$366

For the year ending December 31, 2013, the Company currently expects to contribute and pay out as benefits \$537,000 to participants under the plans.

**Note 26 - Related Party Transactions**

Certain directors, officers, and companies with which they are associated were customers of, and had banking transactions with, the Company or the Bank in the ordinary course of business.

The following table summarizes the activity in these loans for the periods indicated (in thousands):

Balance December 31, 2011	\$1,764
Advances/new loans	1,568
Removed/payments	(964)
Balance December 31, 2012	<u>\$2,368</u>
Advances/new loans	277
Removed/payments	(1,071)
Balance September 30, 2013	<u>\$1,574</u>

Director Chrysler is a principal owner and CEO of Modern Building Inc. Modern Building Inc. provided construction services to Tri Counties Bank related to new and existing Bank facilities for aggregate payments of \$3,075,000 during the nine months ended September 30, 2013 and \$3,924,000 during the year ended December 31, 2012.

**Note 27 - Fair Value Measurement**

The Company utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. In estimating fair value, the Company utilizes valuation techniques that are consistent with the market approach, income approach, and/or the cost approach. Inputs to valuation techniques include the assumptions that market participants would use in pricing an asset or liability including assumptions about the risk inherent in a particular valuation technique, the effect of a restriction on the sale or use of an asset and the risk of nonperformance. Securities available-for-sale and mortgage servicing rights are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis, such as loans held for sale, loans held for investment and certain other assets. These nonrecurring fair value adjustments typically involve application of lower of cost or market accounting or impairment write-downs of individual assets.

The Company groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the observable nature of the assumptions used to determine fair value. These levels are:

- Level 1 - Valuation is based upon quoted prices for identical instruments traded in active markets.
- Level 2 - Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.
- Level 3 - Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

**Note 27 - Fair Value Measurement (continued)**

*Investment Securities available for sale* – Investment securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. The Company had no securities classified as Level 3 during any of the periods covered in these financial statements.

*Loans held for sale* – Loans held for sale are carried at the lower of cost or fair value. The fair value of loans held for sale is based on what secondary markets are currently offering for loans with similar characteristics. As such, we classify those loans subjected to nonrecurring fair value adjustments as Level 2.

*Impaired originated and PNCI loans* – Originated and PNCI loans are not recorded at fair value on a recurring basis. However, from time to time, an originated or PNCI loan is considered impaired and an allowance for loan losses is established. Originated and PNCI loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. The fair value of an impaired originated or PNCI loan is estimated using one of several methods, including collateral value, fair value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired originated and PNCI loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. Impaired originated and PNCI loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value which uses substantially observable data, the Company records the impaired originated or PNCI loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value, or the appraised value contains a significant unobservable assumption, such as deviations from comparable sales, and there is no observable market price, the Company records the impaired originated or PNCI loan as nonrecurring Level 3.

*Foreclosed assets* - Foreclosed assets include assets acquired through, or in lieu of, loan foreclosure. Foreclosed assets are held for sale and are initially recorded at fair value at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, management periodically performs valuations and the assets are carried at the lower of carrying amount or fair value less cost to sell. When the fair value of foreclosed assets is based on an observable market price or a current appraised value which uses substantially observable data, the Company records the impaired originated loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value, or the appraised value contains a significant unobservable assumption, such as deviations from comparable sales, and there is no observable market price, the Company records the foreclosed asset as nonrecurring Level 3. Revenue and expenses from operations and changes in the valuation allowance are included in other noninterest expense.

*Mortgage servicing rights* - Mortgage servicing rights are carried at fair value. A valuation model, which utilizes a discounted cash flow analysis using a discount rate and prepayment speed assumptions is used in the computation of the fair value measurement. While the prepayment speed assumption is currently quoted for comparable instruments, the discount rate assumption currently requires a significant degree of management judgment and is therefore considered an unobservable input. As such, the Company classifies mortgage servicing rights subjected to recurring fair value adjustments as Level 3. Additional information regarding mortgage servicing rights can be found in Note 10 in these consolidated financial statements.



**Note 27 - Fair Value Measurement (continued)**

The table below presents the recorded amount of assets and liabilities measured at fair value on a recurring basis (in thousands):

Fair value at September 30, 2013	Total	Level 1	Level 2	Level 3
Investment securities available for sale:				
Obligations of U.S. government corporations and agencies	\$105,401	-	\$105,401	-
Obligations of states and political subdivisions	7,905	-	7,905	-
Corporate debt securities	1,909	-	1,909	-
Mortgage servicing rights	6,049	-	-	\$6,049
Total assets measured at fair value	<u>\$121,264</u>		<u>\$115,215</u>	<u>\$6,049</u>
Fair value at December 31, 2012	Total	Level 1	Level 2	Level 3
Investment securities available for sale:				
Obligations of U.S. government corporations and agencies	\$151,701	-	\$151,701	-
Obligations of states and political subdivisions	9,421	-	9,421	-
Corporate debt securities	1,905	-	1,905	-
Mortgage servicing rights	4,552	-	-	\$4,552
Total assets measured at fair value	<u>\$167,579</u>		<u>\$163,027</u>	<u>\$4,552</u>

Transfers between levels of the fair value hierarchy are recognized on the actual date of the event or circumstances that caused the transfer, which generally corresponds with the Company's quarterly valuation process. There were no transfers between any levels during the nine months ended September 30, 2013 or the year ended December 31, 2012.

The following tables provide a reconciliation of assets and liabilities measured at fair value using significant unobservable inputs (Level 3) on a recurring basis during the three and nine months ended September 30, 2013 and 2012. Had there been any transfer into or out of Level 3 during 2013 or 2012, the amount included in the "Transfers into (out of) Level 3" column would represent the beginning balance of an item in the period (interim quarter) during which it was transferred (in thousands):

	Beginning Balance	Transfers into Level 3	Change Included in Earnings	Issuances	Ending Balance
Three months ended September 30, 2013: Mortgage servicing rights	\$5,571	-	\$180	\$298	\$6,049
2012: Mortgage servicing rights	\$4,757	-	\$(681)	\$409	\$4,485
	Beginning Balance	Transfers into Level 3	Change Included in Earnings	Issuances	Ending Balance
Nine months ended September 30, 2013: Mortgage servicing rights	\$4,552	-	\$310	\$1,187	\$6,049
2012: Mortgage servicing rights	\$4,603	-	\$(1,513)	\$1,395	\$4,485

The Company's method for determining the fair value of mortgage servicing rights is described in Note 1. The key unobservable inputs used in determining the fair value of mortgage servicing rights are mortgage prepayment speeds and the discount rate used to discount cash projected cash flows. Generally, any significant increases in the mortgage prepayment speed and discount rate utilized in the fair value measurement of the mortgage servicing rights will result in a negative fair value adjustments (and decrease in the fair value measurement). Conversely, a decrease in the mortgage prepayment speed and discount rate will result in a positive fair value adjustment (and increase in the fair value measurement). Note 10 contains additional information regarding mortgage servicing rights.

The following table presents quantitative information about recurring Level 3 fair value measurements at September 30, 2013:

	Fair Value (in thousands)	Valuation Technique	Unobservable Inputs	Range, Weighted Average
Mortgage Servicing Rights	\$6,049	Discounted cash flow	Constant prepayment rate Discount rate	6.9% - 33.0%, 11.0% 10.0% - 10.0%, 10.0%

**Note 27 - Fair Value Measurement (continued)**

The tables below present the recorded amount of assets and liabilities measured at fair value on a nonrecurring basis, as of the dates indicated, that had a write-down or an additional allowance provided during the periods indicated (in thousands):

September 30, 2013	Total	Level 1	Level 2	Level 3
Fair value:				
Impaired Originated & PNCI loans	\$22,638	-	-	\$22,638
Foreclosed assets	2,049	-	-	2,049
Total assets measured at fair value	<u>\$24,687</u>	<u>-</u>	<u>-</u>	<u>\$24,687</u>
September 30, 2012	Total	Level 1	Level 2	Level 3
Fair value:				
Impaired Originated & PNCI loans	\$18,241	-	-	\$18,241
Foreclosed assets	10,185	-	-	10,185
Total assets measured at fair value	<u>\$28,426</u>	<u>-</u>	<u>-</u>	<u>\$28,426</u>

The following table presents the losses resulting from nonrecurring fair value adjustments that occurred in the periods indicated:

(in thousands)	Three months ended		Nine months ended	
	September 30, 2013	September 30, 2012	September 30, 2013	September 30, 2012
Impaired Originated & PNCI loans	\$258	\$655	\$2,836	\$1,317
Foreclosed assets	-	433	531	1,520
Total loss from nonrecurring fair value adjustments	<u>\$258</u>	<u>\$1,088</u>	<u>\$3,367</u>	<u>\$2,837</u>

The impaired Originated and PNCI loan amount above represents impaired, collateral dependent loans that have been adjusted to fair value. When we identify a collateral dependent loan as impaired, we measure the impairment using the current fair value of the collateral, less selling costs. Depending on the characteristics of a loan, the fair value of collateral is generally estimated by obtaining external appraisals. If we determine that the value of the impaired loan is less than the recorded investment in the loan, we recognize this impairment and adjust the carrying value of the loan to fair value through the allowance for loan and lease losses. The loss represents charge-offs or impairments on collateral dependent loans for fair value adjustments based on the fair value of collateral. The carrying value of loans fully charged-off is zero.

The foreclosed assets amount above represents impaired real estate that has been adjusted to fair value. Foreclosed assets represent real estate which the Bank has taken control of in partial or full satisfaction of loans. At the time of foreclosure, other real estate owned is recorded at the lower of the carrying amount of the loan or fair value less costs to sell, which becomes the property's new basis. Any write-downs based on the asset's fair value at the date of acquisition are charged to the allowance for loan and lease losses. After foreclosure, management periodically performs valuations such that the real estate is carried at the lower of its new cost basis or fair value, net of estimated costs to sell. Fair value adjustments on other real estate owned are recognized within net loss on real estate owned. The loss represents impairments on non-covered other real estate owned for fair value adjustments based on the fair value of the real estate.

The Company's property appraisals are primarily based on the sales comparison approach and income approach methodologies, which consider recent sales of comparable properties, including their income generating characteristics, and then make adjustments to reflect the general assumptions that a market participant would make when analyzing the property for purchase. These adjustments may increase or decrease an appraised value and can vary significantly depending on the location, physical characteristics and income producing potential of each property. Additionally, the quality and volume of market information available at the time of the appraisal can vary from period to period and cause significant changes to the nature and magnitude of comparable sale adjustments. Given these variations, comparable sale adjustments are generally not a reliable indicator for how fair value will increase or decrease from period to period. Under certain circumstances, management discounts are applied based on specific characteristics of an individual property.

The following table presents quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a nonrecurring basis at September 30, 2013:

	Fair Value (in thousands)	Valuation Technique	Unobservable Inputs	Range, Weighted Average
Impaired Originated & PNCI Loans	\$22,638	Sales comparison approach	Adjustment for differences between comparable sales	5.0% - 41.0%, 9.33%
		Income approach	Capitalization rate	6.7% - 9.00%, 8.99%
Foreclosed assets	\$2,049	Sales comparison approach	Adjustment for differences between comparable sales	5.0% - 5.0%, 5.0%

**Note 27 - Fair Value Measurement (continued)**

In addition to the methods and assumptions used to estimate the fair value of each class of financial instrument noted above, the following methods and assumptions were used to estimate the fair value of other classes of financial instruments for which it is practical to estimate the fair value.

*Short-term Instruments* - Cash and due from banks, fed funds purchased and sold, interest receivable and payable, and short-term borrowings are considered short-term instruments. For these short-term instruments their carrying amount approximates their fair value.

*Restricted Equity Securities* - The carrying value of restricted equity securities approximates fair value as the shares can only be redeemed by the issuing institution at par.

*Originated and PNCI loans* - The fair value of variable rate originated and PNCI loans is the current carrying value. The interest rates on these originated and PNCI loans are regularly adjusted to market rates. The fair value of other types of fixed rate originated and PNCI loans is estimated by discounting the future cash flows using current rates at which similar loans would be made to borrowers with similar credit ratings for the same remaining maturities. The allowance for loan losses is a reasonable estimate of the valuation allowance needed to adjust computed fair values for credit quality of certain originated and PNCI loans in the portfolio.

*PCI Loans* - PCI loans are measured at estimated fair value on the date of acquisition. Carrying value is calculated as the present value of expected cash flows and approximates fair value.

*FDIC Indemnification Asset* - The fair value of the FDIC indemnification asset is based on the discounted value of expected future cash flows under the loss-share agreement.

*Deposit Liabilities* - The fair value of demand deposits, savings accounts, and certain money market deposits is the amount payable on demand at the reporting date. These values do not consider the estimated fair value of the Company's core deposit intangible, which is a significant unrecognized asset of the Company. The fair value of time deposits and other borrowings is based on the discounted value of contractual cash flows.

*Other Borrowings* - The fair value of other borrowings is calculated based on the discounted value of the contractual cash flows using current rates at which such borrowings can currently be obtained.

*Junior Subordinated Debentures* - The fair value of junior subordinated debentures is estimated using a discounted cash flow model. The future cash flows of these instruments are extended to the next available redemption date or maturity date as appropriate based upon the spreads of recent issuances or quotes from brokers for comparable bank holding companies compared to the contractual spread of each junior subordinated debenture measured at fair value.

*Commitments to Extend Credit and Standby Letters of Credit* - The fair value of commitments is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present credit worthiness of the counter parties. For fixed rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligation with the counter parties at the reporting date.

Fair values for financial instruments are management's estimates of the values at which the instruments could be exchanged in a transaction between willing parties. These estimates are subjective and may vary significantly from amounts that would be realized in actual transactions. In addition, other significant assets are not considered financial assets including, any mortgage banking operations, deferred tax assets, and premises and equipment. Further, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on the fair value estimates and have not been considered in any of these estimates.

**Note 27 - Fair Value Measurement (continued)**

The estimated fair values of financial instruments that are reported at amortized cost in the Corporation's consolidated balance sheets, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value, were as follows (in thousands):

	<u>September 30, 2013</u>		<u>December 31, 2012</u>	
	<u>Carrying Amount</u>	<u>Fair Value</u>	<u>Carrying Amount</u>	<u>Fair Value</u>
Financial assets:				
Level 1 inputs:				
Cash and due from banks	\$69,173	\$69,173	\$81,086	\$81,086
Cash at Federal Reserve and other banks	471,977	471,977	667,813	667,813
Level 2 inputs:471,977				
Restricted equity securities	9,163	9,163	9,647	9,647
Loans held for sale	3,247	3,247	12,053	12,053
Accrued interest receivable	6,450	6,450	6,636	6,636
Level 3 inputs:				
Loans, net	1,617,711	1,714,658	1,522,175	1,607,044
Indemnification asset	861	861	1,997	1,997
Financial liabilities:				
Level 2 inputs:				
Deposits	2,293,311	2,294,425	2,289,702	2,291,841
Accrued interest payable	937	937	1,036	1,036
Other borrowings	14,626	14,626	9,197	9,197
Junior subordinated debt	41,238	25,980	41,238	28,042
	<u>Contract Amount</u>	<u>Fair Value</u>	<u>Contract Amount</u>	<u>Fair Value</u>
Off-balance sheet:				
Level 3 inputs:				
Commitments	\$530,417	\$5,304	\$557,254	\$5,573
Standby letters of credit	2,013	20	2,905	29
Overdraft privilege commitments	70,424	704	69,675	697

**Note 28 - TriCo Bancshares Condensed Financial Statements (Parent Only)**

**Condensed Balance Sheets**

	September 30, 2013	December 31, 2012
	(In thousands)	
Assets		
Cash and Cash equivalents	\$2,489	\$2,511
Investment in Tri Counties Bank	283,228	267,118
Other assets	1,238	1,238
Total assets	<u>\$286,955</u>	<u>\$270,867</u>
Liabilities and shareholders' equity		
Other liabilities	\$265	\$270
Junior subordinated debt	41,238	41,238
Total liabilities	<u>41,503</u>	<u>41,508</u>
Shareholders' equity:		
Common stock, no par value: authorized 50,000,000 shares; issued and outstanding 16,076,662 and 16,000,838 shares, respectively	89,054	85,561
Retained earnings	156,266	141,639
Accumulated other comprehensive loss, net	132	2,159
Total shareholders' equity	<u>245,452</u>	<u>229,359</u>
Total liabilities and shareholders' equity	<u>\$286,955</u>	<u>\$270,867</u>

**Statements of Income**

(In thousands)	Three months ended Sept. 30,		Nine months ended Sept. 30,	
	2013	2012	2013	2012
Interest expense	\$314	\$333	\$936	\$1,003
Administration expense	191	131	568	445
Loss before equity in net income of Tri Counties Bank	(505)	(464)	(1,504)	(1,448)
Equity in net income of Tri Counties Bank:				
Distributed	2,300	1,550	6,080	6,872
(Over) under distributed	5,354	3,739	16,955	8,244
Income tax benefit	212	195	632	604
Net income	<u>\$7,361</u>	<u>\$5,020</u>	<u>\$22,163</u>	<u>\$14,272</u>

**Statements of Comprehensive Income**

(In thousands)	Three months ended Sept. 30,		Nine months ended Sept. 30,	
	2013	2012	2013	2012
Net income	\$7,361	\$5,020	\$22,163	\$14,272
Other comprehensive income, net of tax:				
Unrealized holding gains (losses) on securities arising during the period	83	98	(2,027)	(176)
Other comprehensive loss	83	98	(2,027)	(176)
Comprehensive income	<u>\$7,444</u>	<u>\$5,118</u>	<u>\$20,136</u>	<u>\$14,096</u>

**Statements of Cash Flows**

(In thousands)	Nine months ended Sept. 30,	
	2013	2012
Operating activities:		
Net income	\$22,163	\$14,272
Adjustments to reconcile net income to net cash provided by operating activities:		
Over (under) distributed equity in earnings of Tri Counties Bank	(16,955)	(8,244)
Stock option vesting expense	849	800
Stock option excess tax benefits	(356)	(21)
Net change in other assets and liabilities	(853)	(747)
Net cash provided by operating activities	<u>4,848</u>	<u>6,060</u>
Investing activities: None		
Financing activities:		
Issuance of common stock through option exercise	356	156
Stock option excess tax benefits	251	21
Repurchase of common stock	(501)	(48)
Cash dividends paid — common	(4,976)	(4,317)
Net cash used for financing activities	<u>(4,870)</u>	<u>(4,188)</u>
(Decrease) increase in cash and cash equivalents	<u>(22)</u>	<u>1,872</u>
Cash and cash equivalents at beginning of year	2,511	706
Cash and cash equivalents at end of year	<u>\$2,489</u>	<u>\$2,578</u>

**Note 29 - Regulatory Matters**

The Company is subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company must meet specific capital guidelines that involve quantitative measures of the Company's assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital to risk-weighted assets, and of Tier 1 capital to average assets. Management believes, as of September 30, 2013, that the Company meets all capital adequacy requirements to which it is subject.

As of September 30, 2013, the Bank's regulatory capital ratios exceeded the minimums for the Bank to be considered well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Bank must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the table below. The Bank's actual capital amounts and ratios are also presented in the table.

	Actual		Minimum Capital Requirement		Minimum to be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
(dollars in thousands)						
As of September 30, 2013:						
Total Capital (to Risk Weighted Assets):						
Consolidated	\$293,093	14.88%	\$157,533	8.0%	N/A	N/A
Tri Counties Bank	\$290,852	14.78%	\$157,432	8.0%	\$196,916	10.0%
Tier 1 Capital (to Risk Weighted Assets):						
Consolidated	\$268,261	13.62%	\$78,766	4.0%	N/A	N/A
Tri Counties Bank	\$266,036	13.52%	\$78,716	4.0%	\$118,149	6.0%
Tier 1 Capital (to Average Assets):						
Consolidated	\$268,261	10.37%	\$103,447	4.0%	N/A	N/A
Tri Counties Bank	\$266,036	10.29%	\$103,395	4.0%	\$129,309	5.0%
As of December 31, 2012:						
Total Capital (to Risk Weighted Assets):						
Consolidated	\$273,979	14.53%	\$150,896	8.0%	N/A	N/A
Tri Counties Bank	\$271,723	14.42%	\$150,796	8.0%	\$188,495	10.0%
Tier 1 Capital (to Risk Weighted Assets):						
Consolidated	\$250,133	13.27%	\$75,448	4.0%	N/A	N/A
Tri Counties Bank	\$247,892	13.16%	\$75,398	4.0%	\$113,097	6.0%
Tier 1 Capital (to Average Assets):						
Consolidated	\$250,133	9.82%	\$101,918	4.0%	N/A	N/A
Tri Counties Bank	\$247,892	9.73%	\$101,866	4.0%	\$127,333	5.0%

### Note 30 - Summary of Quarterly Results of Operations (unaudited)

The following table sets forth the results of operations for the quarters of 2013 and 2012, and is unaudited; however, in the opinion of Management, it reflects all adjustments (which include only normal recurring adjustments) necessary to present fairly the summarized results for such periods.

	2013 Quarters Ended			
	December 31,	September 30,	June 30,	March 31,
	(In thousands, except per share data)			
Interest and dividend income:				
Loans:				
Discount accretion PCI – cash basis		\$ 140	\$ 129	\$ 167
Discount accretion PCI – other		898	732	597
Discount accretion PNCI		1,115	815	766
All other loan interest income		<u>22,970</u>	<u>22,207</u>	<u>22,542</u>
Total loan interest income		25,123	23,883	24,072
Debt securities, dividends and interest bearing cash at Banks (not FTE)		<u>2,413</u>	<u>1,873</u>	<u>1,734</u>
Total interest income		27,536	25,756	25,806
Interest expense		<u>1,169</u>	<u>1,167</u>	<u>1,237</u>
Net interest income		26,367	24,589	24,569
Reversal of provision for loan losses		<u>(393)</u>	<u>614</u>	<u>(1,108)</u>
Net interest income after provision for loan losses		26,760	23,975	25,677
Noninterest income		9,127	10,131	10,218
Noninterest expense		<u>23,616</u>	<u>23,509</u>	<u>21,601</u>
Income before income taxes		12,271	10,597	14,294
Income tax expense		<u>4,910</u>	<u>4,272</u>	<u>5,817</u>
Net income		<u>\$ 7,361</u>	<u>\$ 6,325</u>	<u>\$ 8,477</u>
Per common share:				
Net income (diluted)		<u>\$ 0.45</u>	<u>\$ 0.39</u>	<u>\$ 0.53</u>
Dividends		<u>\$ 0.11</u>	<u>\$ 0.11</u>	<u>\$ 0.09</u>

	2012 Quarters Ended			
	December 31,	September 30,	June 30,	March 31,
	(In thousands, except per share data)			
Interest and dividend income:				
Loans:				
Discount accretion PCI – cash basis	\$ 42	\$ 24	\$ 108	\$ 18
Discount accretion PCI – other	979	1,192	886	776
Discount accretion PNCI	841	591	1,391	1,286
All other loan interest income	<u>22,383</u>	<u>23,723</u>	<u>23,407</u>	<u>22,849</u>
Total loan interest income	24,245	25,530	25,792	24,929
Debt securities, dividends and interest bearing cash at Banks (not FTE)	<u>1,898</u>	<u>1,935</u>	<u>2,152</u>	<u>2,235</u>
Total interest income	26,143	27,465	27,944	27,164
Interest expense	<u>1,372</u>	<u>1,834</u>	<u>2,010</u>	<u>2,128</u>
Net interest income	24,771	25,631	25,934	25,036
Provision for loan losses	<u>1,524</u>	<u>532</u>	<u>3,371</u>	<u>3,996</u>
Net interest income after provision for loan losses	23,247	25,099	22,563	21,040
Noninterest income	10,011	9,127	10,577	8,265
Noninterest expense	<u>25,126</u>	<u>25,590</u>	<u>24,367</u>	<u>22,915</u>
Income before income taxes	8,132	8,636	8,773	6,390
Income tax expense	<u>3,410</u>	<u>3,616</u>	<u>3,452</u>	<u>2,459</u>
Net income	<u>\$ 4,722</u>	<u>\$ 5,020</u>	<u>\$ 5,321</u>	<u>\$ 3,931</u>
Per common share:				
Net income (diluted)	<u>\$ 0.29</u>	<u>\$ 0.31</u>	<u>\$ 0.33</u>	<u>\$ 0.25</u>
Dividends	<u>\$ 0.09</u>	<u>\$ 0.09</u>	<u>\$ 0.09</u>	<u>\$ 0.09</u>

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

### **General**

As TriCo Bancshares (referred to in this report as “we”, “our” or the “Company”) has not commenced any business operations independent of Tri Counties Bank (the “Bank”), the following discussion pertains primarily to the Bank. Average balances, including such balances used in calculating certain financial ratios, are generally comprised of average daily balances for the Company. Within Management's Discussion and Analysis of Financial Condition and Results of Operations, interest income, net interest income, net interest yield, and efficiency ratio are generally presented on a fully tax-equivalent (FTE) basis. The Company believes the use of these non-generally accepted accounting principles (non-GAAP) measures provides additional clarity in assessing its results, and the presentation of these measures on a FTE basis is a common practice within the banking industry. Interest income and net interest income are shown on a non-FTE basis in the Part I – Financial Information section of this Form 10-Q, and a reconciliation of the FTE and non-FTE presentations is provided below in the discussion of net interest income.

### **Critical Accounting Policies and Estimates**

There have been no changes to the Company's critical accounting policies during the nine months ended September 30, 2013, except for the changes in the Company's accounting policies related to its allowance for loan losses noted under the heading *Loans and Allowance for Loan Losses* in Note 1 in Item 1 of Part I of this report.

The Company's discussion and analysis of its financial condition and results of operations are based upon the Company's consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an on-going basis, the Company evaluates its estimates, including those that materially affect the financial statements and are related to the adequacy of the allowance for loan losses, investments, mortgage servicing rights, fair value measurements, retirement plans and intangible assets. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The Company's policies related to estimates on the allowance for loan losses, other than temporary impairment of investments and impairment of intangible assets, can be found in Note 1 in Item 1 of Part I of this report.

On September 23, 2011, the California Department of Financial Institutions closed Citizens Bank of Northern California (“Citizens”), Nevada City, California and appointed the FDIC as receiver. That same date, the Bank assumed the banking operations of Citizens from the FDIC under a whole bank purchase and assumption agreement without loss sharing.

On May 28, 2010, the Office of the Comptroller of the Currency closed Granite Community Bank (“Granite”), Granite Bay, California and appointed the FDIC as receiver. That same date, the Bank assumed the banking operations of Granite from the FDIC under a whole bank purchase and assumption agreement with loss sharing. Under the terms of the loss sharing agreement, the FDIC will cover a substantial portion of any future losses on loans, related unfunded loan commitments, other real estate owned (OREO)/foreclosed assets and accrued interest on loans for up to 90 days. The FDIC will absorb 80% of losses and share in 80% of loss recoveries on the covered assets acquired from Granite. The loss sharing arrangements for non-single family residential and single family residential loans are in effect for 5 years and 10 years, respectively, and the loss recovery provisions are in effect for 8 years and 10 years, respectively, from the acquisition date.

The Company refers to loans and foreclosed assets that are covered by loss sharing agreements as “covered loans” and “covered foreclosed assets”, respectively. In addition, the Company refers to loans purchased or obtained in a business combination as “purchased credit impaired” (PCI) loans, or “purchased non-credit impaired” (PNCI) loans. The Company refers to loans that it originates as “originated” loans. Additional information regarding the Citizens and Granite Bank acquisitions can be found in Note 2 in Item 1 of Part I of this report. Additional information regarding the definitions and accounting for originated, PNCI and PCI loans can be found in Notes 1, 2, 4 and 5 in Item 1 of Part I of this report, and under the heading *Asset Quality and Non-Performing Assets* below.

### **Geographical Descriptions**

For the purpose of describing the geographical location of the Company's loans, the Company has defined northern California as that area of California north of, and including, Stockton; central California as that area of the State south of Stockton, to and including, Bakersfield; and southern California as that area of the State south of Bakersfield.



**TRICO BANCSHARES**

Financial Summary

(dollars in thousands, except per share amounts; unaudited)

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2013	2012	2013	2012
Net Interest Income	\$26,367	\$25,631	\$75,525	\$76,601
Benefit from (Provision for) loan losses	393	(532)	887	(7,899)
Noninterest income	9,127	9,127	29,476	27,969
Noninterest expense	(23,616)	(25,590)	(68,726)	(72,872)
Provision for income taxes	(4,910)	(3,616)	(14,999)	(9,527)
Net income	\$7,361	\$5,020	\$22,163	\$14,272
Earnings per share:				
Basic	\$0.46	\$0.31	\$1.38	\$0.89
Diluted	\$0.45	\$0.31	\$1.37	\$0.89
Per share:				
Dividends paid	\$0.11	\$0.09	\$0.31	\$0.27
Book value at period end	\$15.27	\$14.21		
Average common shares outstanding	16,074	15,993	16,035	15,989
Average diluted common shares outstanding	16,230	16,052	16,152	16,050
Shares outstanding at period end	16,077	15,993		
At period end:				
Loans, net	\$1,617,711	\$1,531,501		
Total assets	2,632,106	2,515,481		
Total deposits	2,293,311	2,201,639		
Other borrowings	14,626	9,264		
Junior subordinated debt	41,238	41,238		
Shareholders' equity	\$245,452	\$227,197		
Financial Ratios:				
During the period (annualized):				
Return on assets	1.13%	0.80%	1.14%	0.76%
Return on equity	12.08%	8.85%	12.36%	8.52%
Net interest margin <sup>1</sup>	4.40%	4.37%	4.17%	4.38%
Efficiency ratio <sup>1</sup>	66.3%	73.5%	65.3%	69.6%
Average equity to average assets	9.36%	9.00%	9.20%	8.89%
At period end:				
Equity to assets	9.33%	9.03%		
Total capital to risk-adjusted assets	14.88%	14.36%		

<sup>1</sup> Fully taxable equivalent (FTE)

## Results of Operations

### Overview

The following discussion and analysis is designed to provide a better understanding of the significant changes and trends related to the Company and the Bank's financial condition, operating results, asset and liability management, liquidity and capital resources and should be read in conjunction with the Condensed Consolidated Financial Statements of the Company and the Notes thereto located at Item 1 of Part I of this report.

Following is a summary of the components of fully taxable equivalent ("FTE") net income for the periods indicated (dollars in thousands):

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2013	2012	2013	2012
Net Interest Income (FTE)	\$26,470	\$25,696	\$75,779	\$76,795
Benefit from (provision for) loan losses	393	(532)	887	(7,899)
Noninterest income	9,127	9,127	29,476	27,969
Noninterest expense	(23,616)	(25,590)	(68,726)	(72,872)
Provision for income taxes (FTE)	(5,013)	(3,681)	(15,253)	(9,721)
Net income	<u>\$7,361</u>	<u>\$5,020</u>	<u>\$22,163</u>	<u>\$14,272</u>

### Net Interest Income

The Company's primary source of revenue is net interest income, or the difference between interest income on interest-earning assets and interest expense on interest-bearing liabilities. Following is a summary of the components of net interest income for the periods indicated (dollars in thousands):

	Three months ended		Nine month ended	
	September 30,		September 30,	
	2013	2012	2013	2012
Interest income	\$27,536	\$27,465	\$79,098	\$82,573
Interest expense	(1,169)	(1,834)	(3,573)	(5,972)
FTE adjustment	103	65	254	194
Net interest income (FTE)	<u>\$26,470</u>	<u>\$25,696</u>	<u>\$75,779</u>	<u>\$76,795</u>
Net interest margin (FTE)	<u>4.40%</u>	<u>4.37%</u>	<u>4.17%</u>	<u>4.38%</u>

Net interest income (FTE) during the three months ended September 30, 2013 increased \$774,000 (3.0%) from the same period in 2012 to \$26,470,000. The increase in net interest income (FTE) was primarily due to increased loan and investment balances that were funded by reducing lower yielding cash at the Federal Reserve Bank. A decrease in the average balance of other borrowings also helped to increase net interest income from the year-ago quarter. Average loan and investment balances increased \$61,690,000 (3.9%) and \$65,199,000 (31.7%), respectively, and added \$1,001,000 and \$605,000 to net interest income, respectively, when compared to the year-ago quarter. Included in the increase in average loan balances was the effect of the purchase of \$60,647,000 of residential real estate loans in the quarter ended June 30, 2013. The increase in the average balance of investments was due to the Company's decision to deploy some of its excess cash at the Federal Reserve Bank into higher yielding investments during the quarters ended June 30 and September 30, 2013. The average balance of other borrowings decreased \$34,158,000 (81.6%) as the Company paid off a \$50,000,000 borrowing on August 30, 2012, and this reduction in other borrowings added \$323,000 to net interest income when compared to the year-ago quarter. These favorable changes in asset and liability balances were partially offset by a 35 basis point decrease in the average yield on loans to 6.14% that decreased net interest income by \$1,408,000 when compared to the year-ago quarter. The decrease in loan yields from the year-ago quarter is due mainly to the repricing of existing loans and the origination of new loans at current market yields that are lower than the yields that existed at earlier repricing and origination dates. Accretion of loan purchase discounts totaling \$2,153,000 and \$1,807,000 are included in net interest income for the three months ended September 30, 2013 and 2012, respectively. Decreases in rates paid for all categories of interest bearing liabilities added \$292,000 to net interest income when compared to the year-ago quarter.

Net interest income (FTE) during the nine months ended September 30, 2013 decreased \$1,016,000 (1.3%) from the same period in 2012 to \$75,779,000. The decrease in net interest income (FTE) was primarily due to a 48 basis point decrease in the average yield on loans to 6.10% that decreased interest income from loans by \$5,762,000 when compared to the year-ago period. A \$52,459,000 (3.4%) increase in average loan balances, and \$50,171,000 (86.5%) decrease in other borrowings added \$2,589,000 and \$1,385,000 to net interest income when compared to the year-ago period. Accretion of loan purchase discounts totaling \$5,359,000 and \$6,272,000 are included in net interest income for the nine months ended September 30, 2013 and 2012, respectively. Decreases in rates paid for all categories of interest bearing liabilities added \$833,000 to net interest income when compared to the year-ago period.

For more details on net interest income and net interest margin, see the summary of average balances, yields/rates and interest differential, and the summary of changes in interest income and expense due to changes in average asset and liability balances and yields earned and rates paid below. Accretion of loan purchase discounts are included in interest income from loans for each period presented. For more information related to loan interest income and purchase discount accretion, see Note 30 to the consolidated financial statements at Part I, Item 1 of this report.

### Summary of Average Balances, Yields/Rates and Interest Differential

The following table presents, for the periods indicated, information regarding the Company's consolidated average assets, liabilities and shareholders' equity, the amounts of interest income from average interest-earning assets and resulting yields, and the amount of interest expense paid on interest-bearing liabilities. Average loan balances include nonperforming loans. Interest income includes proceeds from loans on nonaccrual only to the extent cash payments have been received and applied to interest income. Yields on securities and certain loans have been adjusted upward to reflect the effect of income thereon exempt from federal income taxation at the current statutory tax rate (dollars in thousands).

	For the three months ended					
	September 30, 2013			September 30, 2012		
	Average Balance	Interest Income/ Expense	Rates Earned Paid	Average Balance	Interest Income/ Expense	Rates Earned Paid
Assets:						
Loans	\$1,635,506	\$25,123	6.14%	\$1,573,816	\$25,530	6.49%
Investment securities - taxable	249,901	1,863	2.98%	195,951	1,455	2.97%
Investment securities - nontaxable	20,809	275	5.29%	9,561	173	7.24%
Cash at Federal Reserve and other banks	498,978	378	0.30%	571,836	372	0.26%
Total interest-earning assets	2,405,194	27,639	4.60%	2,351,164	27,530	4.68%
Other assets	198,049			168,095		
Total assets	<u>\$2,603,243</u>			<u>\$2,519,259</u>		
Liabilities and shareholders' equity:						
Interest-bearing demand deposits	\$522,784	145	0.11%	\$479,565	196	0.16%
Savings deposits	800,126	249	0.12%	757,491	314	0.17%
Time deposits	307,957	460	0.60%	359,507	596	0.66%
Other borrowings	7,693	1	0.05%	41,851	395	3.78%
Junior subordinated debt	41,238	314	3.05%	41,238	333	3.23%
Total interest-bearing liabilities	1,679,799	1,169	0.28%	1,679,652	1,834	0.44%
Noninterest-bearing deposits	643,175			577,523		
Other liabilities	36,494			35,227		
Shareholders' equity	243,776			226,857		
Total liabilities and shareholders' equity	<u>\$2,603,243</u>			<u>\$2,519,259</u>		
Net interest spread <sup>(1)</sup>			4.32%			4.24%
Net interest income and interest margin <sup>(2)</sup>		<u>\$26,470</u>	<u>4.40%</u>		<u>\$25,696</u>	<u>4.37%</u>

<sup>(1)</sup> Net interest spread represents the average yield earned on interest-earning assets minus the average rate paid on interest-bearing liabilities.

<sup>(2)</sup> Net interest margin is computed by calculating the difference between interest income and interest expense, divided by the average balance of interest-earning assets.

**Summary of Average Balances, Yields/Rates and Interest Differential (continued)**

	For the nine months ended					
	September 30, 2013			September 30, 2012		
	Average Balance	Interest Income/Expense	Rates Earned/Paid	Average Balance	Interest Income/Expense	Rates Earned/Paid
<b>Assets:</b>						
Loans	\$1,597,736	\$73,078	6.10%	\$1,545,277	\$76,251	6.58%
Investment securities – taxable	190,616	4,279	2.99%	209,626	4,829	3.07%
Investment securities - nontaxable	15,629	677	5.78%	9,561	517	7.21%
Cash at Federal Reserve and other banks	616,913	1,318	0.28%	574,654	1,170	0.27%
Total interest-earning assets	<u>2,420,894</u>	<u>79,352</u>	4.37%	<u>2,339,118</u>	<u>82,767</u>	4.72%
Other assets	178,385			175,209		
Total assets	<u>\$2,599,279</u>			<u>\$2,514,327</u>		
<b>Liabilities and shareholders' equity:</b>						
Interest-bearing demand deposits	\$520,762	411	0.11%	\$464,243	610	0.18%
Savings deposits	788,278	766	0.13%	760,009	907	0.16%
Time deposits	321,320	1,457	0.60%	381,026	1,850	0.65%
Other borrowings	7,825	3	0.05%	57,996	1,602	3.68%
Junior subordinated debt	41,238	936	3.03%	41,238	1,003	3.24%
Total interest-bearing liabilities	<u>1,679,423</u>	<u>3,573</u>	0.28%	<u>1,704,512</u>	<u>5,972</u>	0.47%
Noninterest-bearing deposits	643,326			552,234		
Other liabilities	37,358			34,145		
Shareholders' equity	239,172			223,436		
Total liabilities and shareholders' equity	<u>\$2,599,279</u>			<u>\$2,514,327</u>		
Net interest spread <sup>(1)</sup>			4.09%			4.25%
Net interest income and interest margin <sup>(2)</sup>		<u>\$75,779</u>	<u>4.17%</u>		<u>\$76,795</u>	<u>4.38%</u>

<sup>(1)</sup> Net interest spread represents the average yield earned on interest-earning assets minus the average rate paid on interest-bearing liabilities.

<sup>(2)</sup> Net interest margin is computed by calculating the difference between interest income and interest expense, divided by the average balance of interest-earning assets.

**Summary of Changes in Interest Income and Expense due to Changes in Average Asset and Liability Balances and Yields Earned and Rates Paid**

The following table sets forth a summary of the changes in interest income and interest expense from changes in average asset and liability balances (volume) and changes in average interest rates for the periods indicated. Changes not solely attributable to volume or rates have been allocated in proportion to the respective volume and rate components (in thousands).

Three months ended September 30, 2013 compared with three months ended September 30, 2012			
	Volume	Rate	Total
Increase (decrease) in interest income:			
Loans	\$1,001	\$(1,408)	\$(407)
Investment securities (FTE)	605	(95)	510
Cash at Federal Reserve and other banks	(47)	53	6
Total interest-earning assets (FTE)	1,559	(1,450)	109
Increase (decrease) in interest expense:			
Interest-bearing demand deposits	17	(68)	(51)
Savings deposits	18	(83)	(65)
Time deposits	(85)	(51)	(136)
Other borrowings	(323)	(71)	(394)
Junior subordinated debt	-	(19)	(19)
Total interest-bearing liabilities	(373)	(292)	(665)
Increase (decrease) in Net Interest Income (FTE)	\$1,932	\$(1,158)	\$774

Nine months ended September 30, 2013 compared with nine months ended September 30, 2012			
	Volume	Rate	Total
Increase (decrease) in interest income:			
Loans	\$2,589	\$(5,762)	\$(3,173)
Investment securities (FTE)	(110)	(280)	(390)
Cash at Federal Reserve and other banks	86	62	148
Total interest-earning assets (FTE)	2,565	(5,980)	(3,415)
Increase (decrease) in interest expense:			
Interest-bearing demand deposits	76	(275)	(199)
Savings deposits	34	(175)	(141)
Time deposits	(291)	(102)	(393)
Other borrowings	(1,385)	(214)	(1,599)
Junior subordinated debt	-	(67)	(67)
Total interest-bearing liabilities	(1,566)	(833)	(2,399)
Increase (decrease) in Net Interest Income (FTE)	\$4,131	\$(5,147)	\$(1,016)

### **Provision for Loan Losses**

The provision for loan losses during any period is simply the sum of the allowance for loan losses required at the end of the period and any loan charge offs during the period, less the allowance for loan losses required at the beginning of the period, and less any loan recoveries during the period. See the Tables labeled “*Allowance for loan losses – As of the three months ended, and the nine months ended, September 30, 2013 and 2012*” at Note 5 in Item 1 of Part I of this report for the components that make up the provision for loan losses for the three and nine month periods ended September 30, 2013 and 2012.

The Company benefited from a \$393,000 reversal of provision for loan losses in the three months ended September 30, 2013 versus a provision for loan losses of \$532,000 during the three months ended September 30, 2012. As shown in the Table labeled “*Allowance for Loan Losses - Three months ended September 30, 2013*” at Note 5 of Item 1 of this report, all categories of loans except commercial real estate mortgage, other consumer, residential construction and commercial construction experienced a reversal of provision for loan losses during the three months ended September 30, 2013. The level of provision, or reversal of provision, for loan losses of each loan category during the third quarter of 2013 was due primarily to a decrease in the required allowance for loan losses as of September 30, 2013 when compared to the required allowance for loan losses as of June 30, 2013 less net charge-offs during the three months ended September 30, 2013, and the effect of the change in the allowance methodology during the three months ended September 30, 2013 as described under the heading “*Loans and Allowance for Loan Losses*” at Note 1 in Item 1 of Part I of this report. The decrease in the required allowance for loan losses during the quarter ended September 30, 2013 was due primarily to reduced impaired loans, improvements in estimated cash flows and collateral values for the remaining and newly impaired loans, and reductions in historical loss factors that, in part, determine the required loan loss allowance for performing loans in accordance with the Company’s allowance for loan losses methodology as described under the heading “*Loans and Allowance for Loan Losses*” at Note 1 in Item 1 of Part I of this report. These same factors were also present, to some extent, for commercial real estate mortgage, residential construction and commercial construction loans, but were more than offset by the effect of increased loan balances or changes in credit quality within the “pass” category of these loan categories resulting in net provisions for loan losses in these categories during the three months ended September 30, 2013. For details of the change in nonperforming loans during the three months ended September 30, 2013 see the Table labeled “*Changes in nonperforming assets during the three months ended September 30, 2013*” under the heading “*Asset Quality and Non-Performing Assets*” below. Excluding the effect of the change in allowance methodology during the three months ended September 30, 2013, the reversal of provision for loan losses during the three months ended September 30, 2013 would have been \$2,058,000.

The Company benefited from a \$887,000 reversal of provision for loan losses in the nine months ended September 30, 2013 versus a provision for loan losses of \$7,899,000 during the nine months ended September 30, 2012. As shown in the Table labeled “*Allowance for Loan Losses - nine months ended September 30, 2013*” at Note 5 of Item 1 of this report, all categories of loans except commercial real estate mortgage, C&I, residential construction and commercial construction experienced a reversal of provision for loan losses during the nine months ended September 30, 2013. The level of provision, or reversal of provision, for loan losses of each loan category during the nine months ended September 30, 2013 was due primarily to a decrease in the required allowance for loan losses as of September 30, 2013 when compared to the required allowance for loan losses as of December 31, 2012 less net charge-offs during the nine months ended September 30, 2013, and the effect of the change in the allowance methodology during the nine months ended September 30, 2013 as described under the heading “*Loans and Allowance for Loan Losses*” at Note 1 in Item 1 of Part I of this report. The decrease in the required allowance for loan losses during the nine months ended September 30, 2013 was due primarily to reduced impaired loans, improvements in estimated cash flows and collateral values for the remaining and newly impaired loans, and reductions in historical loss factors that, in part, determine the required loan loss allowance for performing loans in accordance with the Company’s allowance for loan losses methodology as described under the heading “*Loans and Allowance for Loan Losses*” at Note 1 in Item 1 of Part I of this report. These same factors were also present, to some extent, for commercial real estate mortgage, C&I, residential construction and commercial construction loans, but were more than offset by the effect of increased loan balances or changes in credit quality within the “pass” category of these loan categories resulting in net provisions for loan losses in these categories during the nine months ended September 30, 2013. For details of the change in nonperforming loans during the nine months ended September 30, 2013 see the Table labeled “*Changes in nonperforming assets during the nine months ended September 30, 2013*” under the heading “*Asset Quality and Non-Performing Assets*” below. Excluding the effect of the changes in allowance methodology during the nine months ended September 30, 2013, the reversal of provision for loan losses during the nine months ended September 30, 2013 would have been \$4,360,000.

The provision for loan losses related to Originated and PNCI loans is based on management’s evaluation of inherent risks in these loan portfolios and a corresponding analysis of the allowance for loan losses. The provision for loan losses related to PCI loan portfolio is based on changes in estimated cash flows expected to be collected on PCI loans. Additional discussion on loan quality, our procedures to measure loan impairment, and the allowance for loan losses is provided under the heading “*Asset Quality and Non-Performing Assets*” below.

Management re-evaluates the loss ratios and other assumptions used in its calculation of the allowance for loan losses for its Originated and PNCI loan portfolios and makes changes as appropriate based upon, among other things, changes in loss rates experienced, collateral support for underlying loans, changes and trends in the economy, and changes in the loan mix. Management also re-evaluates expected cash flows used in its accounting for its PCI loan portfolio, including any required allowance for loan losses, on a quarterly basis and makes changes as appropriate based upon, among other things, changes in loan repayment experience, changes in loss rates experienced, and collateral support for underlying loans.

## Noninterest Income

The following table summarizes the Company's noninterest income for the periods indicated (in thousands):

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2013	2012	2013	2012
Service charges on deposit accounts	\$3,353	\$3,617	\$9,770	\$10,788
ATM and interchange fees	2,132	1,877	6,240	5,722
Other service fees	562	567	1,683	1,740
Mortgage banking service fees	434	403	1,280	1,154
Change in value of mortgage servicing rights	181	(681)	311	(1,514)
Total service charges and fees	<u>6,662</u>	<u>5,783</u>	<u>19,284</u>	<u>17,890</u>
Gain on sale of loans	1,083	1,430	4,967	4,317
Commissions on sale of non-deposit investment products	692	803	2,294	2,464
Increase in cash value of life insurance	531	450	1,337	1,350
Change in indemnification asset	(461)	(94)	(876)	215
Gain on sale of foreclosed assets	313	419	1,479	364
Sale of customer checks	97	90	280	256
Lease brokerage income	75	80	273	228
Gain (loss) on disposal of fixed assets	2	(16)	(12)	(404)
Commission rebates	-	(17)	-	(51)
Gain on life insurance death benefit	-	-	-	600
Other	133	199	166	740
Total other noninterest income	<u>2,465</u>	<u>3,344</u>	<u>10,192</u>	<u>10,079</u>
Total noninterest income	<u>\$9,127</u>	<u>\$9,127</u>	<u>\$29,476</u>	<u>\$27,969</u>

Noninterest income was \$9,127,000 during the three months ended September 30, 2013, and was unchanged when compared to the three months ended September 30, 2012. Increases in ATM and interchange fees and change in value of mortgage servicing rights were offset by decreases in service charges on deposit accounts, gain on sale of loans, and change in indemnification asset. ATM and interchange fees increased \$255,000 to \$2,132,000 due to increased interchange fees from an ongoing effort to expand this business line. Change in value of mortgage servicing rights had an improvement of \$862,000 going from a negative contribution of \$681,000 in the three months ended September 30, 2012 to a positive contribution of \$181,000 in the three months ended September 30, 2013. The \$681,000 negative contribution from change in value of mortgage servicing rights in the quarter ended September 30, 2012 was due to decreased expected life of such assets, and an increase in market discount rates for such assets during the quarter ended September 30, 2012. The \$181,000 positive contribution from change in value of mortgage servicing rights in the quarter ended September 30, 2013 was due to increased expected life of such assets during the quarter ended September 30, 2013. Service charges on deposit accounts decreased \$264,000 to \$3,353,000 due to reduced customer overdrafts and a resulting decrease in non-sufficient funds fees. Gain on sale of loans decreased \$347,000 to \$1,083,000 due to increased mortgage rates and a resulting decrease in mortgage refinance activity from the year-ago quarter. Change in indemnification asset was a negative contribution of \$461,000 in the quarter ended September 31, 2013 compared to a negative contribution of \$94,000 in the quarter ended September 30, 2012. This \$367,000 increase in negative contribution from change in indemnification asset is reflective of continued and larger decreases in estimated future losses from covered assets. Such decreases in estimated losses from covered losses are also reflected in decreases in the Company's provision for loan losses that offset this negative contribution from change in indemnification asset.

Noninterest income increased \$1,507,000 (5.4%) to \$29,476,000 in the nine months ended September 30, 2013 when compared to the nine months ended September 30, 2012. The increase in noninterest income was due primarily to a \$1,825,000 increase in change in value of mortgage servicing rights to \$311,000, a \$650,000 increase in gain on sale of loans to \$4,967,000, and a \$1,115,000 increase in gain on sale of foreclosed assets to \$1,479,000 that were partially offset by a \$1,018,000 decrease in service charges on deposit accounts to \$9,770,000, a \$1,091,000 decrease in change in indemnification asset to a negative contribution of \$876,000, and a \$600,000 decrease in gain on life insurance death benefit to zero. The increase in change in value of mortgage servicing rights was due to a sharp increase in mortgage rates that occurred near the end of the quarter ended June 30, 2013, and remained as of September 30, 2013. This sharp increase in mortgage rates reduced the rate of mortgage refinancing that in turn increased the expected future life and cash flow stream of our of existing mortgage servicing portfolio. The increase in gain on sale of loans was due to decreased mortgage rates that existed for much of the first six months of 2013 when compared to the entire nine months ended September 30, 2012. The increase in gain on sale of foreclosed assets was due to increased real estate values, and our ability to sell foreclosed assets at those increased values. The decrease in service charges on deposit accounts was due to reduced customer overdrafts and a resulting decrease in non-sufficient funds fees. The decrease in change in indemnification asset was due to increased real estate collateral values that resulted in lower expected losses on covered impaired loans.

## Noninterest Expense

The following table summarizes the Company's noninterest expense for the periods indicated (dollars in thousands):

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2013	2012	2013	2012
Base salaries, net of deferred loan origination costs	\$8,716	\$8,337	\$25,572	\$24,769
Incentive compensation	1,166	1,254	3,751	3,976
Benefits and other compensation costs	2,979	2,771	9,389	8,869
Total salaries and benefits expense	12,861	12,362	38,712	37,614
Occupancy	1,925	1,851	5,337	5,424
Equipment	1,089	1,138	3,036	3,381
Data processing and software	1,184	1,017	3,542	3,589
ATM network charges	626	529	1,801	1,628
Telecommunications	629	553	1,741	1,675
Postage	269	230	633	704
Courier service	217	270	639	715
Advertising	492	710	1,232	2,071
Assessments	572	590	1,721	1,786
Operational losses	137	171	376	430
Professional fees	741	832	1,885	1,946
Foreclosed assets expense	48	284	310	1,076
Provision for foreclosed asset losses	47	433	620	1,520
Change in reserve for unfunded commitments	(335)	(35)	(740)	(185)
Intangible amortization	53	52	157	157
Legal settlement	339	2,090	339	2,090
Other	2,722	2,513	7,385	7,251
Total other noninterest expense	10,755	13,228	30,014	35,258
Total noninterest expense	\$23,616	\$25,590	\$68,726	\$72,872
Average full time equivalent staff	732	740	734	738
Noninterest expense to revenue (FTE)	66.3%	73.5%	65.3%	69.6%

Salary and benefit expenses increased \$499,000 (4.0%) to \$12,861,000 during the three months ended September 30, 2013 compared to the three months ended September 30, 2012. Base salaries increased \$379,000 (4.5%) to \$8,716,000 during the three months ended September 30, 2013 versus the year ago period due mainly to annual merit increases, and the addition of several higher compensated management positions, while the average number full-time equivalent staff decreased to 732 from 740 in the year-ago quarter. Incentive and commission related salary expenses decreased \$88,000 (7.0%) to \$1,166,000 during three months ended September 30, 2013 due primarily to decreases in production related incentives. Benefits expense, including retirement, medical and workers' compensation insurance, and taxes, increased \$208,000 (7.5%) to \$2,979,000 during the three months ended September 30, 2013 due primarily to increased health insurance and workers compensation insurance expenses.

Other noninterest expenses decreased \$2,473,000 (18.7%) to \$10,755,000 during the three months ended September 30, 2013 when compared to the three months ended September 30, 2012. The decrease in other noninterest expense was due primarily a \$1,751,000 decrease in legal settlement expense to \$339,000, a \$622,000 (86.8%) decrease in the provision for, and expenses related to, foreclosed assets to \$95,000, a \$218,000 (30.7%) decrease in advertising and marketing expense to \$492,000, and a \$300,000 increase in reversal of provision for losses for unfunded commitments to a reversal of \$335,000. Data processing and software expense was up \$167,000 (16.4%) to \$1,184,000. The decrease in foreclosed asset provision and expenses was due to increased property values and a reduction in foreclosed assets from \$12,743,000 at June 30, 2012 to \$4,140,000 at September 30, 2013. The decrease in advertising and marketing expense from the year ago period was due to cost savings efforts in this area. The increase in reversal of provision for losses for unfunded commitments was due to a decrease in construction loan related commitments and a decrease in historical loss rates.

Salary and benefit expenses increased \$1,098,000 (2.9%) to \$38,712,000 during the nine months ended September 30, 2013 compared to the nine months ended September 30, 2012. Base salaries increased \$803,000 (3.2%) to \$25,572,000 during the nine months ended September 30, 2013 versus the year ago period due mainly to annual merit increases, and the addition of several higher compensated management positions, while the average number full-time equivalent staff decreased to 734 from 738 in the year-ago nine month period. Incentive and commission related salary expenses decreased \$225,000 (5.7%) to \$3,751,000 during nine months ended September 30, 2013 due primarily to decreases in production related incentives. Benefits expense, including retirement, medical and workers' compensation insurance, and taxes, increased \$520,000 (5.9%) to \$9,389,000 during the nine months ended September 30, 2013 due primarily to increased health insurance and workers compensation insurance expenses.



Other noninterest expenses decreased \$5,244,000 (14.9%) to \$30,014,000 during the nine months ended September 30, 2013 when compared to the nine months ended September 30, 2012. The decrease in other noninterest expense was due primarily a \$1,751,000 decrease in legal settlement expense to \$339,000, a \$1,666,000 (64.2%) decrease in the provision for, and expenses related to, foreclosed assets to \$930,000, a \$839,000 (40.5%) decrease in advertising and marketing expense to \$1,232,000, a \$555,000 increase in reversal of provision for losses for unfunded commitments to \$740,000, and a \$432,000 (4.9%) decrease in occupancy and equipment expenses to \$8,373. The decrease in foreclosed asset provision and expenses was due to increased property values and a reduction in foreclosed assets from \$12,743,000 at June 30, 2012 to \$4,140,000 at September 30, 2013. The decrease in advertising and marketing expense from the year ago period was due to cost savings efforts in this area. The increase in reversal of provision for losses for unfunded commitments was due to a decrease in construction loan related commitments and a decrease in historical loss rates. The decrease in occupancy and equipment expense was primarily due to reduced furniture and equipment expense as the Bank focused on its new campus and operations center that came into service at the end of June 2013.

### Income Taxes

The effective combined Federal and State income tax rate on income was 40.0% and 41.9% for the three months ended September 30, 2013 and 2012, respectively. The effective combined Federal and State income tax rate was greater than the Federal statutory tax rate of 35.0% due to State income tax expense of \$1,261,000 and \$917,000, respectively, in these periods. Tax-exempt income of \$172,000 and \$108,000, respectively, from investment securities, and \$531,000 and \$450,000, respectively, from increase in cash value of life insurance in these periods helped to reduce the effective combined Federal and State income tax rate from the combined Federal and State statutory income tax rate of approximately 42.0%. Nondeductible expenses of \$116,000 and \$550,000 for the three months ended September 30, 2013 and 2012, respectively, increased the effective tax rates in these periods.

The effective combined Federal and State income tax rate on income was 40.4% and 40.0% for the nine months ended September 30, 2013 and 2012, respectively. The effective combined Federal and State income tax rate was greater than the Federal statutory tax rate of 35.0% due to State income tax expense of \$3,843,000 and \$2,416,000, respectively, in these periods. Tax-exempt income of \$423,000 and \$323,000, respectively, from investment securities, and \$1,337,000 and \$1,350,000, respectively, from increase in cash value of life insurance in these periods helped to reduce the effective combined Federal and State income tax rate from the combined Federal and State statutory income tax rate of approximately 42.0%. Nondeductible expenses of \$311,000 and \$605,000 for the nine months ended September 30, 2013 and 2012, respectively, increased the effective tax rates in these periods.

### Financial Condition

#### Investment Securities

The following table presents the available for sale investment securities portfolio by major type as of September 30, 2013 and December 31, 2012:

(In thousands)	September 30, 2013		December 31, 2012	
	Fair Value	%	Fair Value	%
Investment securities available for sale:				
Obligations of U.S. government corporations and agencies	\$105,401	91.5%	\$151,701	93.1%
Obligations of states and political subdivisions	7,905	6.9%	9,421	5.8%
Corporate debt securities	1,909	1.6%	1,905	1.1%
Total investment securities available for sale	<u>\$115,215</u>	<u>100.0%</u>	<u>\$163,027</u>	<u>100.0%</u>

Investment securities available for sale decreased \$47,812,000 to \$115,215,000 as of September 30, 2013, as compared to December 31, 2012. This decrease is attributable to maturities and principal repayments of \$43,768,000, a decrease in fair value of investments securities available for sale of \$3,498,000, and amortization of net purchase price premiums of \$546,000.

The following table presents the held to maturity investment securities portfolio by major type as of September 30, 2013 and December 31, 2012:

(In thousands)	September 30, 2013		December 31, 2012	
	Cost basis	%	Cost basis	%
Investment securities held to maturity:				
Obligations of U.S. government corporations and agencies	\$180,612	93.5%	-	-
Obligations of states and political subdivisions	12,650	6.5%	-	-
Total investment securities held to maturity	<u>\$193,262</u>	<u>100.0%</u>	<u>-</u>	<u>-</u>

Investment securities held to maturity increased \$193,262,000 to \$193,262,000 as of September 30, 2013, as compared to December 31, 2012. This increase is attributable to purchases of \$194,942,000, less principal repayments of \$1,629,000, and amortization of net purchase price premiums of \$51,000.

Additional information about the investment portfolio is provided in Note 3 of the Notes to Unaudited Condensed Consolidated Financial Statements at Item 1 of this report.

### Restricted Equity Securities

Restricted equity securities were \$9,163,000 at September 30, 2013 and \$9,647,000 at December 31, 2012. The entire balance of restricted equity securities at September 30, 2013 and December 31, 2012 represent the Bank's investment in the Federal Home Loan Bank of San Francisco ("FHLB").

FHLB stock is carried at par and does not have a readily determinable fair value. While technically these are considered equity securities, there is no market for the FHLB stock. Therefore, the shares are considered as restricted investment securities. Management periodically evaluates FHLB stock for other-than-temporary impairment. Management's determination of whether these investments are impaired is based on its assessment of the ultimate recoverability of cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of cost is influenced by criteria such as (1) the significance of any decline in net assets of the FHLB as compared to the capital stock amount for the FHLB and the length of time this situation has persisted, (2) commitments by the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLB, (3) the impact of legislative and regulatory changes on institutions and, accordingly, the customer base of the FHLB, and (4) the liquidity position of the FHLB.

As a member of the FHLB system, the Bank is required to maintain a minimum level of investment in FHLB stock based on specific percentages of its outstanding mortgages, total assets, or FHLB advances. The Bank may request redemption at par value of any stock in excess of the minimum required investment. Stock redemptions are at the discretion of the FHLB.

### Loans

The Bank concentrates its lending activities in four principal areas: real estate mortgage loans (residential and commercial loans), consumer loans, commercial loans (including agricultural loans), and real estate construction loans. The interest rates charged for the loans made by the Bank vary with the degree of risk, the size and maturity of the loans, the borrower's relationship with the Bank and prevailing money market rates indicative of the Bank's cost of funds.

The majority of the Bank's loans are direct loans made to individuals, farmers and local businesses. The Bank relies substantially on local promotional activity and personal contacts by bank officers, directors and employees to compete with other financial institutions. The Bank makes loans to borrowers whose applications include a sound purpose, a viable repayment source and a plan of repayment established at inception and generally backed by a secondary source of repayment.

The following table shows the Company's loan balances, including net deferred loan costs, as of the dates indicated:

(In thousands)	September 30, 2013	December 31, 2012
Real estate mortgage	\$1,091,475	\$1,010,130
Consumer	389,711	386,111
Commercial	133,616	135,528
Real estate construction	42,249	33,054
Total loans	<u>\$1,657,051</u>	<u>\$1,564,823</u>

At September 30, 2013 loans, including net deferred loan costs, totaled \$1,657,051,000 which was a \$92,228,000 (5.9%) increase over the balances at December 31, 2012. Demand for all categories of loans was moderate during the three and nine months ended September 30, 2013. The Company purchased \$62,698,000 of residential real estate mortgage loans during the three months ended September 30, 2013.

The following table shows the Company's loan balances, including net deferred loan costs, as a percentage of total loans for the periods indicated:

	September 30, 2013	December 31, 2012
Real estate mortgage	65.9%	64.5%
Consumer	23.5%	24.7%
Commercial	8.1%	8.7%
Real estate construction	2.5%	2.1%
Total loans	<u>100.0%</u>	<u>100.0%</u>

### Asset Quality and Nonperforming Assets

#### Nonperforming Assets

Loans originated by the Company, i.e., not purchased or acquired in a business combination, are referred to as originated loans. Originated loans are reported at the principal amount outstanding, net of deferred loan fees and costs. Loan origination and commitment fees and certain direct loan origination costs are deferred, and the net amount is amortized as an adjustment of the related loan's yield over the actual life of the loan. Originated loans on which the accrual of interest has been discontinued are designated as nonaccrual loans.

Originated loans are placed in nonaccrual status when reasonable doubt exists as to the full, timely collection of interest or principal, or a loan becomes contractually past due by 90 days or more with respect to interest or principal and is not well secured and in the process of

collection. When an originated loan is placed on nonaccrual status, all interest previously accrued but not collected is reversed. Income on such loans is then recognized only to the extent that cash is received and where the future collection of principal is probable. Interest accruals are resumed on such loans only when they are brought fully current with respect to interest and principal and when, in the judgment of Management, the loan is estimated to be fully collectible as to both principal and interest.

An allowance for loan losses for originated loans is established through a provision for loan losses charged to expense. Originated loans and deposit related overdrafts are charged against the allowance for loan losses when Management believes that the collectability of the principal is unlikely or, with respect to consumer installment loans, according to an established delinquency schedule. The allowance is an amount that Management believes will be adequate to absorb probable losses inherent in existing loans and leases, based on evaluations of the collectability, impairment and prior loss experience of loans and leases. The evaluations take into consideration such factors as changes in the nature and size of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that may affect the borrower's ability to pay. The Company defines an originated loan as impaired when it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired originated loans are measured based on the present value of expected future cash flows discounted at the loan's original effective interest rate. As a practical expedient, impairment may be measured based on the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. When the measure of the impaired loan is less than the recorded investment in the loan, the impairment is recorded through a valuation allowance.

In situations related to originated loans where, for economic or legal reasons related to a borrower's financial difficulties, the Company grants a concession for other than an insignificant period of time to the borrower that the Company would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). The Company strives to identify borrowers in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where the Company grants the borrower new terms that result in the loan being classified as a TDR, the Company measures any impairment on the restructuring as noted above for impaired loans. TDR loans are classified as impaired until they are fully paid off or charged off. Loans that are in nonaccrual status at the time they become TDR loans, remain in nonaccrual status until the borrower demonstrates a sustained period of performance which the Company generally believes to be six consecutive months of payments, or equivalent. Otherwise, TDR loans are subject to the same nonaccrual and charge-off policies as noted above with respect to their restructured principal balance.

Credit risk is inherent in the business of lending. As a result, the Company maintains an allowance for loan losses to absorb losses inherent in the Company's originated loan portfolio. This is maintained through periodic charges to earnings. These charges are included in the Consolidated Statements of Income as provision for loan losses. All specifically identifiable and quantifiable losses are immediately charged off against the allowance. However, for a variety of reasons, not all losses are immediately known to the Company and, of those that are known, the full extent of the loss may not be quantifiable at that point in time. The balance of the Company's allowance for originated loan losses is meant to be an estimate of these unknown but probable losses inherent in the portfolio.

The Company formally assesses the adequacy of the allowance for originated loan losses on a quarterly basis. Determination of the adequacy is based on ongoing assessments of the probable risk in the outstanding originated loan portfolio, and to a lesser extent the Company's originated loan commitments. These assessments include the periodic re-grading of credits based on changes in their individual credit characteristics including delinquency, seasoning, recent financial performance of the borrower, economic factors, changes in the interest rate environment, growth of the portfolio as a whole or by segment, and other factors as warranted. Loans are initially graded when originated. They are re-graded as they are renewed, when there is a new loan to the same borrower, when identified facts demonstrate heightened risk of nonpayment, or if they become delinquent. Re-grading of larger problem loans occurs at least quarterly. Confirmation of the quality of the grading process is obtained by independent credit reviews conducted by consultants specifically hired for this purpose and by various bank regulatory agencies.

The Company's method for assessing the appropriateness of the allowance for originated loan losses includes specific allowances for impaired originated loans and leases, formula allowance factors for pools of credits, and allowances for changing environmental factors (e.g., interest rates, growth, economic conditions, etc.). Allowance factors for loan pools were based on historical loss experience by product type and prior risk rating.

During the three months ended March 31, 2012, management changed some of the assumptions utilized in the Allowance for Loan Losses estimate calculation. These changes were intended to more accurately reflect the current risk in the loan portfolio and to better estimate the losses inherent but not yet quantifiable. These changes included the conversion to a historical loss migration analysis intended to better determine the appropriate formula reserve ratio by loan category and risk rating, the addition of an environmental factor related to the delinquency rate of loans not classified as impaired by loan category, the elimination of an unspecified reserve allocation previously intended to account for imprecision inherent in the overall calculation, and the reclassification of risk rating of certain consumer loans based on current credit score in an attempt to better identify the risk in the portfolio. The financial effect of these changes resulted in a net reduction in the calculated Allowance for Loan Losses of \$1,388,000 during the three months ended March 31, 2012. Allowances for impaired loans are based on analysis of individual credits. Allowances for changing environmental factors are Management's best estimate of the probable impact these changes have had on the originated loan portfolio as a whole. The allowance for originated loans is included in the allowance for loan losses.

During the three months ended March 31, 2013, the Company changed the method it uses to estimate net sale proceeds from real estate collateral sales when calculating the allowance for loan losses associated with impaired real estate collateral dependent loans. Previously, the Company used the greater of fifteen percent or actual estimated selling costs. Currently, the Company uses the actual estimated selling costs, and an adjustment to appraised value based on the age of the appraisal. These changes are intended to more accurately reflect the estimated net sale proceeds from the sale of impaired collateral dependent real estate loans. This change in methodology resulted in the allowance for loan losses as of March 31, 2013 being \$494,000 more than it would have been without this change in methodology.

During the three months ended June 30, 2013, the Company modified its loss migration analysis methodology used to determine the formula allowance factors. When the Company originally established its loss migration analysis methodology during the quarter ended March 31, 2012, it reviewed the loss experience of each quarter over the previous three years in order to calculate an annualized loss rate by loan category and risk rating. The use of three years of loss experience data was originally used because that was the extent of the detailed loss data, by loan category and risk rating, that was available at the time. This three year historical look-back period was used until the quarter ended June 30, 2013. Starting with the quarter ended June 30, 2013, the Company will review all available detailed loss experience data, and not limit it to the most recent three years of historical loss data. This change is intended to more accurately reflect the risk inherent in the loan portfolio by considering historical loss data for all years as the data for new periods becomes available. This change in methodology resulted in the allowance for loan losses as of June 30, 2013 being \$1,314,000 more than it would have been without this change in methodology.

During the three months ended September 30, 2013, the Company modified its methodology used to determine the allowance for changing environmental factors. Previously, the Company compared the current value of each environmental factor to a fixed baseline value. The deviation of the current value from the baseline value was then multiplied by a conversion factor to determine the required allowance related to each environmental factor. As of September 30, 2013, the Company replaced the fixed baseline values with average baseline values derived from historical averages, and adjusted the conversion factors. This change is intended to more accurately reflect the risk inherent in the portfolio by recognizing that baseline, or normal, levels for environmental factors may change over time. This change in methodology resulted in the allowance for loan losses as of September 30, 2013 being \$1,665,000 more than it would have been without this change in methodology.

Loans purchased or acquired in a business combination are referred to as acquired loans. Acquired loans are valued as of acquisition date in accordance with Financial Accounting Standards Board Accounting Standards Codification (“FASB ASC”) Topic 805, *Business Combinations*. Loans acquired with evidence of credit deterioration since origination for which it is probable that all contractually required payments will not be collected are referred to as purchased credit impaired (PCI) loans. PCI loans are accounted for under FASB ASC Topic 310-30, *Loans and Debt Securities Acquired with Deteriorated Credit Quality*. Under FASB ASC Topic 805 and FASB ASC Topic 310-30, PCI loans are recorded at fair value at acquisition date, factoring in credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for loan losses is not carried over or recorded as of the acquisition date. Fair value is defined as the present value of the future estimated principal and interest payments of the loan, with the discount rate used in the present value calculation representing the estimated effective yield of the loan. Default rates, loss severity, and prepayment speed assumptions are periodically reassessed and our estimate of future payments is adjusted accordingly. The difference between contractual future payments and estimated future payments is referred to as the nonaccretable difference. The difference between estimated future payments and the present value of the estimated future payments is referred to as the accretable yield. The accretable yield represents the amount that is expected to be recorded as interest income over the remaining life of the loan. If after acquisition, the Company determines that the estimated future cash flows of a PCI loan are expected to be more than the originally estimated, an increase in the discount rate (effective yield) would be made such that the newly increased accretable yield would be recognized, on a level yield basis, over the remaining estimated life of the loan. If, after acquisition, the Company determines that the estimated future cash flows of a PCI loan are expected to be less than the previously estimated, the discount rate would first be reduced until the present value of the reduced cash flow estimate equals the previous present value however, the discount rate may not be lowered below its original level at acquisition. If the discount rate has been lowered to its original level and the present value has not been sufficiently lowered, an allowance for loan loss would be established through a provision for loan losses charged to expense to decrease the present value to the required level. If the estimated cash flows improve after an allowance has been established for a loan, the allowance may be partially or fully reversed depending on the improvement in the estimated cash flows. Only after the allowance has been fully reversed may the discount rate be increased. PCI loans are put on nonaccrual status when cash flows cannot be reasonably estimated. PCI loans on nonaccrual status are accounted for using the cost recovery method or cash basis method of income recognition. PCI loans are charged off when evidence suggests cash flows are not recoverable. Foreclosed assets from PCI loans are recorded in foreclosed assets at fair value with the fair value at time of foreclosure representing cash flow from the loan. ASC 310-30 allows PCI loans with similar risk characteristics and acquisition time frame to be “pooled” and have their cash flows aggregated as if they were one loan. The Company elected to use the “pooled” method of ASC 310-30 for PCI – other loans in the acquisition of certain assets and liabilities of Granite Community Bank (“Granite”) and Citizens Bank of Northern California (“Citizens”).

Acquired loans that are not PCI loans are referred to as purchased not credit impaired (PNCI) loans. PNCI loans are accounted for under FASB ASC Topic 310-20, *Receivables – Nonrefundable Fees and Other Costs*, in which interest income is accrued on a level-yield basis for performing loans. For income recognition purposes, this method assumes that all contractual cash flows will be collected, and no allowance for loan losses is established at the time of acquisition. Post-acquisition date, an allowance for loan losses may need to be established for acquired loans through a provision charged to earnings for credit losses incurred subsequent to acquisition. Under ASC 310-20, the loss would be measured based on the probable shortfall in relation to the contractual note requirements, consistent with our allowance for loan loss policy for similar loans.

When referring to PNCI and PCI loans we will use the terms “nonaccretable difference”, “accretable yield”, or “purchase discount”. Nonaccretable difference is the difference between undiscounted contractual cash flows due and undiscounted cash flows we expect to collect, or put another way, it is the undiscounted contractual cash flows we do not expect to collect. Accretable yield is the difference between undiscounted cash flows we expect to collect and the value at which we have recorded the loan on our financial statements. On the date of acquisition, all purchased loans are recorded on our consolidated financial statements at estimated fair value. Purchase discount is the difference between the estimated fair value of loans on the date of acquisition and the principal amount owed by the borrower, net of charge offs, on the date of acquisition. We may also refer to “discounts to principal balance of loans owed, net of charge-offs”. Discounts to principal balance of loans owed, net of charge-offs is the difference between principal balance of loans owed, net of charge-offs, and loans as recorded on our financial statements. Discounts to principal balance of loans owed, net of charge-offs arise from purchase discounts, and equal the purchase discount on the acquisition date.

Loans are also categorized as “covered” or “noncovered”. Covered loans refer to loans covered by a Federal Deposit Insurance Corporation (“FDIC”) loss sharing agreement. Noncovered loans refer to loans not covered by a FDIC loss sharing agreement.

Originated loans and PNCI loans are reviewed on an individual basis for reclassification to nonaccrual status when any one of the following occurs: the loan becomes 90 days past due as to interest or principal, the full and timely collection of additional interest or principal becomes uncertain, the loan is classified as doubtful by internal credit review or bank regulatory agencies, a portion of the principal balance has been charged off, or the Company takes possession of the collateral. Loans that are placed on nonaccrual even though the borrowers continue to repay the loans as scheduled are classified as “performing nonaccrual” and are included in total nonperforming loans. The reclassification of loans as nonaccrual does not necessarily reflect Management’s judgment as to whether they are collectible.

Interest income on originated nonaccrual loans that would have been recognized during the three months ended September 30, 2013 and 2012, if all such loans had been current in accordance with their original terms, totaled \$1,238,000 and \$1,211,000, respectively. Interest income actually recognized on these originated loans during the three months ended September 30, 2013 and 2012 was \$120,000 and \$52,000, respectively. Interest income on PNCI nonaccrual loans that would have been recognized during the three months ended September 30, 2013 and 2012, if all such loans had been current in accordance with their original terms, totaled \$72,000 and \$179,000. Interest income actually recognized on these PNCI loans during the three months ended September 30, 2013 and 2012 was \$8,000 and \$103,000.

Interest income on originated nonaccrual loans that would have been recognized during the nine months ended September 30, 2013 and 2012, if all such loans had been current in accordance with their original terms, totaled \$3,673,000 and \$4,370,000, respectively. Interest income actually recognized on these originated loans during the nine months ended September 30, 2013 and 2012 was \$226,000 and \$223,000, respectively. Interest income on PNCI nonaccrual loans that would have been recognized during the nine months ended September 30, 2013 and 2012, if all such loans had been current in accordance with their original terms, totaled \$202,000 and \$319,000. Interest income actually recognized on these PNCI loans during the nine months ended September 30, 2013 and 2012 was \$15,000 and \$144,000.

The Company’s policy is to place originated loans and PNCI loans 90 days or more past due on nonaccrual status. In some instances when an originated loan is 90 days past due Management does not place it on nonaccrual status because the loan is well secured and in the process of collection. A loan is considered to be in the process of collection if, based on a probable specific event, it is expected that the loan will be repaid or brought current. Generally, this collection period would not exceed 30 days. Loans where the collateral has been repossessed are classified as foreclosed assets. Management considers both the adequacy of the collateral and the other resources of the borrower in determining the steps to be taken to collect nonaccrual loans. Alternatives that are considered are foreclosure, collecting on guarantees, restructuring the loan or collection lawsuits.

The following tables set forth the amount of the Bank's nonperforming assets as of the dates indicated. For purposes of the following table, "PCI – other" loans that are 90 days past due and still accruing are not considered nonperforming loans. "Performing nonaccrual loans" are loans that may be current for both principal and interest payments, or are less than 90 days past due, but for which payment in full of both principal and interest is not expected, and are not well secured and in the process of collection:

(In thousands)	September 30, 2013	December 31, 2012
Performing nonaccrual loans	\$51,184	\$49,045
Nonperforming nonaccrual loans	10,200	23,471
Total nonaccrual loans	61,384	72,516
Originated and PNCI loans 90 days past due and still accruing	-	-
Total nonperforming loans	61,384	72,516
Noncovered foreclosed assets	2,956	5,957
Covered foreclosed assets	1,184	1,541
Total nonperforming assets	<u>\$65,524</u>	<u>\$80,014</u>

U.S. government, including its agencies and its government-sponsored agencies, guaranteed portion of nonperforming loans	\$103	\$131
Indemnified portion of covered foreclosed assets	\$947	\$1,233
Nonperforming assets to total assets	2.53%	3.07%
Nonperforming loans to total loans	3.70%	4.63%
Allowance for loan losses to nonperforming loans	64%	59%
Allowance for loan losses, unamortized loan fees, and discounts to loan principal balances owed	4.38%	5.30%

The following table sets forth the amount of the Bank's nonperforming assets as of the dates indicated. For purposes of the following table, PCI loans that are ninety days past due and still accruing are not considered nonperforming loans:

(In thousands)	September 30, 2013				
	Originated	PNCI	PCI – cash basis	PCI - other	Total
Performing nonaccrual loans	\$43,328	\$1,587	\$6,269	-	\$51,184
Nonperforming nonaccrual loans	9,933	10	257	-	10,200
Total nonaccrual loans	53,261	1,597	6,526	-	61,384
Originated and PNCI loans 90 days past due and still accruing	-	-	-	-	-
Total nonperforming loans	53,261	1,597	6,526	-	61,384
Noncovered foreclosed assets	2,535	-	-	\$421	2,956
Covered foreclosed assets	-	-	-	1,184	1,184
Total nonperforming assets	<u>\$55,796</u>	<u>\$1,597</u>	<u>\$6,526</u>	<u>\$1,605</u>	<u>\$65,524</u>

U.S. government, including its agencies and its government-sponsored agencies, guaranteed portion of nonperforming loans	\$103	-	-	-	\$103
Indemnified portion of covered foreclosed assets	-	-	-	\$947	\$947
Nonperforming assets to total assets					2.53%
Nonperforming loans to total loans	3.65%	1.13%	100.00%	-	3.70%
Allowance for loan losses to nonperforming loans	61%	175%	14%	n/m	64%
Allowance for loan losses, unamortized loan fees, and discounts to loan principal balances owed	2.44%	7.60%	67.66%	24.61%	4.38%

The following table sets forth the amount of the Bank's nonperforming assets as of the dates indicated. For purposes of the following table, PCI loans that are ninety days past due and still accruing are not considered nonperforming loans:

(In thousands)	December 31, 2012				
	Originated	PNCI	PCI – cash basis	PCI - other	Total
Performing nonaccrual loans	\$38,646	\$1,428	\$8,971	-	\$49,045
Nonperforming nonaccrual loans	23,123	348	-	-	23,471
Total nonaccrual loans	61,769	1,776	8,971	-	72,516
Originated and PNCI loans 90 days past due and still accruing	-	-	-	-	-
Total nonperforming loans	61,769	1,776	8,971	-	72,516
Noncovered foreclosed assets	5,172	-	-	785	5,957
Covered foreclosed assets	-	-	-	1,541	1,541
Total nonperforming assets	\$66,941	\$1,776	\$8,971	\$2,326	\$80,014
U.S. government, including its agencies and its government-sponsored agencies, guaranteed portion of nonperforming loans	\$131	-	-	-	\$131
Indemnified portion of covered foreclosed assets	-	-	-	\$1,233	\$1,233
Nonperforming assets to total assets					3.07%
Nonperforming loans to total loans	4.42%	1.81%	100.00%	-	4.63%
Allowance for loan losses to nonperforming loans	58%	111%	12%	n/m	59%
Allowance for loan losses, unamortized loan fees, and discounts to loan principal balances owed	2.76%	13.78%	61.60%	24.63%	5.30%

n/m – not meaningful

The following tables and narratives describe the activity in the balance of nonperforming assets during the periods indicated:

#### Changes in nonperforming assets during the three months ended September 30, 2013

(In thousands):	Balance at September 30, 2013	New NPA	Advances/ Capitalized Costs	Pay-downs /Sales	Charge-offs/ Write-downs	Transfers to Foreclosed Assets	Category Changes	Balance at June 30, 2013
Real estate mortgage:								
Residential	\$4,619	\$632	-	\$(341)	\$(4)	\$(29)	-	\$4,361
Commercial	39,042	3,262	\$13	(1,431)	(23)	(290)	-	37,511
Consumer								
Home equity lines	13,043	1,193	27	(1,624)	(331)	(393)	\$(52)	14,223
Home equity loans	539	30	1	(12)	(30)	-	52	498
Auto indirect	59	2	-	(42)	(9)	-	-	108
Other consumer	65	56	-	(8)	(41)	-	-	58
Commercial	1,177	134	-	(97)	(318)	-	-	1,458
Construction:								
Residential	2,588	142	-	(351)	-	(142)	-	2,939
Commercial	252	-	-	(10)	(31)	(17)	-	310
Total nonperforming loans	61,384	5,451	41	(3,916)	(787)	(871)	-	61,466
Noncovered foreclosed assets	2,956	-	-	(1,738)	(47)	729	-	4,012
Covered foreclosed assets	1,184	-	-	-	-	142	-	1,042
Total nonperforming assets	\$65,524	\$5,451	\$41	\$(5,654)	\$(834)	-	-	\$66,520

Nonperforming assets decreased during the third quarter of 2013 by \$996,000 (1.5%) to \$65,524,000 at September 30, 2013 compared to \$66,520,000 at June 30, 2013. The decrease in nonperforming assets during the third quarter of 2013 was primarily the result of new nonperforming loans of \$5,451,000, advances on existing nonperforming loans of \$41,000, less pay-downs or upgrades of nonperforming loans to performing status totaling \$3,916,000, less dispositions of foreclosed assets totaling \$1,738,000, less loan charge-offs of \$787,000, and less write-downs of foreclosed assets of \$47,000.

The primary causes of the \$5,451,000 in new nonperforming loans during the third quarter of 2013 were increases of \$632,000 on two residential real estate loans, \$3,262,000 on six commercial real estate loans, \$1,223,000 on 16 home equity lines and loans, \$2,000 on three indirect auto loans, \$56,000 on 21 consumer loans, \$134,000 on three C&I loans, and \$142,000 on one residential construction loan.

The \$3,262,000 in new nonperforming commercial real estate loans was primarily comprised of one loan totaling \$2,832,000 secured by agricultural production land and buildings in central California.

### Loan charge-offs during the three months ended September 30, 2013

In the third quarter of 2013, the Company recorded \$787,000 in loan charge-offs and \$198,000 in deposit overdraft charge-offs less \$954,000 in loan recoveries and \$164,000 in deposit overdraft recoveries resulting in \$133,000 of net recoveries. Primary causes of the charges taken in the third quarter of 2013 were gross charge-offs of \$4,000 on one residential real estate loan, \$22,000 on one commercial real estate loans, \$361,000 on 12 home equity lines and loans, \$10,000 on five auto indirect loans, \$41,000 on 20 other consumer loans, \$318,000 on five C&I loans, and \$31,000 on one commercial construction loan.

The \$787,000 in charge-offs the Bank took in its loan portfolio was comprised of 45 individual charges of less than \$250,000 each spread throughout the Company's footprint. Generally losses are triggered by non-performance by the borrower and calculated based on any difference between the current loan amount and the current value of the underlying collateral less any estimated costs associated with the disposition of the collateral.

Activity in the balance of nonperforming assets for the periods indicated (continued):

### Changes in nonperforming assets during the three months ended June 30, 2013

(In thousands):	Balance at June 30, 2013	New NPA	Advances/ Capitalized Costs	Pay- downs /Sales	Charge-offs/ Write-downs	Transfers to Foreclosed Assets	Category Changes	Balance at March 31, 2013
Real estate mortgage:								
Residential	\$4,361	\$406	-	\$(373)	\$(35)	\$(207)	-	\$4,570
Commercial	37,511	1,771	\$633	(1,531)	(839)	(656)	\$2,069	36,064
Consumer								
Home equity lines	14,223	1,083	34	(692)	(746)	(450)	26	14,968
Home equity loans	498	-	6	(45)	-	-	(26)	563
Auto indirect	108	15	-	(41)	(33)	-	-	167
Other consumer	58	32	-	(10)	(32)	-	-	68
Commercial	1,458	157	-	(716)	(81)	-	(2,069)	4,167
Construction:								
Residential	2,939	87	-	(187)	-	(87)	-	3,126
Commercial	310	73	-	(5)	-	(28)	-	270
Total nonperforming loans	61,466	3,624	673	(3,600)	(1,766)	(1,428)	-	63,963
Noncovered foreclosed assets	4,012	-	-	(1,450)	(465)	1,340	-	4,587
Covered foreclosed assets	1,042	-	-	(502)	(81)	88	-	1,537
Total nonperforming assets	<u>\$66,520</u>	<u>\$3,624</u>	<u>\$673</u>	<u>\$(5,552)</u>	<u>\$(2,312)</u>	<u>-</u>	<u>-</u>	<u>\$70,087</u>

Nonperforming assets decreased during the second quarter of 2013 by \$3,567,000 (5.1%) to \$66,520,000 at June 30, 2013 compared to \$70,087,000 at March 31, 2013. The decrease in nonperforming assets during the second quarter of 2013 was primarily the result of new nonperforming loans of \$3,624,000, advances on existing nonperforming loans and capitalized costs on foreclosed assets of \$673,000, less pay-downs or upgrades of nonperforming loans to performing status totaling \$3,600,000, less dispositions of foreclosed assets totaling \$1,952,000, less loan charge-offs of \$1,766,000, and less write-downs of foreclosed assets of \$546,000.

The primary causes of the \$3,624,000 in new nonperforming loans during the second quarter of 2013 were increases of \$406,000 on three residential real estate loans, \$1,771,000 on five commercial real estate loans, \$1,083,000 on 20 home equity lines and loans, \$15,000 on one indirect auto loan, \$32,000 on 14 consumer loans, \$157,000 on two C&I loans, \$87,000 on one residential construction loan, and \$73,000 on one commercial construction loan.

The \$1,771,000 in new nonperforming commercial real estate loans was primarily comprised of one loan totaling \$325,000 secured by a commercial office building in northern California, one loan totaling \$331,000 secured by a restaurant in northern California, and a \$671,000 loan secured by a agricultural production land and buildings in northern California.

### Loan charge-offs during the three months ended June 30, 2013

In the second quarter of 2013, the Company recorded \$1,766,000 in loan charge-offs and \$180,000 in deposit overdraft charge-offs less \$903,000 in loan recoveries and \$162,000 in deposit overdraft recoveries resulting in \$881,000 of net charge-offs. Primary causes of the charges taken in the second quarter of 2013 were gross charge-offs of \$35,000 on two residential real estate loans, \$839,000 on four commercial real estate loans, \$746,000 on 19 home equity lines and loans, \$33,000 on four auto indirect loans, \$32,000 on 14 other consumer loans, and \$81,000 on four C&I loans.

The \$839,000 in charge-offs the bank took in its commercial real estate portfolio were primarily the result of a \$425,000 charge on a loan secured by a commercial warehouse in central California and a \$351,000 charge on a loan secured by a commercial office in northern California. The remaining \$63,000 was spread over two loans spread throughout the Company's footprint.



Differences between the amounts explained in this section and the total charge-offs listed for a particular category are generally made up of individual charges of less than \$250,000 each. Generally losses are triggered by non-performance by the borrower and calculated based on any difference between the current loan amount and the current value of the underlying collateral less any estimated costs associated with the disposition of the collateral.

### Changes in nonperforming assets during the three months ended March 31, 2013

(In thousands):	Balance at March 31, 2013	New NPA	Advances/ Capitalized Costs	Pay- downs /Sales	Charge-offs/ Write-downs	Transfers to Foreclosed Assets	Category Changes	Balance at December 31, 2012
Real estate mortgage:								
Residential	\$4,570	\$9	\$5	(\$97)	(\$7)	(\$234)	-	\$4,894
Commercial	36,064	2,724	-	(2,740)	(803)	(2,844)	-	39,727
Consumer								
Home equity lines	14,968	739	27	(962)	(766)	(510)	\$(60)	16,500
Home equity loans	563	26	-	(11)	(26)	-	60	514
Auto indirect	167	48	1	(31)	(25)	-	-	174
Other consumer	68	84	-	(19)	(89)	-	-	92
Commercial	4,167	613	-	(396)	(790)	(2,115)	84	6,771
Construction:								
Residential	3,126	9	-	(141)	(20)	(34)	-	3,312
Commercial	270	47	-	(164)	(61)	-	(84)	532
Total nonperforming loans	63,963	4,299	33	(4,561)	(2,587)	(5,737)	-	72,516
Noncovered foreclosed assets	4,587	-	-	(6,816)	(27)	5,473	-	5,957
Covered foreclosed assets	1,537	-	-	(268)	-	264	-	1,541
Total nonperforming assets	<u>\$70,087</u>	<u>\$4,299</u>	<u>\$33</u>	<u>(\$11,645)</u>	<u>(\$2,614)</u>	<u>-</u>	<u>-</u>	<u>\$80,014</u>

Nonperforming assets decreased during the first quarter of 2013 by \$9,927,000 (12.4%) to \$70,087,000 at March 31, 2013 compared to \$80,014,000 at December 31, 2012. The decrease in nonperforming assets during the first quarter of 2013 was primarily the result of new nonperforming loans of \$4,299,000, advances on existing nonperforming loans and capitalized costs on foreclosed assets of \$33,000, less pay-downs or upgrades of nonperforming loans to performing status totaling \$4,561,000, less dispositions of foreclosed assets totaling \$7,084,000, less loan charge-offs of \$2,587,000, and less write-downs of foreclosed assets of \$27,000.

The primary causes of the \$4,299,000 in new nonperforming loans during the first quarter of 2013 were increases of \$9,000 on one residential real estate loan, \$2,724,000 on six commercial real estate loans, \$766,000 on 20 home equity lines and loans, \$48,000 on eight indirect auto loans, \$84,000 on 21 consumer loans, \$613,000 on 14 C&I loans, \$9,000 on one residential construction loan, and \$47,000 on one commercial construction loan.

The \$2,724,000 in new nonperforming commercial real estate loans was primarily comprised of one loan totaling \$2,133,000 secured by a commercial retail building in northern California, and a \$354,000 loan secured by a commercial office building in northern California.

### Loan charge-offs during the three months ended March 31, 2013

In the first quarter of 2013, the Company recorded \$2,587,000 in loan charge-offs and \$184,000 in deposit overdraft charge-offs less \$900,000 in loan recoveries and \$198,000 in deposit overdraft recoveries resulting in \$1,673,000 of net charge-offs. Primary causes of the charges taken in the first quarter of 2013 were gross charge-offs of \$7,000 on one residential real estate loan, \$803,000 on five commercial real estate loans, \$792,000 on 22 home equity lines and loans, \$25,000 on eight auto indirect loans, \$89,000 on 24 other consumer loans, \$613,000 on 15 C&I loans, \$20,000 on two residential construction loans, and \$61,000 on two commercial construction loans.

The \$803,000 in charge-offs the Bank took in its commercial real estate portfolio was primarily the result of a \$734,000 charge on a loan secured by a commercial warehouse in central California. The remaining \$69,000 was spread over four loans spread throughout the Company's footprint.

Differences between the amounts explained in this section and the total charge-offs listed for a particular category are generally made up of individual charges of less than \$250,000 each. Generally losses are triggered by non-performance by the borrower and calculated based on any difference between the current loan amount and the current value of the underlying collateral less any estimated costs associated with the disposition of the collateral.

### **Allowance for Loan Losses**

The Company's allowance for loan losses is comprised of allowances for originated, PNCI and PCI loans. All such allowances are established through a provision for loan losses charged to expense.

Originated and PNCI loans, and deposit related overdrafts are charged against the allowance for originated loan losses when Management believes that the collectability of the principal is unlikely or, with respect to consumer installment loans, according to an established delinquency schedule. The allowances for originated and PNCI loan losses are amounts that Management believes will be adequate to absorb probable losses inherent in existing originated loans, based on evaluations of the collectability, impairment and prior loss experience of those loans and leases. The evaluations take into consideration such factors as changes in the nature and size of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that may affect the borrower's ability to pay. The Company defines an originated or PNCI loan as impaired when it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired originated and PNCI loans are measured based on the present value of expected future cash flows discounted at the loan's original effective interest rate. As a practical expedient, impairment may be measured based on the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. When the measure of the impaired loan is less than the recorded investment in the loan, the impairment is recorded through a valuation allowance.

In situations related to originated and PNCI loans where, for economic or legal reasons related to a borrower's financial difficulties, the Company grants a concession for other than an insignificant period of time to the borrower that the Company would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). The Company strives to identify borrowers in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where the Company grants the borrower new terms that provide for a reduction of either interest or principal, the Company measures any impairment on the restructuring as noted above for impaired loans. TDR loans are classified as impaired until they are fully paid off or charged off. Loans that are in nonaccrual status at the time they become TDR loans, remain in nonaccrual status until the borrower demonstrates a sustained period of performance which the Company generally believes to be six consecutive months of payments, or equivalent. Otherwise, TDR loans are subject to the same nonaccrual and charge-off policies as noted above with respect to their restructured principal balance.

Credit risk is inherent in the business of lending. As a result, the Company maintains an allowance for loan losses to absorb losses inherent in the Company's originated and PNCI loan portfolios. These are maintained through periodic charges to earnings. These charges are included in the Consolidated Income Statements as provision for loan losses. All specifically identifiable and quantifiable losses are immediately charged off against the allowance. However, for a variety of reasons, not all losses are immediately known to the Company and, of those that are known, the full extent of the loss may not be quantifiable at that point in time. The balance of the Company's allowances for originated and PNCI loan losses are meant to be an estimate of these unknown but probable losses inherent in these portfolios.

The Company formally assesses the adequacy of the allowance for originated and PNCI loan losses on a quarterly basis. Determination of the adequacy is based on ongoing assessments of the probable risk in the outstanding originated and PNCI loan portfolios, and to a lesser extent the Company's originated and PNCI loan commitments. These assessments include the periodic re-grading of credits based on changes in their individual credit characteristics including delinquency, seasoning, recent financial performance of the borrower, economic factors, changes in the interest rate environment, growth of the portfolio as a whole or by segment, and other factors as warranted. Loans are initially graded when originated or acquired. They are re-graded as they are renewed, when there is a new loan to the same borrower, when identified facts demonstrate heightened risk of nonpayment, or if they become delinquent. Re-grading of larger problem loans occurs at least quarterly. Confirmation of the quality of the grading process is obtained by independent credit reviews conducted by consultants specifically hired for this purpose and by various bank regulatory agencies.

The Company's method for assessing the appropriateness of the allowance for originated and PNCI loan losses includes specific allowances for impaired loans and leases, formula allowance factors for pools of credits, and allowances for changing environmental factors (e.g., interest rates, growth, economic conditions, etc.). Allowance factors for loan pools are based on historical loss experience by product type and prior risk rating. Allowances for impaired loans are based on analysis of individual credits. Allowances for changing environmental factors are Management's best estimate of the probable impact these changes have had on the originated or PNCI loan portfolio as a whole. The allowances for originated and PNCI loans are included in the allowance for loan losses.

As noted above, the allowances for originated and PNCI loan losses consists of a specific allowance, a formula allowance, and an allowance for environmental factors. The first component, the specific allowance, results from the analysis of identified credits that meet management's criteria for specific evaluation. These loans are reviewed individually to determine if such loans are considered impaired. Impaired loans are those where management has concluded that it is probable that the borrower will be unable to pay all amounts due under the contractual terms. Impaired loans are specifically reviewed and evaluated individually by management for loss potential by evaluating sources of repayment, including collateral as applicable, and a specified allowance for loan losses is established where necessary.

During the three months ended March 31, 2013, the Company changed the method it uses to estimate net sale proceeds from real estate collateral sales when calculating the allowance for loan losses associated with impaired real estate collateral dependent loans. Previously, the Company used the greater of fifteen percent or actual estimated selling costs. Currently, the Company uses the actual estimated selling costs, and an adjustment to appraised value based on the age of the appraisal. These changes are intended to more accurately reflect the estimated net sale proceeds from the sale of impaired collateral dependent real estate loans. This change in

methodology resulted in the allowance for loan losses as of March 31, 2013 being \$494,000 more than it would have been without this change in methodology.

The second component of the allowance for originated and PNCI loan losses, the formula allowance, is an estimate of the probable losses that have occurred across the major loan categories in the Company's originated and PNCI loan portfolios. This analysis is based on loan grades by pool and the loss history of these pools. This analysis covers the Company's entire originated and PNCI loan portfolios including unused commitments but excludes any loans that were analyzed individually and assigned a specific allowance as discussed above. The total amount allocated for this component is determined by applying loss estimation factors to outstanding loans and loan commitments. The loss factors were previously based primarily on the Company's historical loss experience tracked over a five-year period and adjusted as appropriate for the input of current trends and events. Because historical loss experience varies for the different categories of originated loans, the loss factors applied to each category also differed. In addition, there is a greater chance that the Company would suffer a loss from a loan that was risk rated less than satisfactory than if the loan was last graded satisfactory. Therefore, for any given category, a larger loss estimation factor was applied to less than satisfactory loans than to those that the Company last graded as satisfactory. The resulting formula allowance was the sum of the allocations determined in this manner.

During the three month period ended March 31, 2012, the Company converted to a loss migration analysis to determine the formula allowance. Under this method, the Company reviewed the loss experience of each quarter over the previous three years and determined an annualized loss rate by loan category as well as risk rating at the beginning of each period reviewed. A weighted average was then applied to arrive at the average annualized loss rate for each loan category and risk rating, which was then applied against the net recorded investment for all loans by category and risk rating not classified as impaired. The effect of this change in methodology resulted in a net reduction in formula allowance required of \$3,296,000. This loss migration approach was promoted by regulatory agencies and implemented by the Company during the three month period ended March 31, 2012 as this was the first period in which sufficient historical data could be compiled to support the analysis.

During the three months ended June 30, 2013, the Company modified its loss migration analysis methodology used to determine the formula allowance factors. When the Company originally established its loss migration analysis methodology during the quarter ended March 31, 2012, it reviewed the loss experience of each quarter over the previous three years in order to calculate an annualized loss rate by loan category and risk rating. The use of three years of loss experience data was originally used because that was the extent of the detailed loss data, by loan category and risk rating, that was available at the time. This three year historical look-back period was used until the quarter ended June 30, 2013. Starting with the quarter ended June 30, 2013, the Company will review all available detailed loss experience data, and not limit it to the most recent three years of historical loss data. This change is intended to more accurately reflect the risk inherent in the loan portfolio by considering historical loss data for all years as the data for new periods becomes available. This change in methodology resulted in the allowance for loan losses as of June 30, 2013 being \$1,314,000 more than it would have been without this change in methodology.

In addition to updating the method by which the estimated formula allowance required is calculated, management also improved the monitoring and risk recognition within its consumer portfolio. Previously, consumer loans with no identified credit weakness had a risk rating of "Pass" assigned, and this would generally only change if the loan went 90 days past due, at which time the risk rating was systematically downgraded to "Substandard" and the loan was placed in nonaccrual. For the period ended March 31, 2012, management has chosen to monitor consumer loans based on current credit score and assign a risk rating of "Special Mention" for those scores below a certain threshold. This change is primarily intended to more effectively monitor and manage the risk in the Company's portfolio of consumer loans and lines of credit secured by junior liens on 1-4 family residential properties. We believe that the current credit score allows us to better account for increasing default risk in these types of loans. It is also the only reasonably available tool that can be used to attempt to monitor the performance of the senior lien on the associated properties, as the Company does not generally service both the 1<sup>st</sup> and 2<sup>nd</sup> loans in these instances. The result of this change in methodology resulted in an additional required formula allowance of \$1,874,000. \$1,596,000 of this additional requirement is specifically related to loans and lines of credit secured by junior liens on 1-4 family residential properties.

The third component of the allowances for originated and PNCI loan losses, the environmental factor allowance, is a component that is not allocated to specific loans or groups of loans, but rather is intended to absorb losses that may not be provided for by the other components.

There are several primary reasons that the other components discussed above might not be sufficient to absorb the losses present in the originated and PNCI loan portfolios, and the environmental factor allowance is used to provide for the losses that have occurred because of them.

The first reason is that there are limitations to any credit risk grading process. The volume of originated and PNCI loans makes it impractical to re-grade every loan every quarter. Therefore, it is possible that some currently performing originated or PNCI loans not recently graded will not be as strong as their last grading and an insufficient portion of the allowance will have been allocated to them. Grading and loan review often must be done without knowing whether all relevant facts are at hand. Troubled borrowers may deliberately or inadvertently omit important information from reports or conversations with lending officers regarding their financial condition and the diminished strength of repayment sources.

The second reason is that the loss estimation factors are based primarily on historical loss totals. As such, the factors may not give sufficient weight to such considerations as the current general economic and business conditions that affect the Company's borrowers and specific industry conditions that affect borrowers in that industry. The factors might also not give sufficient weight to other environmental

factors such as changing economic conditions and interest rates, portfolio growth, entrance into new markets or products, and other characteristics as may be determined by Management.

Specifically, in assessing how much environmental factor allowance needed to be provided, management considered the following:

- with respect to the economy, management considered the effects of changes in GDP, unemployment, CPI, debt statistics, housing starts, housing sales, auto sales, agricultural prices, and other economic factors which serve as indicators of economic health and trends and which may have an impact on the performance of our borrowers, and
- with respect to changes in the interest rate environment, management considered the recent changes in interest rates and the resultant economic impact it may have had on borrowers with high leverage and/or low profitability; and
- with respect to changes in energy prices, management considered the effect that increases, decreases or volatility may have on the performance of our borrowers, and
- with respect to loans to borrowers in new markets and growth in general, management considered the relatively short seasoning of such loans and the lack of experience with such borrowers, and
- with respect to the potential imprecision in the total Allowance for Loan Losses calculation, management previously included an unspecified reserve equal to 1.00% of the total allowance and reserve for unfunded commitments calculated. For the period ended March 31, 2012, this unspecified reserve was eliminated resulting in a reduction in allowances required of \$425,000, and
- with respect to loans that have not yet been identified as impaired, management considered the volume and severity of past due loans. This environmental consideration was added to the Company's Allowance for Loan Losses methodology for the period ended March 31, 2012 and resulted in additional allowances required of \$459,000.

Each of these considerations was assigned a factor and applied to a portion or the entire originated and PNCI loan portfolios. Since these factors are not derived from experience and are applied to large non-homogeneous groups of loans, they are available for use across the portfolio as a whole.

During the three months ended September 30, 2013, the Company modified its methodology used to determine the allowance for changing environmental factors. Previously, the Company compared the current value of each environmental factor to a fixed baseline value. The deviation of the current value from the baseline value was then multiplied by a conversion factor to determine the required allowance related to each environmental factor. As of September 30, 2013, the Company replaced the fixed baseline values with average baseline values derived from historical averages, and adjusted the conversion factors. This change is intended to more accurately reflect the risk inherent in the portfolio by recognizing that baseline, or normal, levels for environmental factors may change over time. This change in methodology resulted in the allowance for loan losses as of September 30, 2013 being \$1,665,000 more than it would have been without this change in methodology.

Acquired loans are valued as of acquisition date in accordance with Financial Accounting Standards Board Accounting Standards Codification ("FASB ASC") Topic 805, *Business Combinations*. Loans purchased with evidence of credit deterioration since origination for which it is probable that all contractually required payments will not be collected are referred to as purchased credit impaired (PCI) loans. PCI loans are accounted for under FASB ASC Topic 310-30, *Loans and Debt Securities Acquired with Deteriorated Credit Quality*. In addition, because of the significant credit discounts associated with the loans acquired in the Granite acquisition, the Company elected to account for all loans acquired in the Granite acquisition under FASB ASC Topic 310-30, and classify them all as PCI loans. Under FASB ASC Topic 805 and FASB ASC Topic 310-30, PCI loans are recorded at fair value at acquisition date, factoring in credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for loan losses is not carried over or recorded as of the acquisition date. Fair value is defined as the present value of the future estimated principal and interest payments of the loan, with the discount rate used in the present value calculation representing the estimated effective yield of the loan. The difference between contractual future payments and estimated future payments is referred to as the nonaccretable difference. The difference between estimated future payments and the present value of the estimated future payments is referred to as the accretable yield. The accretable yield represents the amount that is expected to be recorded as interest income over the remaining life of the loan. If after acquisition, the Company determines that the future cash flows of a PCI loan are expected to be more than the originally estimated, an increase in the discount rate (effective yield) would be made such that the newly increased accretable yield would be recognized, on a level yield basis, over the remaining estimated life of the loan. If after acquisition, the Company determines that the future cash flows of a PCI loan are expected to be less than the previously estimated, the discount rate would first be reduced until the present value of the reduced cash flow estimate equals the previous present value however, the discount rate may not be lowered below its original level. If the discount rate has been lowered to its original level and the present value has not been sufficiently lowered, an allowance for loan loss would be established through a provision for loan losses charged to expense to decrease the present value to the required level. If the estimated cash flows improve after an allowance has been established for a loan, the allowance may be partially or fully reversed depending on the improvement in the estimated cash flows. Only after the allowance has been fully reversed may the discount rate be increased. PCI loans are put on nonaccrual status when cash flows cannot be reasonably estimated. PCI loans are charged off when evidence suggests cash flows are not recoverable. Foreclosed assets from PCI loans are recorded in foreclosed assets at fair value with the fair value at time of foreclosure representing cash flow from the loan. ASC 310-30 allows PCI loans with similar risk characteristics and acquisition time frame to be "pooled" and have their cash flows aggregated as if they were one loan.

### The Components of the Allowance for Loan Losses

The following table sets forth the Bank's allowance for loan losses as of the dates indicated (in thousands):

	September 30, 2013	December 31, 2012
Allowance for originated and PNCI loan losses:		
Specific allowance	\$4,458	\$4,505
Formula allowance	25,006	29,314
Environmental factors allowance	5,644	3,919
Allowance for originated and PNCI loan losses	35,108	37,738
Allowance for PCI loan losses	4,232	4,910
Allowance for loan losses	\$39,340	\$42,648
Allowance for loan losses to loans	2.37%	2.73%

For additional information regarding the allowance for loan losses, including changes in specific, formula, and environmental factors allowance categories, see "Provision for Loan Losses" at "Results of Operations" and "Allowance for Loan Losses" above. Based on the current conditions of the loan portfolio, management believes that the \$39,340,000 allowance for loan losses at September 30, 2013 is adequate to absorb probable losses inherent in the Bank's loan portfolio. No assurance can be given, however, that adverse economic conditions or other circumstances will not result in increased losses in the portfolio.

The following table summarizes the allocation of the allowance for loan losses between loan types as of the dates indicated:

(In thousands)	September 30, 2013	December 31, 2012
Real estate mortgage	\$12,931	\$12,305
Consumer	19,459	23,461
Commercial	4,485	4,703
Real estate construction	2,465	2,179
Total allowance for loan losses	\$39,340	\$42,648

The following table summarizes the allocation of the allowance for loan losses between loan types as a percentage of the total allowance for loan losses as of the dates indicated:

(In thousands)	September 30, 2013	December 31, 2012
Real estate mortgage	32.9%	28.9%
Consumer	49.4%	55.0%
Commercial	11.4%	11.0%
Real estate construction	6.3%	5.1%
Total allowance for loan losses	100.0%	100.0%

The following table summarizes the allocation of the allowance for loan losses as a percentage of the total loans for each loan category as of the dates indicated:

(In thousands)	September 30, 2013	December 31, 2012
Real estate mortgage	1.19%	1.22%
Consumer	4.99%	6.08%
Commercial	3.36%	3.47%
Real estate construction	5.83%	6.59%
Total allowance for loan losses	2.37%	2.73%

The following tables summarize the activity in the allowance for loan losses, reserve for unfunded commitments, and allowance for losses (which is comprised of the allowance for loan losses and the reserve for unfunded commitments) for the periods indicated (in thousands):

	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Allowance for loan losses:				
Balance at beginning of period	\$39,599	\$45,849	\$42,648	\$45,914
Provision for loan losses	(393)	532	(887)	7,899
Loans charged off:				
Real estate mortgage:				
Residential	(4)	(370)	(46)	(918)
Commercial	(23)	(340)	(1,712)	(2,008)
Consumer:				
Home equity lines	(331)	(1,636)	(1,843)	(6,739)
Home equity loans	(30)	(12)	(56)	(170)
Auto indirect	(9)	(12)	(67)	(83)
Other consumer	(239)	(280)	(724)	(928)
Commercial	(318)	(625)	(1,143)	(1,202)
Construction:				
Residential	-	(93)	(20)	(362)
Commercial	(31)	-	(92)	(68)
Total loans charged off	(985)	(3,368)	(5,703)	(12,478)
Recoveries of previously charged-off loans:				
Real estate mortgage:				
Residential	154	-	345	27
Commercial	295	181	965	999
Consumer:				
Home equity lines	304	160	809	307
Home equity loans	3	6	29	15
Auto indirect	34	72	180	171
Other consumer	199	211	601	653
Commercial	108	91	244	227
Construction:				
Residential	2	412	63	412
Commercial	20	-	46	-
Total recoveries of previously charged off loans	1,119	1,133	3,282	2,811
Net charge-offs	134	(2,235)	(2,421)	(9,667)
Balance at end of period	<u>\$39,340</u>	<u>\$44,146</u>	<u>\$39,340</u>	<u>\$44,146</u>
Reserve for unfunded commitments:				
Balance at beginning of period	\$3,210	\$2,590	\$3,615	\$2,740
Provision for losses – unfunded commitments	(335)	(35)	(740)	(185)
Balance at end of period	<u>\$2,875</u>	<u>\$2,555</u>	<u>\$2,875</u>	<u>\$2,555</u>

	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Balance at end of period:				
Allowance for loan losses	\$39,340	\$44,146	\$39,340	\$44,146
Reserve for unfunded commitments	2,875	2,555	2,875	2,555
Allowance for loan losses and Reserve for unfunded commitments	<u>\$42,215</u>	<u>\$46,701</u>	<u>\$42,215</u>	<u>\$46,701</u>
As a percentage of total loans at end of period:				
Allowance for loan losses	2.37%	2.80%	2.37%	2.80%
Reserve for unfunded commitments	0.18%	0.16%	0.18%	0.16%
Allowance for loan losses and Reserve for unfunded commitments	<u>2.55%</u>	<u>2.96%</u>	<u>2.55%</u>	<u>2.96%</u>
Average total loans	\$1,635,506	\$1,573,816	\$1,597,736	\$1,545,277
Ratios (annualized):				
Net (recoveries) charge-offs during period to average loans outstanding during period	(0.03)%	0.57%	0.20%	0.83%
(Benefit from) provision for loan losses to average loans outstanding	(0.10)%	0.14%	(0.07)%	0.68%

### Foreclosed Assets, Net of Allowance for Losses

The following tables detail the components and summarize the activity in foreclosed assets, net of allowances for losses for the periods indicated (in thousands):

(In thousands):	Balance at September 30, 2013	New NPA	Advances/ Capitalized Costs	Sales	Valuation Adjustments	Transfers from Loans	Category Changes	Balance at June 30, 2013
Noncovered:								
Land & Construction	\$789	-	-	\$(552)	\$(28)	\$17	-	\$1,352
Residential real estate	1,206	-	-	(998)	(19)	601	-	1,622
Commercial real estate	961	-	-	(188)	-	111	-	1,038
Total noncovered	<u>2,956</u>	-	-	<u>(1,738)</u>	<u>(47)</u>	<u>729</u>	-	<u>4,012</u>
Covered:								
Land & Construction	674	-	-	-	-	142	-	532
Residential real estate	-	-	-	-	-	-	-	-
Commercial real estate	510	-	-	-	-	-	-	510
Total covered	<u>1,184</u>	-	-	-	-	<u>142</u>	-	<u>1,042</u>
Total foreclosed assets	<u>\$4,140</u>	-	-	<u>\$(1,738)</u>	<u>\$(47)</u>	<u>\$871</u>	-	<u>\$5,054</u>

(In thousands):	Balance at June 30, 2013	New NPA	Advances/ Capitalized Costs	Sales	Valuation Adjustments	Transfers from Loans	Category Changes	Balance at March 31, 2013
Noncovered:								
Land & Construction	\$1,352	-	-	\$(190)	\$(35)	\$28	-	\$1,549
Residential real estate	1,622	-	-	(784)	(55)	656	-	1,805
Commercial real estate	1,038	-	-	(476)	(375)	656	-	1,233
Total noncovered	<u>4,012</u>	-	-	<u>(1,450)</u>	<u>(465)</u>	<u>1,340</u>	-	<u>4,587</u>
Covered:								
Land & Construction	532	-	-	-	-	87	-	445
Residential real estate	-	-	-	-	-	-	-	-
Commercial real estate	510	-	-	(502)	(81)	1	-	1,092
Total covered	<u>1,042</u>	-	-	<u>(502)</u>	<u>(81)</u>	<u>88</u>	-	<u>1,537</u>
Total foreclosed assets	<u>\$5,054</u>	-	-	<u>\$(1,952)</u>	<u>\$(546)</u>	<u>\$1,428</u>	-	<u>\$6,124</u>

**Foreclosed Assets, Net of Allowance for Losses (continued)**

The following tables detail the components and summarize the activity in foreclosed assets, net of allowances for losses for the periods indicated (in thousands):

(In thousands):	Balance at March 31, 2013	New NPA	Advances/ Capitalized Costs	Sales	Valuation Adjustments	Transfers from Loans	Category Changes	Balance at December, 2012
Noncovered:								
Land & Construction	\$1,549	-	-	\$(158)	\$(3)	\$34	-	\$1,676
Residential real estate	1,805	-	-	(657)	(24)	744	-	1,742
Commercial real estate	1,233	-	-	(6,001)	-	4,695	-	2,539
Total noncovered	<u>4,587</u>	-	-	<u>(6,816)</u>	<u>(27)</u>	<u>5,473</u>	-	<u>5,957</u>
Covered:								
Land & Construction	445	-	-	(267)	-	-	-	712
Residential real estate	-	-	-	-	-	-	-	-
Commercial real estate	1,092	-	-	-	-	263	-	829
Total covered	<u>1,537</u>	-	-	<u>(267)</u>	-	<u>263</u>	-	<u>1,541</u>
Total foreclosed assets	<u>\$6,124</u>	-	-	<u>\$(7,083)</u>	<u>\$(27)</u>	<u>\$5,736</u>	-	<u>\$7,498</u>

**Premises and Equipment**

Premises and equipment were comprised of:

	September 30, 2013	December 31, 2012
	(In thousands)	
Land & land improvements	\$5,922	\$5,929
Buildings	30,082	23,090
Furniture and equipment	27,590	25,877
	<u>63,594</u>	<u>54,896</u>
Less: Accumulated depreciation	<u>(32,393)</u>	<u>(32,101)</u>
	31,201	22,795
Construction in progress	45	4,190
Total premises and equipment	<u>\$31,246</u>	<u>\$26,985</u>

During the nine months ended September 30, 2013, premises and equipment increased \$4,261,000 due to purchases of \$6,771,000, that were partially offset by depreciation of \$2,489,000 and disposals of premises and equipment with net book value of \$21,000. Included in the \$6,771,000 of purchases during the nine months ended September 30, 2013 is \$5,576,000 related to the Company's new campus and operations center in Chico, CA that began operations at the end of June 2013. As of September 30, 2013 the campus and operations center had a cost basis as follows: land & land improvements \$450,000, building \$8,405,000, and furniture and equipment \$2,362,000.

**Intangible Assets**

Intangible assets were comprised of the following as of the dates indicated:

(In thousands)	September 30, 2013	December 31, 2012
Core-deposit intangible	\$935	\$1,092
Goodwill	15,519	15,519
Total intangible assets	<u>\$16,454</u>	<u>\$16,611</u>

The core-deposit intangible assets resulted from the Bank's acquisitions of Citizens in 2011 and Granite in 2010. The goodwill intangible asset resulted from the North State National Bank acquisition in 2003. Amortization of core deposit intangible assets amounting to \$157,000 and \$157,000 were recorded during the nine months ended September 30, 2013 and 2012, respectively.

**Deposits**

Deposits at September 30, 2013 increased \$3,609,000 (0.2%) from 2012 year-end balances to \$2,293,311,000. Included in the September 30, 2013 and December 31, 2012 certificate of deposit balances is \$5,000,000 from the State of California. The Bank participates in a deposit program offered by the State of California whereby the State may make deposits at the Bank's request subject to collateral and creditworthiness constraints. The negotiated rates on these State deposits are generally favorable to other wholesale funding sources available to the Bank. Information on average deposit balances and average rates paid is included under the *Net Interest Income* section of this report. See Note 13 to the consolidated financial statements at Item 1 of Part I of this report for information about the Company's deposits.

**Long-Term Debt**

See Note 16 to the consolidated financial statements at Item 1 of Part I of this report for information about the Company's other borrowings, including long-term debt.



### Junior Subordinated Debt

See Note 17 to the consolidated financial statements at Item 1 of Part I of this report for information about the Company's junior subordinated debt.

### Off-Balance Sheet Arrangements

See Note 18 to the consolidated financial statements at Item 1 of Part I of this report for information about the Company's commitments and contingencies including off-balance-sheet arrangements.

### Capital Resources

The current and projected capital position of the Company and the impact of capital plans and long-term strategies are reviewed regularly by Management.

The Company adopted and announced a stock repurchase plan on August 21, 2007 for the repurchase of up to 500,000 shares of the Company's common stock from time to time as market conditions allow. The 500,000 shares authorized for repurchase under this plan represented approximately 3.2% of the Company's approximately 15,815,000 common shares outstanding as of August 21, 2007. The Company did not repurchase any shares during the three months ended March 31, 2013. This plan has no stated expiration date for the repurchases. As of June 30, 2013, the Company had repurchased 166,600 shares under this plan, which left 333,400 shares available for repurchase under the plan. Shares that are repurchased in accordance with the provisions of a Company stock option plan or equity compensation plan are not counted against the number of shares repurchased under the repurchase plan adopted on August 21, 2007.

The Company's primary capital resource is shareholders' equity, which was \$245,452,000 at September 30, 2013. This amount represents an increase of \$16,093,000 (7.0%) from December 31, 2012, the net result of comprehensive income for the period of \$20,136,000, and the effect of stock option vesting, forfeitures and tax benefits of \$1,183,000, and the exercise of stock options of \$3,240,000, that were partially offset by dividends paid of \$4,976,000, and the repurchase of common stock as it was tendered in lieu of cash to exercise stock options of \$3,490,000. The Company's ratio of equity to total assets was 9.33% and 8.79% as of September 30, 2013 and December 31, 2012, respectively.

The following summarizes the Company's ratios of capital to risk-adjusted assets as of the dates indicated:

	As of September 30, 2013	As December 31, 2012	Minimum Regulatory Requirement
Total Capital	14.88%	14.53%	8.00%
Tier I Capital	13.62%	13.27%	4.00%
Leverage ratio	10.37%	9.82%	4.00%

See Note 19 and Note 29 to the consolidated financial statements at Item 1 of Part I of this report for additional information about the Company's capital resources.

On July 2, 2013, the Federal Reserve approved final rules that substantially amend the regulatory risk-based capital rules applicable to the Company and the Bank. The FDIC has subsequently approved these rules. The final rules were adopted following the issuance of proposed rules by the Federal Reserve in June 2012, and implement the "Basel III" regulatory capital reforms and changes required by the Dodd-Frank Act. "Basel III" refers to two consultative documents released by the Basel Committee on Banking Supervision in December 2009, the rules text released in December 2010, and loss absorbency rules issued in January 2011, which include significant changes to bank capital, leverage and liquidity requirements.

The rules include new risk-based capital and leverage ratios, which would be phased in from 2015 to 2019, and would refine the definition of what constitutes "capital" for purposes of calculating those ratios. The new minimum capital level requirements applicable to the Company and the Bank under the final rules would be: (i) a new common equity Tier 1 capital ratio of 4.5%; (ii) a Tier 1 capital ratio of 6% (increased from 4%); (iii) a total capital ratio of 8% (unchanged from current rules); and (iv) a Tier 1 leverage ratio of 4% for all institutions. The final rules also establish a "capital conservation buffer" above the new regulatory minimum capital requirements, which must consist entirely of common equity Tier 1 capital. The capital conservation buffer will be phased-in over four years beginning on January 1, 2016, as follows: the maximum buffer will be 0.625% of risk-weighted assets for 2016, 1.25% for 2017, 1.875% for 2018, and 2.5% for 2019 and thereafter. This will result in the following minimum ratios beginning in 2019: (i) a common equity Tier 1 capital ratio of 7.0%, (ii) a Tier 1 capital ratio of 8.5%, and (iii) a total capital ratio of 10.5%. Under the final rules, institutions are subject to limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses if its capital level falls below the buffer amount. These limitations establish a maximum percentage of eligible retained income that could be utilized for such actions.

Basel III provided discretion for regulators to impose an additional buffer, the "countercyclical buffer," of up to 2.5% of common equity Tier 1 capital to take into account the macro-financial environment and periods of excessive credit growth. However, the final rules permit the countercyclical buffer to be applied only to "advanced approach banks" (i.e., banks with \$250 billion or more in total assets or \$10 billion or more in total foreign exposures), which currently excludes the Company and the Bank. The final rules also implement revisions and clarifications consistent with Basel III regarding the various components of Tier 1 capital, including common equity, unrealized gains

and losses, as well as certain instruments that will no longer qualify as Tier 1 capital, some of which will be phased out over time. However, the final rules provide that small depository institution holding companies with less than \$15 billion in total assets as of December 31, 2009 (which includes the Company) will be able to permanently include non-qualifying instruments that were issued and included in Tier 1 or Tier 2 capital prior to May 19, 2010 in additional Tier 1 or Tier 2 capital until they redeem such instruments or until the instruments mature.

The final rules also contain revisions to the prompt corrective action framework, which is designed to place restrictions on insured depository institutions, including the Bank, if their capital levels begin to show signs of weakness. These revisions take effect January 1, 2015. Under the prompt corrective action requirements, which are designed to complement the capital conservation buffer, insured depository institutions will be required to meet the following increased capital level requirements in order to qualify as "well capitalized:" (i) a new common equity Tier 1 capital ratio of 6.5%; (ii) a Tier 1 capital ratio of 8% (increased from 6%); (iii) a total capital ratio of 10% (unchanged from current rules); and (iv) a Tier 1 leverage ratio of 5% (increased from 4%).

The final rules set forth certain changes for the calculation of risk-weighted assets, which we will be required to utilize beginning January 1, 2015. The standardized approach final rule utilizes an increased number of credit risk exposure categories and risk weights, and also addresses: (i) an alternative standard of creditworthiness consistent with Section 939A of the Dodd-Frank Act; (ii) revisions to recognition of credit risk mitigation; (iii) rules for risk weighting of equity exposures and past due loans; (iv) revised capital treatment for derivatives and repo-style transactions; and (v) disclosure requirements for top-tier banking organizations with \$50 billion or more in total assets that are not subject to the "advance approach rules" that apply to banks with greater than \$250 billion in consolidated assets. Based on our current capital composition and levels, we believe that we would be in compliance with the requirements as set forth in the final rules if they were presently in effect.

### **Liquidity**

The Bank's principal source of asset liquidity is cash at Federal Reserve and other banks and marketable investment securities available for sale. At September 30, 2013, cash at Federal Reserve and other banks in excess of reserve requirements and investment securities available for sale totaled \$622,610,000, representing a decrease of \$257,722,000 (29.3%) from December 31, 2012. This decrease in cash and securities available for sale is due mainly to increases in investments held to maturity and loans during the nine months ended September 30, 2013. In addition, the Company generates additional liquidity from its operating activities. The Company's profitability during the first nine months of 2013 generated cash flows from operations of \$33,632,000 compared to \$30,762,000 during the first nine months of 2012. Maturities of investment securities produced cash inflows of \$45,397,000 during the nine months ended September 30, 2013 compared to \$58,395,000 for the nine months ended September 30, 2012. During the nine months ended September 30, 2013, the Company invested in securities totaling \$194,942,000 and loans totaling \$102,684,000 net of loan principal reductions, compared to no investments in securities and \$40,098,000 of net loan principal increases, respectively, during the first nine months of 2012. Proceeds from the sale of foreclosed assets accounted for \$12,252,000 and \$11,281,000 of investing sources of funds during the nine months ended September 30, 2013 and 2012, respectively. These changes in investment and loan balances, and proceeds from sale of foreclosed assets, contributed to net cash used by investing activities of \$245,549,000 during the nine months ended September 30, 2013, compared to net cash provided by investing activities of \$10,819,000 during the nine months ended September 30, 2012. Financing activities provided net cash of \$4,168,000 during the nine months ended September 30, 2013, compared to net cash used by financing activities of \$56,362,000 during the nine months ended September 30, 2012. Deposit balance increases accounted for \$3,609,000 of financing sources of funds during the nine months ended September 30, 2013, compared to \$11,103,000 of financing sources of funds during the nine months ended September 30, 2012. A net increase in other borrowings accounted for \$5,429,000 of financing sources of funds during the nine months ended September 30, 2013, compared to a net decrease in other borrowings that accounted \$63,277,000 of financing uses of funds during the nine months ended September 30, 2012. Dividends paid used \$4,976,000 and \$4,317,000 of cash during the nine months ended September 30, 2013 and 2012, respectively. The Company's liquidity is dependent on dividends received from the Bank. Dividends from the Bank are subject to certain regulatory restrictions.

### Item 3. Quantitative and Qualitative Disclosures about Market Risk

Our assessment of market risk as of September 30, 2013 indicates there are no material changes in the quantitative and qualitative disclosures from those in our Annual Report on Form 10-K for the year ended December 31, 2012.

### Item 4. Controls and Procedures

The Company's management, including its Chief Executive Officer and Chief Financial Officer, have evaluated the effectiveness of the Company's disclosure controls and procedures as of September 30, 2013. Disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), are controls and procedures designed to reasonably assure that information required to be disclosed in the Company's reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported on a timely basis. Disclosure controls are also designed to reasonably assure that such information is accumulated and communicated to the Company's management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Based upon their evaluation, our Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of September 30, 2013.

During the nine months ended September 30, 2013, there were no changes in our internal controls or in other factors that have materially affected or are reasonably likely to materially affect our internal controls over financial reporting.

## PART II – OTHER INFORMATION

### Item 1 – Legal Proceedings

Due to the nature of our business, we are involved in legal proceedings that arise in the ordinary course of our business. While the outcome of these matters is currently not determinable, we do not expect that the ultimate costs to resolve these matters will have a material adverse effect on our consolidated financial position, results of operations, or cash flows.

See Note 18 to the consolidated financial statements at Item 1 of Part I of this report, for a discussion of the Company's involvement in litigation.

### Item 1A – Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed under "Part I—Item 1A—Risk Factors" in our Form 10-K for the year ended December 31, 2012 which are incorporated by reference herein. These factors could materially adversely affect our business, financial condition, liquidity, results of operations and capital position, and could cause our actual results to differ materially from our historical results or the results contemplated by the forward-looking statements contained in this report.

### Item 2 – Unregistered Sales of Equity Securities and Use of Proceeds

The following table shows information concerning the common stock repurchased by the Company during the three months ended September 30, 2013 pursuant to the Company's stock repurchase plan adopted on August 21, 2007, which is discussed in more detail under "Capital Resources" in this report and is incorporated herein by reference:

Period	(a) Total number of shares purchased	(b) Average price paid per share	(c) Total number of shares purchased as part of publicly announced plans or programs	(d) Maximum number of shares that may yet be purchased under the plans or programs
Jul. 1-31, 2013	-	-	-	333,400
Aug. 1-31, 2013	-	-	-	333,400
Sep. 1-30, 2013	-	-	-	333,400
Total	-	-	-	333,400

### Item 6 – Exhibits

- 2.1 Purchase and Assumption Agreement Whole Bank All Deposits, among the Federal Deposit Insurance Corporation, receiver of Granite Community Bank, N.A., Granite Bay, California, the Federal Deposit Insurance Corporation and Tri Counties Bank, dated as of May 28, 2010, and related addendum filed as Exhibit 2.1 to the Company's Current Report on Form 8-K filed June 3, 2010.
- 2.2 Purchase and Assumption Agreement Whole Bank All Deposits, among the Federal Deposit Insurance Corporation, receiver of Citizens Bank of Northern California, Nevada City, California, the Federal Deposit Insurance Corporation and Tri Counties Bank, dated as of September 23, 2011, and related addendum, filed as Exhibit 2.1 to the Company's Current Report on Form 8-K filed September 27, 2011.
- 3.1 Restated Articles of Incorporation, filed as Exhibit 3.1 to TriCo's Current Report on Form 8-K filed on March 16, 2009.
- 3.2 Bylaws of TriCo Bancshares, as amended, filed as Exhibit 3.1 to TriCo's Current Report on Form 8-K filed February 17, 2011.
- 4.1 Certificate of Determination of Preferences of Series AA Junior Participating Preferred Stock filed as Exhibit 3.3 to TriCo's Quarterly Report on Form 10-Q for the quarter ended September 30, 2001.

- 4.2 Rights Agreement dated as of June 25, 2001 between TriCo Bancshares and Mellon Investor Services LLC (incorporated by reference to Exhibit 1 to Registration Statement on Form 8-A filed on July 5, 2001).
- Item 6 – Exhibits (continued)**
- 4.3 Amendment to Rights Agreement dated as of July 8, 2011 between TriCo Bancshares and BNY Mellon Investor Services LLC (incorporated by reference to Exhibit 4.1 to the Company’s Form 8-K filed on July 8, 2011).
- 4.4 Amended and Restated Form of Right Certificate (incorporated by reference to Exhibit 4.2 to the Company’s Form 8-K filed on July 8, 2011).
- 10.2\* Form of Change of Control Agreement dated as of July 17, 2013, between TriCo, Tri Counties Bank and each of Dan Bailey, Bruce Belton, Craig Carney, Richard O’Sullivan, Thomas Reddish, and Ray Rios (incorporated by reference to Exhibit 10.1 to the Company’s Form 8-K filed on July 23, 2013).
- 10.5\* TriCo’s 1995 Incentive Stock Option Plan filed as Exhibit 4.1 to TriCo’s Form S-8 Registration Statement dated August 23, 1995 (No. 33-62063).
- 10.6\* TriCo’s 2001 Stock Option Plan, as amended, filed as Exhibit 10.7 to TriCo’s Quarterly Report on Form 10-Q for the quarter ended June 30, 2005.
- 10.7\* TriCo’s 2009 Equity Incentive plan, as amended, filed as Exhibit 10.2 to TriCo’s Form 8-K filed April 3, 2013.
- 10.8\* Amended Employment Agreement between TriCo and Richard Smith dated as of March 28, 2013 filed as Exhibit 10.1 to the Company’s Current Report on Form 8-K filed April 3, 2013.
- 10.9\* Tri Counties Bank Executive Deferred Compensation Plan restated April 1, 1992, and January 1, 2005 filed as Exhibit 10.9 to TriCo’s Quarterly Report on Form 10-Q for the quarter ended September 30, 2005.
- 10.10\* Tri Counties Bank Deferred Compensation Plan for Directors effective January 1, 2005 filed as Exhibit 10.10 to TriCo’s Quarterly Report on Form 10-Q for the quarter ended September 30, 2005.
- 10.11\* 2005 Tri Counties Bank Deferred Compensation Plan for Executives and Directors effective January 1, 2005 filed as Exhibit 10.11 to TriCo’s Quarterly Report on Form 10-Q for the quarter ended September 30, 2005.
- 10.13\* Tri Counties Bank Supplemental Retirement Plan for Directors dated September 1, 1987, as restated January 1, 2001, and amended and restated January 1, 2004 filed as Exhibit 10.12 to TriCo’s Quarterly Report on Form 10-Q for the quarter ended June 30, 2004.
- 10.14\* 2004 TriCo Bancshares Supplemental Retirement Plan for Directors effective January 1, 2004 filed as Exhibit 10.13 to TriCo’s Quarterly Report on Form 10-Q for the quarter ended June 30, 2004.
- 10.15\* Tri Counties Bank Supplemental Executive Retirement Plan effective September 1, 1987, as amended and restated January 1, 2004 filed as Exhibit 10.14 to TriCo’s Quarterly Report on Form 10-Q for the quarter ended June 30, 2004.
- 10.16\* 2004 TriCo Bancshares Supplemental Executive Retirement Plan effective January 1, 2004 filed as Exhibit 10.15 to TriCo’s Quarterly Report on Form 10-Q for the quarter ended June 30, 2004.
- 10.17\* Form of Joint Beneficiary Agreement effective March 31, 2003 between Tri Counties Bank and each of George Barstow, Dan Bay, Ron Bee, Craig Carney, Robert Elmore, Greg Gill, Richard Miller, Richard O’Sullivan, Thomas Reddish, Jerald Sax, and Richard Smith, filed as Exhibit 10.14 to TriCo’s Quarterly Report on Form 10-Q for the quarter ended September 30, 2003.
- 10.18\* Form of Joint Beneficiary Agreement effective March 31, 2003 between Tri Counties Bank and each of Don Amaral, William Casey, Craig Compton, John Hasbrook, Michael Koehnen, Donald Murphy, Carroll Taresh, and Alex Vereschagin, filed as Exhibit 10.15 to TriCo’s Quarterly Report on Form 10-Q for the quarter ended September 30, 2003.
- 10.19\* Form of Tri-Counties Bank Executive Long Term Care Agreement effective June 10, 2003 between Tri Counties Bank and each of Craig Carney, Richard Miller, Richard O’Sullivan, and Thomas Reddish, filed as Exhibit 10.16 to TriCo’s Quarterly Report on Form 10-Q for the quarter ended September 30, 2003.
- 10.20\* Form of Tri-Counties Bank Director Long Term Care Agreement effective June 10, 2003 between Tri Counties Bank and each of Don Amaral, William Casey, Craig Compton, John Hasbrook, Michael Koehnen, Donald Murphy, Carroll Taresh, and Alex Vereschagin, filed as Exhibit 10.17 to TriCo’s Quarterly Report on Form 10-Q for the quarter ended September 30, 2003.
- 10.21\* Form of Indemnification Agreement between TriCo Bancshares and each of its directors and executive officers, filed as Exhibit 10.1 to TriCo’s Form 8-K filed September 10, 2013.
- 10.22\* Form of Indemnification Agreement between Tri Counties Bank and each of its directors and executive officers, filed as Exhibit 10.2 to TriCo’s Form 8-K filed September 10, 2013.
- 21.1 Tri Counties Bank, a California banking corporation, TriCo Capital Trust I, a Delaware business trust, and TriCo Capital Trust II, a Delaware business trust, are the only subsidiaries of Registrant.
- 31.1 Rule 13a-14(a)/15d-14(a) Certification of CEO
- 31.2 Rule 13a-14(a)/15d-14(a) Certification of CFO
- 32.1 Section 1350 Certification of CEO
- 32.2 Section 1350 Certification of CFO
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema Document
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document
- 101.LAB XBRL Taxonomy Extension Label Linkbase Document
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document

\* Management contract or compensatory plan or arrangement

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### TRICO BANCSHARES (Registrant)

Date: November 8, 2013

/s/ Thomas J. Reddish  
Thomas J. Reddish  
Executive Vice President and Chief Financial Officer  
(Duly authorized officer and principal financial officer)

## EXHIBITS

### Exhibit 31.1

Rule 13a-14(a)/15d-14(a) Certification of CEO

I, Richard P. Smith, certify that;

1. I have reviewed this report on Form 10-Q of TriCo Bancshares;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiary, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial data; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 8, 2013

/s/ Richard P. Smith  
Richard P. Smith  
President and Chief Executive Officer

## Exhibit 31.2

### Rule 13a-14(a)/15d-14(a) Certification of CFO

I, Thomas J. Reddish, certify that;

1. I have reviewed this report on Form 10-Q of TriCo Bancshares;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiary, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial data; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 8, 2013

/s/ Thomas J. Reddish

Thomas J. Reddish

Executive Vice President and Chief Financial Officer

**Exhibit 32.1**

## Section 1350 Certification of CEO

In connection with the Quarterly Report of TriCo Bancshares (the "Company") on Form 10-Q for the period ended September 30, 2013 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Richard P. Smith, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Richard P. Smith

Richard P. Smith  
President and Chief Executive Officer

A signed original of this written statement required by Section 906 has been provided to TriCo Bancshares and will be retained by TriCo Bancshares and furnished to the Securities and Exchange Commission or its staff upon request.

**Exhibit 32.2**

## Section 1350 Certification of CFO

In connection with the Quarterly Report of TriCo Bancshares (the "Company") on Form 10-Q for the period ended September 30, 2013 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Thomas J. Reddish, Executive Vice President and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Thomas J. Reddish

Thomas J. Reddish  
Executive Vice President and Chief Financial Officer

A signed original of this written statement required by Section 906 has been provided to TriCo Bancshares and will be retained by TriCo Bancshares and furnished to the Securities and Exchange Commission or its staff upon request.